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2019-20 Clients

**Greater Philadelphia**

Center for Aquatic Sciences at Adventure Aquarium

Cradles to Crayons

Jewish Family and Children's Service of Greater Philadelphia

Maternal and Child Health Consortium of Chester County

Need in Deed

Pennsylvania SPCA

Quest Therapeutic Services

Rebuilding Together Philadelphia

Simon's Heart

Students Run Philly Style

Sustainable Business Network of Greater

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**FROM THE PRESIDENT**

THE GIFT OF COMPASS

The text from my son that read, "How was *your* day?" was in response to my text asking the same of him. "It was GOOD," I responded. My mind went immediately to an hour-long phone call that afternoon with a long-time Compass volunteer, donor, and founding Compass board member. We had scheduled the call so I could update him on happenings at Compass. As always, I got so much from talking to him. "I don't think this is the time to put your head down," he advised. And, "That sounds like a lot of ideas at once. Have you done a business plan?" He immediately offered to review a draft plan we'd been working on. He listened and gave polite advice that I knew came from someone who had built a successful business and had years of experience. He also knows and cares about Compass, making his advice particularly helpful. Interestingly, earlier in the day, I'd been editing a grant proposal that had been reviewed by one of my most experienced board members. Her suggestions made my work more efficient and productive, and the final product ended up much better than the original. Both of these people gave generously of their time and expertise. While helpful to Compass, ultimately I felt their gifts personally. Yes, my day was GOOD.

I realized that evening as I responded to the text from my son that, in fact, *I had had the day that Compass clients get all the time* - the undistracted attention of people who care. Attention from individuals who not only have time that my day doesn't seem to offer, but valuable experience and expertise as well. This, I know, is the gift of Compass. This is what our clients love most.

Right now, 130 business professionals are volunteering on 14 Compass projects in Greater Philadelphia. In January, we will kick off another 14 consulting projects with 70 volunteers. All of these nonprofits will experience what I experienced. Talking to someone who really listens. Learning from expertise that may not otherwise be available. Receiving an objective, outside perspective. Knowing that someone else cares deeply about their organization.

With December 31st closing in, many nonprofits are making their year-end fundraising push. As a nonprofit, Compass is no different. I hope you'll consider a gift to Compass in your year-end giving. Your support ensures the gift of Compass for so many local nonprofits.

Philadelphia  
Uplift Center for Grieving Children  
The Urban League of Philadelphia  
Variety - The Children's Charity of the Delaware Valley  
Greater Washington  
After-School All-Stars  
Atlas Performing Arts Center  
Brain Injury Services  
The Campagna Center  
Carpenter's Shelter  
DC SCORES  
District Alliance for Safe Housing  
EveryMind  
Hope for Henry  
KID Museum  
Kid Power  
Literacy Council of Montgomery County  
Mid-Atlantic Equity Consortium  
National Child Research Center  
One World Education  
Operation Gratitude  
President Lincoln's Cottage  
Rock Creek Conservancy  
SCAN of Northern Virginia  
Two Rivers Public Charter School  
Washington Bach

As we head into the holidays, I wish you the gift of having someone who listens when you need an ear. Remember that Compass can always do that for you, too. Just call us.

Happy holidays and a very Happy New Year!

Warmest wishes,

Suzanne

## JOIN COMPASS VOLUNTEERS AND GIVE TO COMPASS

Over the past month, almost 300 volunteers across all three Compass Cities donated over \$27,000 for Compass. Funding supports our unique pro bono consulting program, ensuring we have the infrastructure and staff to carefully select, train and support our nonprofit clients and volunteers.

We appreciate our volunteers for ALL that they do for Compass, but we can't do our work with their support alone. Please join this year's volunteers by making a tax-deductible donation to Compass. You can make a secure donation here:

[DONATE NOW](#)

Thank you for supporting Compass, which ultimately benefits the many nonprofits that we serve and the many people with whom they work.

## THANKS TO 2019-20 PROJECT LEADERS

We're thrilled to have the following talented business professionals leading our Greater Philadelphia pro bono consulting teams:

**Rebekah Horowitz**, Center for Aquatic Sciences  
**Brett Atkins**, Cradles to Crayons  
**Alice Levy**, Jewish Family and Children's Service  
**Margaret Schneider**, Maternal and Child Health Consortium  
**Ruchi Kapoor**, Need in Deed  
**Katie Law**, Pennsylvania SPCA  
**Shelley Dinehart**, Quest Therapeutic Services  
**Alec DiDonato**, Rebuilding Together Philadelphia  
**Wesley Payne**, Simon's Heart  
**Valerie Lenz**, Students Run Philly Style  
**Eric Heisler**, Sustainable Business Network  
**Benjamin Schimeneck**, Uplift Center for Grieving Children  
**Jeffrey Turi**, The Urban League of Philadelphia  
**Robert Kuehl**, Variety - The Children's Charity

## ANNOUNCING 2019-20 MICRO PROJECTS

Compass begins a second round of consulting projects in January. These Micro Projects provide similar services to Compass' Classic Projects and also end in May. We are pleased

Consort

Washington Improv Theater

Young Artists of America at Strathmore

**Chicago**

826CHI

Better Government Association

Cancer Wellness Center

Chicago Furniture Bank

Claretian Associates

Concordia Place

Housing Choice Partners

Inspiration Corporation

John Howard Association of Illinois

Legal Aid Society of Metropolitan Family Services

Margaret's Village

Marwen

National Runaway Safeline

Resilience

to announce the following nonprofits receiving Compass Micro Projects:

Art Sphere, Inc.  
 The Better Living Center, CDC  
 Chester Eastside, Inc.  
 Cloud 9 Rooftop Farm  
 ElderNet of Lower Merion and Narberth  
 Food Moxie  
 Fresh Artists  
 Gateway HorseWorks  
 Georgia E. Gregory Interdenominational School of Music  
 MenzFit  
 The Pennsylvania Prison Society  
 Rock to the Future  
 Ryan's Case for Smiles  
 Team Up Philly

**Thank you to our Micro Project Sponsors:**

The Alfred & Mary Douty Foundation  
 The Foundation for Delaware County  
 MKM Foundation  
 The Neubauer Family Foundation  
 Philadelphia Eagles

**NOW RECRUITING MICRO PROJECT VOLUNTEERS**

The Volunteer Application for Micro Projects is now open! Consider using your professional expertise to serve on a Compass project and make a difference for one of our Greater Philadelphia nonprofit clients. Projects run from late January to May 2020. Volunteers interested in serving as Project Leaders or Team Members should apply via the application linked below.

[CLICK HERE FOR MICRO PROJECT VOLUNTEER APPLICATION](#)

The deadline to apply is Thursday, January 9, 2020 at 5:00p.m.

**WE COULDN'T DO IT WITHOUT**

**Thank you to our Corporate Supporters**

Lead Sponsors



Contributing Sponsors



**Thank you to our Foundation Supporters**

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The Alfred and Mary Douty Foundation  
The Foundation for Delaware County  
Hassel Foundation  
MKM Foundation  
Neubauer Family Foundation  
The Philadelphia Foundation

**Thank you to these Corporate Partners for assistance  
recruiting volunteers**

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EY  
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Independence Blue Cross  
J.P. Morgan  
Mercer  
Navigate  
PwC  
SAP  
SEI  
Slalom  
TE Connectivity  
Turnaround Management Association  
ZS Associates

**Thank you to our Partner MBA Clubs**

Haas School of Business at UC Berkeley  
The University of Chicago Booth School of Business  
Columbia Business School  
Johnson Graduate School of Management at Cornell  
Tuck School of Business at Dartmouth  
Fuqua School of Business at Duke  
Georgetown University McDonough School of Business  
Harvard Business School  
Michigan Ross School of Business  
MIT Sloan School of Management  
Northwestern Kellogg School of Management  
NYU Stern School of Business  
The Wharton School at the University of Pennsylvania

Stanford Graduate School of Business  
UNC Kenan-Flagler Business School  
University of Texas McCombs School of Business  
University of Virginia Darden School of Business  
Yale School of Management

## STAY IN TOUCH WITH COMPASS

Please join one or all of these online communities and share your selections and experiences.



Please "like" us on Facebook and watch for fun announcements, pictures and videos on our page.



Follow us on Twitter, where we tweet messages about our clients and their programs, trends in the nonprofit sector, and other relevant news. Follow us at @CompassPHL.



Join the Compass Volunteer Network on LinkedIn called "Compass Pro Bono."