



GREATER WASHINGTON

Strategic Guidance. Stronger Nonprofits.

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2019-20 Clients

Greater Washington

After-School All-Stars

Atlas Performing Arts Center

Brain Injury Services

The Campagna Center

Carpenter's Shelter

DC SCORES

District Alliance for Safe Housing

EveryMind

Hope for Henry

KID Museum

Kid Power

Literacy Council of

Vol. 16 No. 4 December 2019

FROM THE PRESIDENT

THE GIFT OF COMPASS

The text from my son that read, "How was *your* day?" was in response to my text asking the same of him. "It was GOOD," I responded. My mind went immediately to an hour-long phone call that afternoon with a long-time Compass volunteer, donor, and founding Compass board member. We had scheduled the call so I could update him on happenings at Compass. As always, I got so much from talking to him. "I don't think this is the time to put your head down," he advised. And, "That sounds like a lot of ideas at once. Have you done a business plan?" He immediately offered to review a draft plan we'd been working on. He listened and gave polite advice that I knew came from someone who had built a successful business and had years of experience. He also knows and cares about Compass, making his advice particularly helpful. Interestingly, earlier in the day, I'd been editing a grant proposal that had been reviewed by one of my most experienced board members. Her suggestions made my work more efficient and productive, and the final product ended up much better than the original. Both of these people gave generously of their time and expertise. While helpful to Compass, ultimately I felt their gifts personally. Yes, my day was GOOD.

I realized that evening as I responded to the text from my son that, in fact, *I had had the day that Compass clients get all the time* - the undistracted attention of people who care. Attention from individuals who not only have time that my day doesn't seem to offer, but valuable experience and expertise as well. This, I know, is the gift of Compass. This is what our clients love most.

Right now, 208 business professionals are volunteering on 23 Compass projects in Greater Washington. In January, we will kick off another 30+ consulting projects with more than 150 volunteers. All of these nonprofits will experience what I experienced. Talking to someone who really listens. Learning from expertise that may not otherwise be available. Receiving an objective, outside perspective. Knowing that someone else cares deeply about their organization.

With December 31st closing in, many nonprofits are making their year-end fundraising push. As a nonprofit, Compass is no different. I hope you'll consider a gift to Compass in your year-end giving. Your support ensures the gift of Compass for so many local nonprofits.

Montgomery County  
Mid-Atlantic Equity Consortium  
National Child Research Center  
One World Education  
Operation Gratitude  
President Lincoln's Cottage  
Rock Creek Conservancy  
SCAN of Northern Virginia  
Two Rivers Public Charter School  
Washington Bach Consort  
Washington Improv Theater  
Young Artists of America at Strathmore

#### Greater Philadelphia

Center for Aquatic Sciences at Adventure Aquarium  
Cradles to Crayons  
Jewish Family and Children's Service of Greater Philadelphia  
Maternal and Child Health Consortium of Chester County  
Need in Deed  
Pennsylvania SPCA  
Quest Therapeutic Services  
Rebuilding Together Philadelphia  
Simon's Heart  
Students Run Philly Style  
Sustainable Business Network of Greater Philadelphia  
Uplift Center for

As we head into the holidays, I wish you the gift of having someone who listens when you need an ear. Remember that Compass can always do that for you, too. Just call us.

Happy holidays and a very Happy New Year!

Warmest wishes,

Suzanne

### JOIN COMPASS VOLUNTEERS AND GIVE TO COMPASS

Over the past month, almost 300 volunteers across all three Compass Cities donated over \$27,000 for Compass. Funding supports our unique pro bono consulting program, ensuring we have the infrastructure and staff to carefully select, train and support our nonprofit clients and volunteers.

We appreciate our volunteers for ALL that they do for Compass, but we can't do our work with their support alone. Please join this year's volunteers by making a tax-deductible gift to Compass. You can make a secure donation here:

[DONATE NOW](#)

Thank you for supporting Compass, which ultimately benefits many nonprofits that we serve and the many people with whom they work.

### THANKS TO 2019-20 PROJECT LEADERS

We're thrilled to have the following talented business professionals leading our Greater Washington pro bono consulting teams:

**Teri Alexander**, After-School All-Stars  
**Carol Bloomberg**, Atlas Performing Arts Center  
**David Bear**, Brain Injury Services  
**Kim Wilson**, The Campagna Center  
**Scot Arnold**, Carpenter's Shelter  
**Karl Schwenkmeyer**, DC SCORES  
**Paula Jacobs**, District Alliance for Safe Housing  
**Tracey Moon**, EveryMind  
**Hindy Shaman**, Hope for Henry  
**Jeff Kass**, KID Museum  
**Sarah Zolad**, Kid Power  
**Patrice Feinstein**, Literacy Council of Montgomery County  
**Wagish Bhartiya**, Mid-Atlantic Equity Consortium  
**Mary Gross**, National Child Research Center  
**Robin Weisman**, One World Education  
**Adriel Pond**, Operation Gratitude  
**Sarah Rand**, President Lincoln's Cottage  
**Ann Henry**, Rock Creek Conservancy  
**Alexandra Laney**, SCAN of Northern Virginia  
**Vicki Burns**, Two Rivers Public Charter School

Grieving Children

The Urban League of Philadelphia

Variety - The Children's Charity of the Delaware Valley

**Chicago**

826CHI

Better Government Association

Cancer Wellness Center

Chicago Furniture Bank

Claretian Associates

Concordia Place

Housing Choice Partners

Inspiration Corporation

John Howard Association of Illinois

Legal Aid Society of Metropolitan Family Services

Margaret's Village

Marwen

National Runaway Safeline

Resilience

**Roy Gamse**, Two Rivers Public Charter School

**Robert Motyka**, Washington Bach Consort

**Hilary Joel**, Washington Improv Theater

**Marnie Boyer**, Young Artist of America at Strathmore

**ANNOUNCING 2019-20 MICRO PROJECTS**

Compass begins a second round of consulting projects in January. These Micro Projects provide similar services to Compass' Classic Projects and run through May. We are pleased to announce the following nonprofits receiving Compass Micro Projects:

- 4615 Theatre Company
- Anacostia Playhouse
- Anacostia Watershed Society
- Capitol Hill Arts Workshop
- Chamber Dance Project
- College Tribe
- Community Engagement in Arts Organizations\*
- DC Appleseed Center for Law and Justice
- Family and Youth Initiative
- GALA Hispanic Theater
- Gearin' Up Bicycles
- Genesys Works
- Hope House
- Kalanidhi Dance
- Life Pieces to Masterpieces
- LIFT-DC
- Literacy Volunteers & Advocates
- Live It Learn It
- Mamatoto Village
- McLean Project for the Arts
- Northern Virginia Family Services
- PAL (People. Animals. Love)
- PEN/Faulkner Foundation
- Platform of Hope
- PRS
- Rorschach Theatre
- SEEC
- Spooky Action Theatre
- Tzedek DC
- Washington Stage Guild
- Yachad

\*A special Compass sector study

**RECRUITING VOLUNTEERS FOR MICRO PROJECTS**

Consider volunteering on a four-month Compass Micro Project starting in late January. In only 2-4 hours per week, you can make a significant contribution to a local organization. Volunteer applications for Micro Projects open Friday, 12/13. If you're interested in volunteering, please visit the Compass website here starting 12/13 for the application: <https://compassprobono.org/washington-dc/business-professionals/strategic-consulting/>

## SORKIN CENTER UPCOMING NEWS

In January, Compass will be announcing new services from the Sorkin Center for Nonprofit Governance. Stay tuned for more information about customized board trainings, strategic planning, board retreat facilitation, and, of course, the annual Sorkin Summit in May.

## COMPASS IS HIRING

Compass is looking for a new Development Director. Please see job description [HERE](#).

Compass will soon be hiring a part-time Communications Manager. Please contact Suzanne Laporte for more information at [slaporte@compassdc.org](mailto:slaporte@compassdc.org).

## NONPROFIT OPPORTUNITIES

### **Horizons Greater Washington - Job Opening**

Horizons Greater Washington, an affiliate of Horizons National, aims to prepare students from low-income families to succeed by building academic and life skills outside the traditional school year. They are currently looking to hire an experienced Executive Director. To learn more about the position and apply, please click [HERE](#).

### **Girls on the Run of Northern Virginia - Job Opening**

Girls on the Run of Northern Virginia is currently looking to hire an experienced Executive Director. To learn more about the position and apply, please click [HERE](#).

## WE COULDN'T DO IT WITHOUT

**Thank you to our Corporate Supporters:**

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Arnold & Porter



**We also appreciate volunteer recruiting support from the following companies:**

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Simpson Thacher


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MIT Sloan School of Management  
Northwestern Kellogg School of Management  
NYU Stern School of Business  
The Wharton School at the University of Pennsylvania  
Stanford Graduate School of Business

UNC Kenan-Flagler Business School  
University of Texas McCombs School of Business  
University of Virginia Darden School of Business  
Yale School of Management

## STAY IN TOUCH WITH COMPASS

Please join one or all of our online communities:

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 Join the Compass Volunteer Network

 Follow us @Compassprobono