



GREATER PHILADELPHIA

Strategic Guidance. Stronger Nonprofits.

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Art-Reach

After School Activities Partnerships

Campus Philly

Commonwealth Youthchoirs

Congreso de Latinos Unidos

Council of Spanish Speaking Organizations (Concilio)

Face to Face

Families Forward Philadelphia

Fred's Footsteps

Hopeworks 'N Camden

Philadelphia Education Fund

Philadelphia VIP

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Greater Washington

Arc of Northern Virginia

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FROM THE PRESIDENT

'Tis the Season for Giving... Always

I drove a car from my home in Texas to my college in Massachusetts the summer before my junior year. Having a car on campus gave me independence, and let me do things like drive two hours to Boston on the spur of the moment for much needed Mexican food. However, my parents made it clear that I was not to drive to Chicago, where my boyfriend had started law school. It was simply too far. As the year went on, driving to Chicago sounded more and more appealing to me. Struggling with the idea of driving to Chicago without telling my parents, I reached out to my beloved aunt for advice. After hearing my dilemma, she responded as expected of my mother's sister and encouraged me to listen to my parents. However, as my favorite aunt, she also said that if I decided to go anyway and the car broke down along the way, I should call her for help. And with that, I knew she had my back. Gifts come in all different sizes. This one was huge.

At Compass, we are in the gifting business in the middle of the giving industry. We are a nonprofit that gives all year long to other nonprofits that give all year long. Together, we give to children and families, to the homeless and the disabled, to individuals needing support, and to communities that need the arts. Through Compass' pro bono consulting program, Compass gives back to the communities we serve - in every season.

Through our programs, we provide an efficient way for business professionals to give back as well. Compass volunteers give their time, expertise and experience. In 2017-18, Compass enabled professionals in Philadelphia to give approximately 13,408 hours of consulting services to the nonprofit community - at no charge to the nonprofits. For volunteers, the value of making a difference in their community is personal. For Compass, the long-term value of engaging more than 130 professionals in the local nonprofit sector each year is so deep and lasting as to be incalculable.

With the end of the calendar year approaching, and the holiday season just upon us, giving is on the top of everyone's mind. As you think about your giving, I hope you'll consider a contribution to Compass. Each dollar you donate turns into \$10 of services back to local nonprofits. With many Compass volunteers staying engaged in the nonprofit sector for years after their first Compass project, Compass is a gift that keeps on giving. In early January, you can also consider volunteering on a Compass Micro Project (details below).

As a nonprofit, there is not one single season for giving. It's just what we do.

Back in college, I decided not drive to Chicago, because ultimately, I'm

Arlington Arts Center
 Beacon House
 Child & Family Network Centers (CFNC)
 Community Lodgings
 Dance Place
 Echo
 Encore Stage & Studio
 The Fishing School
 Girls on the Run of Montgomery County
 Hero Dogs
 Hope for Henry
 House of Ruth
 Housing Unlimited
 Identity
 Junior League of Washington
 Kid Power
 Rosemount Center
 Seed Spot
 Tudor Place
 Two Rivers Public Charter School
Chicago
 Academy for Urban School Leadership
 America SCORES Chicago
 Chicago Fire Foundation
 Chicago Women's Health Center
 Chinese Mutual Aid Association
 CommunityHealth
 Facing Forward
 Gary Comer Youth Center
 HANA Center
 SAGA Innovations
 Victory Gardens Theater

a rule follower. Also, I didn't want to call my aunt if something went wrong. However, from the day she and I spoke, I knew that my aunt had my back. She has never wavered. That is still huge, and it's still a gift.

Thank you for your gifts to Compass, gifts that allow us to never waver in our support for local nonprofits. From all of us at Compass, we wish you a wonderful holiday season and all the best for the New Year!

Warmly,

Suzanne

JOIN COMPASS VOLUNTEERS AND GIVE TO COMPASS

Over the past month, almost 300 volunteers across all three Compass Cities raised over \$32,000 for Compass. Funding supports our unique pro bono consulting program, ensuring we have the infrastructure and staff to carefully select, train and support our nonprofit clients and volunteers.

We appreciate our volunteers for ALL that they do for Compass, but we can't do our work with their support alone. Please join this year's volunteers by making a tax-deductible donation to Compass. You can make a secure donation here:

[DONATE NOW](#)

Thank you for supporting Compass, which ultimately benefits many nonprofits that we serve and the many people with whom they work.

PLEASED TO RECOGNIZE 2018-19 PROJECT LEADERS

We're thrilled to have the following talented business professionals leading our Greater Philadelphia pro bono consulting teams:

- Lawana Dumas, African-American Chamber of Commerce
- Lloyd Wirshba, Art-Reach
- Brian Lauzon, After School Activities Partnerships
- Gary Bockol, Campus Philly
- Diego Rimoch, Council of Spanish Speaking Organizations (Concilio)
- Robert Kuehl, Congreso de Latinos Unidos
- David Othmer, Commonwealth Youthchoirs
- Matt Cuddy, Face to Face
- Bruno Levine, Families Forward Philadelphia
- Anne Randig Andres, Fred's Footsteps
- Eric Heisler, Hopeworks 'N Camden
- Jeff Wilson, Philadelphia Education Fund
- Jacques Fu, Philadelphia VIP
- Jim Clayton, Senior Adult Activities Center of Montgomery County

RECRUITING VOLUNTEERS FOR MICRO PROJECTS

Exciting news! Compass Philadelphia is rolling out a brand new initiative for 2019: in February, we will kick off a round of Micro Projects that will run through May. These projects will differ from the Classic Projects we have traditionally offered in that they will have a more limited scope, a shorter timeframe, and a smaller team of volunteers. They will also help us reach smaller nonprofits who might

not have the capacity to undertake a Classic Project.

The Micro Project Volunteer Application and more details about the selected clients and projects will be available in early January. To learn more, or to let us know that you are interested in participating, please contact Program Manager Tricia Handza at thandza@compassphilly.org.

WE COULDN'T DO IT WITHOUT

We couldn't put together our talented consulting teams without skilled volunteers. We couldn't recruit amazing volunteers without the support of the local business school clubs. Thank you to the following clubs that help spread the word about Compass. We are grateful for their support.

Columbia Business School
Fuqua School of Business (Duke University)
Georgetown University McDonough School of Business
Haas School of Business (University of California Berkeley)
Harvard Business School
Johnson Graduate School of Management (Cornell University)
Kellogg School of Management (Northwestern University)
McCombs School of Business (University of Texas at Austin)
MIT Sloan School of Management
Ross School of Business (University of Michigan)
Stanford Graduate School of Business
Stern School of Business (New York University)
Tuck School of Business (Dartmouth College)
UNC Kenan-Flagler Business School
University of Chicago Booth School of Business
University of Virginia Darden School of Business
The Wharton School (University of Pennsylvania)
Yale School of Management

Thank you to our Corporate Supporters:



Thank you to our 5th Anniversary Celebration Sponsors:

AC LORDI
& Jim Clayton

Morgan Lewis



Thank you to these Corporate Partners for assistance recruiting volunteers this year:

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J.P. Morgan
Mercer
Morgan Lewis
Navigate
NewSpring Capital
PwC
SEI
Slalom
Turnaround Management Association
UGI
ZS Associates

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The Philadelphia Foundation