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2017-18 Clients

Greater Washington

A-SPAN (Arlington Street People's Assistance Network)

Beacon House

Bright Beginnings

Carpenter's Shelter

DC Greens

DC Jazz Festival

Encore Stage & Studio

Friends of Guest House

Friends of the Library Montgomery County

Girls on the Run of Northern Virginia

Greater Prince William Community Health Center

Greater Washington Urban League

Homeless Children's Playtime Project

House of Ruth

Osher Lifelong Learning Institute (OLLI at AU)

Playworks DC

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FROM THE PRESIDENT

Finding Unexpected Joy

At dinner with my sons recently, I couldn't help but notice a table just a few feet away where an older couple sat. They must have been in their 80s, much older than anyone else in the restaurant. The restaurant was loud. The woman would say something to the man. He would shake his head. She would pick up her iPhone (the large one) and talk into it, then show him what she had dictated. He would laugh or smile or nod. And they continued this way through dinner, dessert and coffee. The most intriguing thing about this couple though was the way her face lit up every time she looked at him. You could tell that she enjoyed every interaction. I could see the delight on her face. You couldn't miss the affection. In fact, I noticed that others were also captivated by the sight. Waiters would pause as they walked by. Diners kept sneaking glances at the couple. There was something so wonderful, and at the same time unusual, in the pure joy we all were witnessing. We were fascinated by their connection to each other.

Interestingly, I had been talking to a friend earlier that day about a new nonprofit that consisted simply of a program designed to be run without people - a technology system connecting one group with another group. There's no staff to manage the program, no "overhead," so to speak. It's supposed to operate on its own. Will it work? I'm skeptical, because I think we still need people.

I believe those of us in the restaurant were so taken with this couple, because we sometimes forget the power of human connection. As the world around us simplifies and streamlines and gets people out of the way, we actually miss what we've pushed aside. It is human nature to want connection.

The success of Compass is that we run a personal program. We meet in person with each nonprofit that applies for a project. We personally interview all of our Project Leaders. We provide in-person trainings. Our volunteers meet their client and see their work first-hand. Our teams meet to do the work and brainstorming that happens best in person. We know that this human interaction is the key to successful Compass projects.

We also know that connections drive our clients. The nonprofits that work with Compass do the work they do, because of the people they serve. Their gift is supporting the individuals and families in their communities. Compass' gift is supporting nonprofits, and as a result, the people and communities they serve.

In this season of giving, I hope you will remember the nonprofits that are doing so much good in our local communities. And I hope you'll consider a gift to Compass as well, which is truly a gift to many nonprofits. We in turn will continue to give the gift of interaction, talent, skills, and caring, because there is no substitute for human connection.

As my dinner at the restaurant was ending, the couple finished as well. He stood up and reached for his cane. She stood up and reached for his

Rebuilding Together
Alexandria

Sasha Bruce Youthwork

Studio Theatre

Technology Use in the
Nonprofit Sector

Two Rivers Public
Charter School

VisArts

The Washington Ballet

Wonders Early Learning
+ Extended Day

Greater Philadelphia

ACHIEVEability

ArtWell

Bethesda Project

Center for Advocacy for
the Rights and Interests
of the Elderly (CARIE)

Chester County OIC

Community Learning
Center

Family Service
Association of Bucks
County

Interfaith Center of
Greater Philadelphia

Jounce Partners

Living Beyond Breast
Cancer (LBBC)

Lutheran Settlement
House

Montgomery Early
Learning Centers

Philadelphia Higher
Education Network for
Neighborhood
Development (PHENND)

Southeast Asian Mutual
Assistance Associations
Coalition (SEAMAAC)

Steppingstone Scholars

The Women's Center of
Montgomery County

Chicago

Center for Conflict
Resolution

Enrich Chicago

Northwest Side Housing

arm. Together they walked out of the restaurant, leaving behind the unsuspecting people who had come out for dinner, but received much more. This couple unknowingly gave a remarkable gift to those of us who shared a meal that night.

During this holiday season and in 2018, I wish for you the chance encounters that will brighten your day, make you feel optimistic again, and remind you of the humanity in all of us. And I wish for you the personal connections that cause your face to light up with joy.

Happy holidays, and all the best for the new year!

Warmly,

Suzanne

PLEASED TO RECOGNIZE 2017-2018 PROJECT LEADERS

We're thrilled to have the following talented business professionals leading our Greater Washington pro bono consulting teams:

Shashank Davanagere, A-SPAN
Bruce Haase, Beacon House
Meredith Hobik, Bright Beginnings
David Bear, Carpenter's Shelter
Dina Zhou, DC Greens
Suri Thummala, DC Jazz Festival
Adriel Pond, Encore Stage & Studio
Tracey Moon, Friends of Guest House
Victoria Pierce, Friends of the Library Montgomery County
Akosua Baah-Dwomoh, Girls on the Run of Northern Virginia
Nathan Uldricks, Greater Prince William Community Health Center
Justin McFarlin, Greater Washington Urban League
Franco Tao, Homeless Children's Playtime Project
Chris Sutton, House of Ruth
Patrice Feinstein, Osher Lifelong Learning Institute
David Spett, Playworks DC
Char Beales, Rebuilding Together Alexandria
Alison Harwood, Sasha Bruce Youthwork
Gary Duong, Studio Theatre
John Skeelee, Technology Use in the Nonprofit Sector
Susan Kearney, Two Rivers Public Charter School
Jeff Kass, VisArts
Carol Bloomberg, The Washington Ballet
Mary Gross, Wonders Early Learning + Extended Day

RECRUITING VOLUNTEERS FOR MICRO PROJECTS

Compass offers pro bono consulting projects from January to June allowing volunteers to work with smaller nonprofits. These Micro Projects provide similar services to Compass' Classic Projects, but tend to be more narrowly focused and use smaller teams of volunteers. Compass will announce this year's Micro Project clients on December 8th. If you're interested in volunteering or in seeing the list of specific projects, please check the Compass website starting December 11th at www.compassprobono.org.

JOIN COMPASS VOLUNTEERS AND GIVE TO COMPASS

Over the past 3 weeks, **162** current volunteers have donated over \$16,000 to Compass. Funding for Compass goes directly to our unique skills-based volunteer consulting program, ensuring we have the infrastructure and staff to carefully select, train and support our clients and volunteers.

Center

Perspectives Charter
Schools

The Renaissance
Collaborative

St. Martin de Porres
House of Hope

University of Chicago
Crime Lab

Volunteers of America
of Illinois

Youth Outreach
Services

We appreciate our volunteers for ALL that they do for Compass, but we can't do our work with their support alone. Please join this year's volunteers by making a tax-deductible gift to Compass. You can make a secure donation here:

[DONATE NOW](#)

Thank you for supporting Compass, which allows us to support the many nonprofits that we serve and the many people with whom they work.

AMAZONSMILE

With holiday shopping on your mind, don't forget that you can send extra financial support to Compass using AmazonSmile. When you do your holiday shopping through AmazonSmile, Amazon donates 0.5% of the purchase price to Friends of Compass. Bookmark this [link](#) and support us every time you shop.

WE COULDN'T DO IT WITHOUT

We couldn't put together our talented consulting teams without skilled volunteers. We couldn't recruit the amazing volunteers without the support of the local business school clubs. Thank you to the following clubs that help spread the word about Compass. We are grateful for their support:

Columbia Business School
Fuqua School of Business (Duke University)
Haas School of Business (University of California Berkeley)
Harvard Business School
Johnson Graduate School of Management (Cornell University)
Kellogg School of Management (Northwestern University)
McCombs School of Business (University of Texas at Austin)
MIT Sloan School of Management
Ross School of Business (University of Michigan)
Stanford Graduate School of Business
Stern School of Business (New York University)
Tuck School of Business (Dartmouth College)
UNC Kenan-Flagler Business School
University of Chicago Booth School of Business
University of Virginia Darden School of Business
The Wharton School (University of Pennsylvania)
Yale School of Management

Thank you to our Corporate Supporters:

Booz | Allen | Hamilton



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KAYE SCHOLER



Hogan
Lovells



KippsDeSanto
INVESTMENT BANKING

Thank you to these Corporate Partners for assistance recruiting volunteers this year:

AARP
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Arnold & Porter Kaye Scholer
A.T. Kearney
BCG
Booz Allen Hamilton
Capital One
CEB/Gartner
Hogan Lovells US LLP
IBM
Kaiser Associates
KippsDeSanto
Management Leadership for Tomorrow (MLT)
Morgan Lewis
Oliver Wyman
PricewaterhouseCoopers
Sidley Austin LLP
World Bank Group

ANNOUNCEMENTS

HBS CLUB SCHOLARSHIPS FOR LOCAL NONPROFIT LEADERS: APPLY BY 1/5/18

Each year the Harvard Business School Club of Washington, DC awards two scholarships to local nonprofit leaders to attend the Strategic Perspectives in Nonprofit Management course at HBS.

Greater Washington nonprofit Executive Directors, CEOs and Presidents may apply. Each candidate should have at least one year of experience in the role. Each organization's efforts should focus on service within Greater Washington communities and have budgets of \$750,000 or more. (Please see www.hbsdc.org/SPNM for full requirements.)

The program will be held July 15-21, 2018 on the HBS campus in Boston, MA. Each scholarship covers program fees (\$6,250) and reimbursement for \$500 in travel expenses.

Completed applications (with current Form 990s) must be received no later than 5:00 p.m. on Friday, January 5, 2018 at hbsdcsocialenterprise@gmail.com. Scholarship winners will

be notified by March 27, 2018.

For more information and the application,
visit www.hbsdc.org/SPNM