

2019-20 ANNUAL REPORT



Compass' mission is to inspire business professionals to engage with their local nonprofits to transform communities.

Letter from the President and Board Chair

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2019-20 National Impact

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COVID-19 RESPONSE FINANCIALS SORKIN CENTER

Greater Washington

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CONSULTING PROJECTS & ON BOARD
DONORS
VOLUNTEERS
CLIENTS 2001-19

Greater Philadelphia

35

CONSULTING PROJECTS & ON BOARD

DONORS

VOLUNTEERS
CLIENTS 2013-19

Chicago

52

CONSULTING PROJECTS

DONORS

VOLUNTEERS

CLIENTS 2016-19

Compass Staff

61

ON THE COVER

Rock to the Future

Rock to the Future provides music education for Philadelphia's youth from underserved neighborhoods and under-resourced schools at no cost.

FUNDING STRATEGY

Letter from the President and Board Chair



A YEAR OF CHANGE

In an unprecedented moment, and with no idea of what the future held, nonprofit leaders never wavered. Across the sector, leaders responded to the impact of COVID-19. Some experienced increased demand for services, while others saw decreased demand for services. Many worried about uncertain funding, plans cancelled, remote staff, and virtual program delivery. Everyone worked harder so children could access after-school activities, mentors could mentor, and counselors could counsel. Some nonprofits considered their sustainability and began discussions around mergers and partnerships. We're pleased to report that Compass has been at the center of all this activity, supporting nonprofits in these uncertain times.

In March, we responded immediately to the pandemic. With both Classic and Micro Projects underway, we were looking ahead to the next project year. However, when the world changed, so did we. Our long-time program of deadlines and timelines went out the window as we launched On Demand programs that attracted dozens of volunteers to meet nonprofits' immediate needs. We also identified and matched Thought Partners to support nonprofit leaders. From March through June, we provided On Demand projects to 82 nonprofits, and matched 32 Thought Partners. At the same time, and through the Sorkin Center at Compass, we created Compass Connect conversations that drew 199 EDs and Board Chairs for timely topics such as "Crisis Communications" and "Nonprofit Restructurings." We also encouraged Executive Directors to support each other. When Black Lives Matter became a force for change in the spring, the Sorkin Center brought nonprofit leaders together to consider their role in the moment.

The last few months gave us a chance to challenge the way we have always worked. We'll be going back to many former practices, but will also bring new practices forward. During the spring, through the nonprofits that support them, Compass helped children, the homeless, the elderly, neighborhoods, communities, and so many more.

And now we'd like to say thank you. Thank you to the nonprofits providing backbone services to our communities. Thank you to the business professionals who not only stuck with their Compass projects, but worked harder. Thank you to the professionals who volunteered to help when their own lives were turned upside down.

And thank you especially to our generous supporters – the individuals, foundations and companies listed in this report – that made Compass' work possible through their financial gifts. We can't do what we do without the support of those who know us best. We hope you'll take a minute to look through this year's Annual Report to see photos of the nonprofits that your gift supported, as well as the lists of our donors, funders and of course, hundreds of volunteers. In total, 751 professionals volunteered with Compass in 2019-20.

We're proud to count Compass as one of the organizations that not only adapted, but got out ahead as the world around us changed. As we consider the activities that will forever define Compass' 2019-20 project year, we celebrate all those people who joined us to make a difference in Greater Washington, Greater Philadelphia, and Chicago.

It turns out that people were prepared to do a lot over the past few months. Compass gave them a way to help. We will continue supporting the nonprofit sector no matter what curveball comes our way, and we will innovate as nonprofit needs change. So stay tuned. There's much more to come.

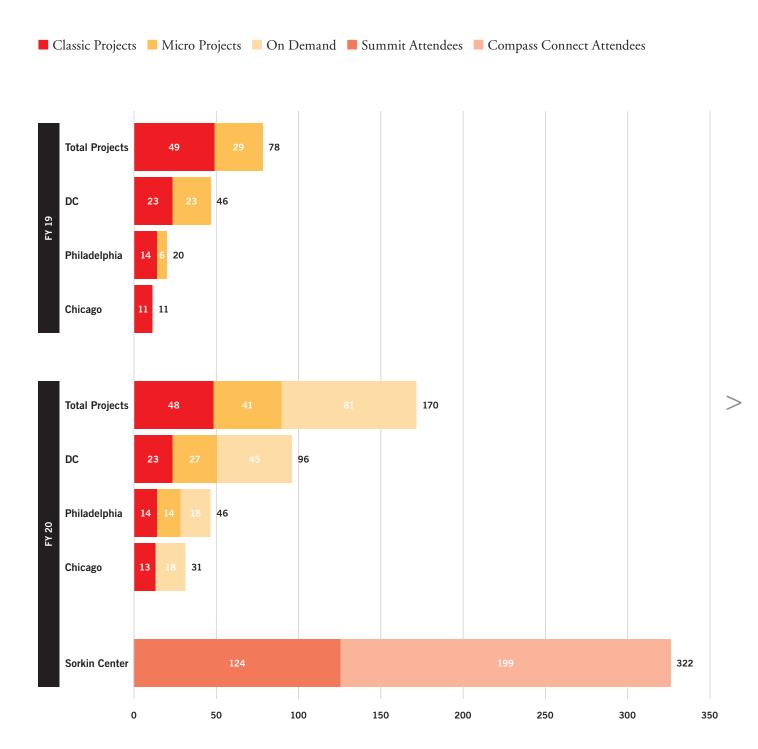
With best wishes and much gratitude,

SUZANNE LAPORTE JOHN COLLINS
President Board Chair

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ATIONAL IMPACT District Alliance for Safe Housing DASH provides access to safe housing and services for survivors of domestic and sexual violence and their families. BOARD DEVELOPMENT

FY20 Program Growth



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COVID-19 Response

When COVID-19 hit in early 2020, Compass quickly responded to the changing needs of nonprofits. We developed and rolled out new services and programs to connect nonprofit leaders with each other. We also provided new ways for business professionals to support nonprofits that were reacting to the immediate challenges related to the pandemic.

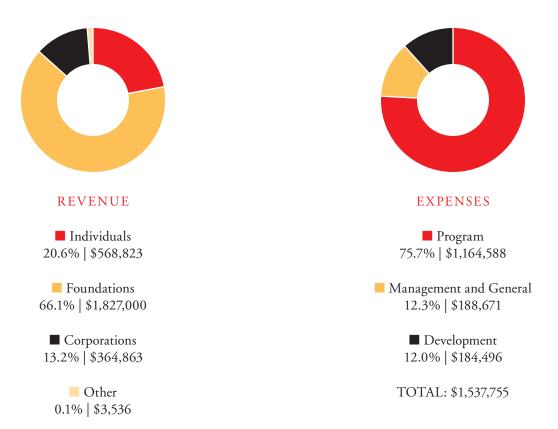
These services have extended beyond the immediate needs and will remain important Compass offerings:

- Compass Connect. Hosted by The Sorkin Center at Compass, these are virtual gatherings of nonprofit leaders coming together to support each other to share ideas, concerns, best practices and community. Our virtual sessions reach beyond geographies and are structured as conversations not impersonal sessions. We include time for breakout sessions, which give the opportunity for close collaboration and dialogue. Since we began in late March, we've had seven sessions with over 300 attendees.
- On Demand Consulting. These consulting projects address a single issue at a time with projects lasting two to eight weeks. Compass connects nonprofits with just the right professional who has the expertise to quickly understand and address an immediate challenge with tailored recommendations.
- Thought Partners. Compass connects seasoned business professionals with nonprofit leaders facing decisions regarding programs, finances, strategy and more. In a confidential setting, Thought Partners provide a trusted ear for scenario planning, course corrections, or just being a sounding board.

"With life's many challenges, and COVID offering more complications, my time with Compass offers a real opportunity to make an impact."

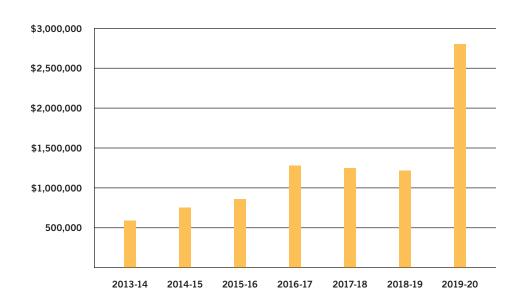
JOE FRICKER, DONOR AND VOLUNTEER

Financials



REVENUE HISTORY: 2013-2020

TOTAL: \$2,764,212



Note: 2019-20 Revenue includes a multi-year grant that is recognized in its entirety this year.

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OVERVIEW

Compass established the Sorkin Center for Nonprofit Governance in 2017 with grants from CEB and Gartner. The Sorkin Center was created in honor of the late Jerry Sorkin, a former executive at CEB, to carry on his passion for nonprofit work and board service, and to extend his mentorship to a future generation of leaders.

The Sorkin Center supports nonprofit boards and leaders through services that include:

- Matching business professionals to nonprofits seeking to diversify their boards
- Providing board trainings for nonprofit board members, Executive Directors, and individuals considering board service
- Facilitating board retreats
- Delivering strategic planning consulting services
- Convening nonprofit leaders to address current challenges

ANNUAL SORKIN SUMMIT

The third annual Sorkin Summit was held virtually this year in May due to the COVID-19 pandemic. The Summit offered trainings on Nonprofit Governance and the Board's Role in Fundraising. Over 200 board members and Executive Directors attended the trainings from Greater Washington, Greater Philadelphia and Chicago.

We would like to thank the following speakers and panelists who shared their knowledge and experience during the Sorkin Summit:

Darryl Bundridge and Arlin Green, City Year Philadelphia

Kevin Hinton and Beth Harrison, Beacon House Jamila Larson and Char Beales,

Homeless Children's Playtime Project Christopher Morgan and Adam Weers, Dance Place Lucretia Risoleo, American University

COMPASS CONNECT CONVERSATIONS

In response to the COVID-19 pandemic and the protests against systemic racism, the Sorkin Center quickly pivoted to provide virtual support for nonprofit leaders across all three Compass Cities. Compass Connect Conversations brought together nonprofit Executive Directors to support each other – to share ideas, concerns, best practices and community. Topics included The State of Philanthropy, Communications During a Crisis, Managing Staff in a Virtual World, Nonprofit Partnerships and Mergers, and Understanding Anti-Racism. Over 300 people attended these events through June 2020.

We would like to thank the speakers and panelists who led and participated in Compass Connect conversations:

Henry Berman, Exponent Philanthropy
Dominique Bernardo, Variety – the Children's Charity
of the Delaware Valley
Michelle Edwards, Live It Learn It
Kerry-Ann Hamilton, KAH Consulting
Michael Hynes, The Pew Charitable Trusts
Michelle Molitor, The Equity Lab
Nadya Shmavonian, Nonprofit Repositioning Fund
and SeaChange Capital Partners
Michelle Tafel, City Year Washington, D.C.

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Bart Edgerton Tom Monahan
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Hope Gleicher

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Sharon Marcil
William Okun
John Roberts
Kelly Turner
Mary and Jeff Zients

NATIONAL

GREATER WASHINGTON Hope House NUMBER OF NUMBER OF NUMBER OF **VOLUNTEERS** NONPROFIT CLIENTS **VOLUNTEER HOURS** Hope House offers programs and keeping incarcerated men connected to their families BOARD

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Anacostia Watershed Society

AWS advocates for the protection and restoration of the Anacostia River and its watershed communities through environmental education, stewardship, and community engagement.

BOARD DEVELOPMENT



"I greatly appreciate Compass' proven track record at delivering high quality projects and talented teams of people. As a repeat client, I believe fully in their ability to strategically help my organization through some of its toughest challenges."

CARPENTER'S SHELTER

Carpenter's Shelter

Carpenter's Shelter helps the homeless achieve sustainable independence through shelter, guidance, education, and advocacy.

STRATEGIC ALIGNMENT



Kalanidhi Dance

Kalanidhi Dance is committed to the preservation, promotion, and education of Kuchipudi, a classical South Indian dance style.

SUSTAINABILITY ANALYSIS



DC SCORES

DC SCORES creates neighborhood teams that give kids in need the confidence and skills to succeed on the playing field, in the classroom, and in life.

FUNDING STRATEGY

Campagna Center

The Campagna Center's mission is to deliver exceptional educational and social development programs for children, teens, and adults residing in the City of Alexandria.

STRATEGIC TECHNOLOGY





Hope for Henry

Hope for Henry is reinventing how hospitals care for seriously ill children and their families through innovative programs that entertain, reduce stress, and empower children.

STRATEGIC ALIGNMENT

Atlas Performing

Arts Center

Atlas provides a shared space that inspires exceptional performances, events, and initiatives that enlighten, entertain, and reflect the best of the arts and our humanity.

STRATEGIC ALIGNMENT



Genesys Works

Genesys Works provides pathways to career success for high school students in underserved communities through skills training, meaningful work experiences, and impactful relationships.

FUNDING STRATEGY



"The Compass team was caring, giving, thoughtful and truly concerned with the success of the organization. We are truly grateful for the dedication and focus of each team member." ATLAS PERFORMING ARTS CENTER



Literacy Council of Montgomery County

The Literacy Council helps under-skilled and under-credentialed adults gain academic and vocational skills to move out of generational poverty.

FUNDING STRATEGY



Chamber Dance Project is a company of professional artists

dedicated to redefining and expanding access to contemporary ballet.

Chamber Dance Project

FUNDING STRATEGY

President Lincoln's Cottage at the Soldiers' Home

President Lincoln's Cottage is a historic site and museum that offers guided tours, exhibits, and programs that help to reveal the true Lincoln and continue the fight for freedom.

STRATEGIC MARKETING



Young Artists of America at Strathmore

Young Artists of America is an educational organization offering world-class training to gifted and committed young performing artists.

STRATEGIC ALIGNMENT



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4615 Theatre Company

4615 is committed to reinvigorating classic pieces as well as staging provocative contemporary plays.

INCUBATOR



Washington Bach Consort is a professional choral and orchestral ensemble with a mission to share the joy of Bach's music through performances, education and community outreach.

STRATEGIC ALIGNMENT





Operation Gratitude

Operation Gratitude forges strong bonds between Americans and their military and first responder heroes through volunteer service projects.

BOARD DEVELOPMENT



STRATEGIC ALIGNMENT



One World Education

One World teaches middle and high school students in primarily high-poverty areas to become skilled writers and effective public speakers.

STRATEGIC ALIGNMENT



Mid-Atlantic Equity Consortium

MAEC promotes excellence and equity in education to achieve social justice, and is dedicated to increasing access to a high quality education for diverse learners.

STRATEGIC ALIGNMENT

After-School All-Stars

After-School All-Stars provides comprehensive after-school programs that keep children safe and help them succeed in school and life.

STRATEGIC ALIGNMENT



Yachad

Yachad brings communities together by preserving affordable homes and revitalizing neighborhoods.

STRATEGIC TECHNOLOGY



Rorschach Theatre

Through uncommon uses of environment and passionate performances, Rorschach Theatre seeks to lure its audiences beyond the limits of ordinary theatrical experience.

STRATEGIC TECHNOLOGY

PEN/Faulkner Foundation

PEN/Faulkner celebrates literature and fosters connections between readers and writers to enrich and inspire both individuals and communities.

BOARD DEVELOPMENT



People. Animals. Love

PAL uses the human-animal bond to brighten the lives of the lonely, ease the pain of the sick, and enrich the world of at-risk children.

STRATEGIC TECHNOLOGY

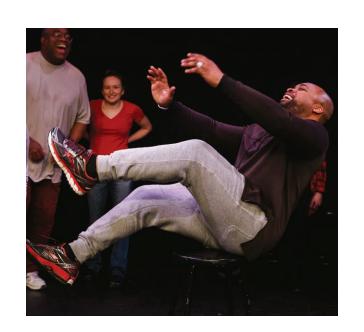




McLean Project for the Arts

MPA exhibits the work of emerging and established artists; promotes awareness of the concepts of contemporary art; and offers instruction and education in the visual arts.

STRATEGIC ALIGNMENT



Washington Improv Theater

WIT engages the public with performances and classes that exhilarate and inspire.

STRATEGIC MARKETING



Kid Power

Kid Power inspires youth leadership by promoting academic advancement, physical and emotional wellness, and positive civic engagement in underserved communities.

STRATEGIC TECHNOLOGY



Anacostia Playhouse

The Anacostia Playhouse is both a rental facility as well as a producing organization that brings access to the arts in a traditionally underserved area of Washington, DC.

SUSTAINABILITY ANALYSIS



NCRC provides a preschool education in an environment that nurtures the whole child, fosters partnerships with families and is committed to the inclusion of children with special needs.

STRATEGIC PLANNING



"Our experience with Compass was fantastic. We were matched with passionate, dedicated, and enthusiastic volunteers who dug deep into our organization, asked great questions, and delivered guidance that will be incorporated into our organization immediately."

KID POWER



Platform of Hope

Platform of Hope helps low-income families define and pursue success by providing them a support platform of coordinated resources.

SUSTAINABILITY ANALYSIS



Mamatoto Village

Mamatoto Village is devoted to creating career pathways for Women of Color in the field of public health and human services, and providing perinatal support services. STRATEGIC TECHNOLOGY

Spooky Action Theater

Spooky Action Theater is a dynamic, young theater company that has been recharging the audience's imaginative, intuitive, and emotional core by linking artists and audiences.

STRATEGIC TECHNOLOGY



SCAN (Stop Child Abuse Now) of Northern Virginia

SCAN of Northern Virginia strives to stop child abuse by developing effective prevention programming for children and families.

STRATEGIC MARKETING





GALA Hispanic Theatre

GALA Hispanic Theater brings diverse and innovative bilingual programming to the Washington, DC region through its Spanish and Latin American plays and performances.

BOARD DEVELOPMENT



Family & Youth Initiative

DCFYI creates a caring supportive community of adults and teens by matching youth with host parents and mentors and helping them find adoptive families.

STRATEGIC ALIGNMENT



PRS

PRS provides mental health, crisis intervention, and suicide prevention services.

BOARD DEVELOPMENT



EveryMind

EveryMind provides community education, advocacy and direct services which empower children, teens, families, older adults and the entire community to reach optimal mental wellness.

STRATEGIC MARKETING



LIFT - DC

LIFT's mission is to empower families to break the cycle of poverty by pairing members with a trained volunteer who works with them to create actionable goals.

BOARD DEVELOPMENT

Community Engagement in the Arts

This sector study focused on the efforts of major arts organizations' efforts to create and grow community engagement programs.

SECTOR STUDY



Live It Learn It partners with schools and cultural institutions to create and deliver experiential learning opportunities for students to increase students' selfefficacy, motivation, and achievement.

FUNDING STRATEGY





Literacy Volunteers and Advocates

LVA addresses the core problems of adult illiteracy at both the individual and community level.

STRATEGIC TECHNOLOGY







KID Museum

KID Museum's mission is to cultivate creativity, curiosity and compassion to build a better world by engaging youth in science, technology, art and math.

STRATEGIC ALIGNMENT

DC Appleseed

DC Appleseed leverages support from pro bono lawyers, accountants and other professionals to advocate for public policy issues.

FUNDING STRATEGY

Brain Injury Services

Brain Injury Services helps children, adults, and families, who have suffered the life-altering effects of a brain injury, build the skills and confidence to lead productive and fulfilling lives.

PARTNERSHIPS AND COLLABORATIONS



With the part of t

Rock Creek Conservancy

Rock Creek Conservancy exists to restore Rock Creek and its parklands by building partnerships with government agencies, nonprofits, community groups, and residents.

BOARD DEVELOPMENT



Gearin' Up Bicycles creates career development opportunities for youth from underserved communities through youth bike nights, technical training programs, and paid internships.

FUNDING STRATEGY

SEEC

SEEC helps people with intellectual and developmental disabilities direct their lives with dignity, choice, authority and responsibility.

BOARD DEVELOPMENT



Washington Stage Guild

The Washington Stage Guild is a professional company of theatre artists dedicated to producing literate, challenging works.

BOARD DEVELOPMENT



Two Rivers Public Charter School

Two Rivers nurtures a diverse group of students to become lifelong, active participants in their own education and become responsible and compassionate members of society.

STRATEGIC PLANNING



Capitol Hill Arts Workshop

Capitol Hill Arts Workshop seeks to build community through the arts by hosting classes for children and adults, as well as providing gallery and theater spaces to the community.

STRATEGIC ALIGNMENT



Tzedek DC

Tzedek safeguards the legal rights of low-income DC residents dealing with often unjust, abusive, and illegal debt collection practices, as well as other consumer protection problems.

SUSTAINABILITY ANALYSIS





On Demand Projects March - June 2020

VOLUNTEERS

Vivian Nunez Antia

Chauntel Bennett

Tara Branigan

Nihan Burton

Mick Bransfield

Lynne DeRoche

Brett Feinstein*

Lisa Gaffney*

Paula Jacobs*

Amelia Kemler

Nancy Leopold

Carol Lucas

Tonya Miles

Greg Miller*

Charles Moore

Christine Neal Jayanti Nessiar

Chris Padgett

Gwenn Rosener

Rachel Russell*

Kirsten Schroeder

Chris Russell

Joe Scalfini

Ahbinay Seth

Brian Smith

Alison Snyder

Barr Snyderwine

Jahnavi Sonthi

Meg Standard

Nora Strickland

Lisa Swearinger

Molly Toig

Cheryl Vance

Padma Vanka

David Swearingen

Kimberly Templeton

Shawn Thompson

Emmanuel Valery

Shahrzad Yazdani*

*More than one project

Patrick Shooltz

Beth Perell*

Ben Regan

Mei Luo

Katherine Linder

Brendan Maggiore

Susan Marquardt

Garv Gold Moritz*

Nandini Nadkarni

Mary Winston Richardson

John R. Gagain Jr.

Isel Galvan

Bill Huber

Hannah Edwards

Lily Carpenter-Israel

Daniel Almeida

Joe Bejany

NONPROFIT CLIENTS Academy of Hope Actors' Center Arcadia Center for Sustainable Food & Agriculture Arts on the Block* Bender JCC of Greater Washington Brem Foundation to Defeat Breast Cancer* Capitol Hill Village City Blossoms Coalition for Nonprofit Housing and Economic Development College Bound College Success Foundation -District of Columbia CollegeTracks* Common Good City Farm EveryMind Inc. FAIR Girls

Greater Washington
Community Foundation
Greater Washington Urban
League
Heard
HumanitiesDC
Infant Toddler Family Day Care
In Series
Hyacinth's Place
Kalanidhi Dance
Kid Power, Inc.
Latin American Youth Center
NAMI Northern Virginia*

Friends of the National

Arboretum, Inc.

Foundation Nonprofit Village One Mind at a Time Foundation

National Breast Center

PostClassical Ensemble Potomac Riverkeeper, Inc. Puppet Co.

Rosie Riveters* SchoolTalk* SciTech2U Inc. SGAP LEADERS Story District*

Story District*
Transformer

VisArts
Washington Inner City
Lacrosse Foundation
(WINNERS Lacrosse)
Woolly Mammoth Theatre

Company
Words Roats and Life

Words Beats and Life

*More than one project

On Board

On Board matches qualified business professionals with the boards of local nonprofits seeking board members. On Board is part of The Sorkin Center at Compass, which provides board candidates with best practice training in governance, nonprofit finance and fundraising as they begin board service.

In 2019-20, Compass placed 10 candidates onto the boards of Greater Washington nonprofit organizations through two cohorts of the On Board program.

In the fall of 2019, Compass placed three candidates on the following nonprofit boards:

VisArts*
Latin American Youth Center*
CASA (Court Appointed Special Advocates),
Prince George's County

In the spring of 2020, ACT for Alexandria and Volunteer Alexandria sponsored an On Board cohort to match candidates to nonprofits serving Alexandria, Virginia. Compass placed seven candidates on the following Alexandria nonprofit boards:

Local Motion Project*
ACT for Alexandria
Child and Family Network Centers
Volunteer Alexandria*
Carpenter's Shelter

* More than one On Board candidate placed on the nonprofit board of directors.

We would like to thank the On Board Selection Committees for supporting this year's program and interviewing both candidates and nonprofit Executive Directors and Board Chairs.

ON BOARD INTERVIEW COMMITTEE FALL 2019

Char Beales, Cathy Bernasek, Abby Cherner, Paula Jacobs, Ainsley MacLean, Amanda Miller, John Oberdorfer, Nalini Rogers, Craig Schultz, Ken Taylor, Lisa Wright

ON BOARD INTERVIEW COMMITTEE SPRING 2020

Char Beales, Phyllis Caldwell, Scott Dulman, Jeff Franco, Wendy Gualtieri, Regina Hall, Malini Jaheda, Janice McHenry, Amanda Miller, Nalini Rogers, Craig Schultz

Governance

GREATER WASHINGTON BOARD OF DIRECTORS

(Notes current employer and MBA program, where applicable.)

John Collins, *Chair*Navy Federal Credit Union

Steve Trowern, Vice Chair MCM Capital Partners, LLC Northwestern Kellogg School of Management

Hurley Doddy, *Treasurer* ECP Investments

Laurie MacNamara, Secretary
Booz Allen Hamilton

Kelly Hatcher Turner, Member at Large

Lung Biotechnology, a subsidiary of United Therapeutics Harvard Business School

Julie Chapman

Columbia Business School

John Crain

452 Consulting LLC The Wharton School

Hope Gleicher Identity, Inc.

Hilary Joel
WJ Consulting
Harvard Business School

Ken Kido

Learning in Action Technologies

Ainsley MacLean, M.D. Mid-Atlantic Permanente Medical Group

Julie Maner

Northwestern Kellogg School of Management

Kristalee Overdahl

University of Chicago Booth School of Business

Eileen Ruby

Columbia Business School

Peter B. Slone McKesson Corp. UNC Kenan-Flagler Business School

Tara Teaford

NYU Stern School of Business

Polly Vail

University of Maryland Dingman Center for Entrepreneurship TurnStyle Partners

Bob Winter, Esq.

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Ex Officio
Suzanne Laporte
Compass President
Harvard Business School

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Nancy Watters

Andrew Young

"Compass has been my gateway into real, meaningful impact since I started in 2018. The ability to apply my skills and knowledge to a team of passionate, creative individuals has been a special moment that I think everyone in business should experience."

SEDALE MCCALL, PROJECT LEADER, 4615 THEATRE COMPANY

Special Thanks

CORPORATE SUPPORTERS

We are incredibly grateful for financial support from the following Corporate Partners:

Booz | Allen | Hamilton



















We also appreciate volunteer recruiting support from the following:

Accenture AllianceBernstein Arnold & Porter A.T. Kearney Blank Rome Booz Allen Hamilton Capital One EAB Glover Park Group Guidehouse Hilton Hogan Lovells **IBM**

Kaiser Associates KippsDeSanto Marriott Morgan Lewis Optum/Advisory Board PwCSimpson Thacher

World Bank Group

EVENT SUPPORT

We could not hold our orientations, trainings, information sessions, and presentations without the generosity of the following organizations:

Arnold & Porter Guidehouse The Meyer Foundation Pillsbury Winthrop Shaw Pittman LLP Sidley Austin WeWork

VOLUNTEERS FROM OUR CORPORATE PARTNERS

We thank the following volunteers from our Corporate Partners:

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Cheyenne Feldman David Fortier Nicolle Graham Miaoru Guan Fernando Gutierrez David Harrison Rachel Hoang Elizabeth Howell Chris Inzerillo

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Netra Kishnani Namchi Le Kathryn Lucca

Grace Mahoney Tatevik Markaryan

Karan Mathur James McAndrews

Loren McKenzie Trenise Moore Caroline Morris

Cooper Nelson Nancy Nguyen

Aldo Pazzini Bortoluzzi Raashi Rastogi Revina Senatus

Shruti Shah Katie Shao Elie Smith

Isabella Trouw Nicholas Vonutter Stephen Wong

Capital One Ashrit Bagali Joseph Bejany

Marnie Boyer Evan Chase Andrew Cox Leslie Espenschied Kimberly Gollogly Maxwell Gotsch

Davis Grove Allison Gruneich William Halsted Farshid Jahed Lindsey Jenks

Ashwin Katikapalli John Larwood

Andrew Lee Kalley McMullen Terry Thomas Mingey

Shrav Mittal Rhea Norwood Charles Riddle Benjamin Shtuhl

Angela Struebing Kilian Suchocki Scott Terry

Hang Yang Wanqi Yu

Joseph Bejany

EAB Nathan Bernstein Sakshee Chawla Christopher Consolino Catherine Dorigan Morgan Flitt Carter Frank Teresa Frenzel Benjamin Klausner Ashley Koo Matthew McAloon

Glover Park Group Susan Brophy Morgan Warners

Katherine Whitesell

Whitney Wilson

August Passov

Hunter Rogers

Guidehouse Nicole Carolin Alexander De Bruyne Alex Dudley Wesley Johnson Kali Jordan Linnet Leon Sydney Levine Sulayman Masumi Hemant Vallabhapuram Gagan Vaseer Dave Wetzig

Hilton Tara Brannigan

Hogan Lovells Daniel Davidson Leslie Graham Ashlev Howlett Michael Rogers

IBM Elijah Biggs Adam Dorko Seth Hogle Hannah Jung Priscilla Koepke Bridget McGinn Adewale Omoniyi John Recchia

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Simpson Thacher Hilary Albrecht Rajib Chanda James Doyle

World Bank Group Nidhi Khattri Justin Kollinger Rania Suidan

"Being able to give vour expertise and passion for change to a cause that aims to make some part of the world better is a win-win."

LORI HANNON, TEAM MEMBER. NATIONAL RUNAWAY SAFELINE

Greater Washington Donors

Every donation to Compass stretches deep into the community, making high-level, pro bono consulting available to the Greater Washington nonprofit community. Every \$1 donated to Compass translates into \$10 of services back to the nonprofit community.

In 2019-20, Compass volunteers provided the market equivalent of \$7 million in strategic consulting. Additionally, Compass provided 69 On Demand projects in response to COVID-19. All consulting projects are free of charge to the Greater Washington nonprofit sector.

Compass gratefully acknowledges our generous supporters. These individuals made possible strategic consulting projects for 95 Greater Washington nonprofits, board matches for 20 individuals and 12 nonprofits, and board training for 221 individuals from 82 nonprofits in 2019-20.

Note: This list reflects donations received between July 1, 2019 and June 30, 2020

DISTINGUISED BENEFACTORS

\$20,000 and above

Sharon Marcil and Tom Monahan^

BENEFACTORS

\$15,000 and Above Hilary* and Alex* Joel Jule and Greg Crider

CHAMPIONS

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\$2,500-\$4,999

Joan Barclay

Ern Blackwelder and Sheila Hennessev Hope and Eric Krutz Julie Chapman and David Cushing Cassandra Hanley and Marc Sumerlin Burgess Levin and Mary Saily Dusty Riddle* Kelly and John Turner Bob and Carole Winter Andrew and Kelly Young

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\$1,000-\$2,499

Frank Finelli

Anonymous Char Beales James and Linda Beers Phyllis and Barry Caldwell Ian Cameron and Susan Rice Abby and Andy Cherner John Crain and Shannon Ryan Firoz Dattu^ Jack Davies and Kay Kendall

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Josh Levin Stephen Fuzesi and Lauren Wetzler Richard Gervase and

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Up to \$100

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Alexander De Bruyne* Whitney Debevoise Rajiv Dembla* Jaswinder Dhillon* Catherine Dorigan* Adam Dorko* Elizabeth Downes Alex Dudley* Barton Edgerton Victoria Eick* Ann Marie Eifel* Anne Emmett Clarisse Fava-Piz* Chevenne Feldman³ Patricia Langan and James Figetakis Elizabeth Fine Patrick Fink* Andre Fowlkes William Furr Kari Galloway Allison Gardner* Jessica Gardner* Kacie Gauthier* Cindy Gertz* Bryant Godfrey* Kimberly Gollogly* Maxwell Gotsch* Sarah Grace* Robert Greenfield Michael Griffin^ Daniela Grigioni Thomas Grist* Davis Grove* Allison Gruneich* Avni Gupta* Fernando Gutierrez* Catherine Gwin* Anna Hallahan* Ryan Hammon*

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Michael Zanko*
DanaMichelle Zeller*
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Jessie Coleman Robin Glantz Allison Harwood Barbara Kafka Nidhi Khattri Agnes Kiss Veronica Nyhan Jones Shanker Krishnan Bowen Uhlenkamp

Robin Weisman

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Compass gratefully acknowledges the companies that match employee contributions or volunteer hours, as well as the individuals who apply for these matching funds and direct corporate support to Compass.

Battelle

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Benjamin Dash
Victoria Eick
David Fortier
Miaoru Guan
Rachel Hoang
Laurie MacNamara
Caroline Morris
Cooper Nelson
Ellie Smith
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Nicholas Vonutter
Stephen Wong

Capital One Max Gotsch Rhea Norwood Dusty Riddle

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Freddie Mac

Anne Marie Eifel Ann Epstein

Gartner

Kacie Gauthier Jameson O'Neill

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Pew Charitable Trusts

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PwC

Danny Fortin Hindy Shaman

UHG

Russell Davis

FOUNDATION SUPPORTERS

We are grateful to the following foundations whose support allowed us to reach so many nonprofits this year. Some of these foundations provided general operating support to Compass, while others sponsored projects for their grantee organizations, and some did both!

With much gratitude, we acknowledge:

ACT for Alexandria
Jack R. Anderson Foundation
The Morris & Gwendolyn
Cafritz Foundation
A. James & Alice B. Clark
Foundation
Elmo Foundation
John Edward Fowler
Memorial Foundation
Lantry Family Foundation
The J. Willard and Alice S.
Marriott Foundation
The Meyer Foundation
Share Fund

William S. Abell Foundation

And special thanks to Share Fund for partnering with Compass to sponsor 21 Micro Projects for Share Fund grantees

GREATER WASHINGTON

CLIENT SELECTION COMMITTEE

Joan Barclay, Char Beales, David Bear, Marnie Boyer, Julie Chapman, John Crain, Webb Dryfoos, Patrice Feinstein, Cassandra Hanley, Paula Jacobs, Peter Jacobstein, Jeff Kass, Chris Martin, Kristalee Overdahl, Adriel Pond, Dusty Riddle, Lucretia Risoleo, Natalie Robinson, Karl Schwenkmeyer, Roberta Shapiro, Sally Sloan, Pete Slone, Franco Tao, Ari Zentner

PROJECT ADVISORS

Joan Barclay, Vicki Burns, John Crain, Roy Gamse, Neena Graham, Meredith Hobik, Paula Jacobs, Peter Jacobstein, Jeff Kass, Lynn O'Connell, Susan Park, John Skeele, Ari Zentner

SERVICE LINE TRAINERS

Carlyn Madden, David Bear, Harry Knight, Jeff Kass, Joan Barclay, John Crain, John Skeele, Lauren Victor, Patrice Feinstein, Paula Jacobs, Roy Gamse, Rumbi Mufuka, Vicki Burns

2020 COMPASS SUMMER INTERNS

Mary Claire Dunbar, Katie Klingler, Evelyn Perfall, Sydney Robinson, Sophia Song

And very special thanks to:

Dan McVane for his tremendous gift of time in helping manage the Compass audit

And to the following volunteers for serving as the Compass liaisons at their company or firm:

- Rajib Chanda, Simpson Thacher
- Adam Dorko, IBM
- Colin Jones and Shruti Shah, Booz Allen Hamilton
- Krystin Jones, Nestle
- Alexia Marchetta, KippsDeSanto
- Rhea Norwood and Dusty Riddle, Capital One

And to those individuals at our Corporate Partners who help support Compass' important work in the community:

- Catherine Brown, EAB
- Lindsey Buss, World Bank Group
- Brad Hawkins, AllianceBernstein
- Christine Hoisington and Kristin Jarrett, Booz Allen Hamilton
- Howard Hyde, Arnold & Porter
- Hollie Freeman Vugrinovich, Optum/Advisory Board
- Krystal Kane, Blank Rome
- Leanne Posko, Naomi Smouha, and Lia Jones, Capital One
- Rachel Strong, Morgan Lewis
- T. Weymouth, Hogan Lovells
- Shannon White, Guidehouse

Finally, we would like to wish the best of luck to our volunteers who are starting MBA programs this fall.

PARTNERING BUSINESS SCHOOL ALUMNI CLUBS

We are grateful for the continued support from the following local business school alumni clubs:

Columbia Business School
Fuqua School of Business at Duke
Georgetown University McDonough School of Business
Haas School of Business at the University of California Berkeley
Harvard Business School
Johnson Graduate School of Management at Cornell
Michigan Ross School of Business
MIT Sloan School of Management
Northwestern Kellogg School of Management
NYU Stern School of Business
Stanford Graduate School of Business
Tuck School of Business at Dartmouth
UNC Kenan-Flagler Business School
University of Chicago Booth School of Business

University of Texas McCombs School of Business

University of Virginia Darden School of Business

Yale School of Management

The Wharton School at the University of Pennsylvania

"My board treasurer stated that the final report and presentation from the Compass Team was the most thorough he'd seen from any of our previous projects. The Compass team was especially nimble due to COVID-19 and offered recommendations that could work if COVID-19 continues. They were very responsive to the questions and needs of our staff and board."

Volunteers

GREATER WASHINGTON CLASSIC PROJECTS

After-School All-Stars

Teri Alexander, Project Leader Lena Rice, Deputy Project Leader Leslie Graham, Wesley Johnson, Ashley Riley, John Skeele, Gagan Vaseer

Atlas Performing Arts Center

Carol Bloomberg, Project Leader Dave Wetzig, Deputy Project Leader Laura Einstein, Kacie Gauthier, Cooper Nelson, Raqiyyah Pippins, John Recchia, Anand Sharma, Sandra Tuck

Brain Injury Services

David Bear, Project Leader Jimmy Dalton, Deputy Project Leader Patrick Fink, Bryant Godfrey, Ann Gray, Anjali Gupta, Ryan King, Netra Kishnani, Stacy Yike

Campagna Center

Kim Wilson, Project Leader Tatevik Markaryan, Deputy Project Leader Cameron Barnes, Joseph Bejany, Arash Hamidi, August Passov, Amy Ryan, Deborah Seidner, Franco Tao

Carpenter's Shelter

Scot Arnold, Project Leader Davis Grove, Deputy Project Leader Brandon Chang, Benjamin Dash, Jessica Steinberg, Matthew Wheeler, Wanqi Yu

DC SCORES

Karl Schwenkmeyer, Project Leader Adam Dorko, Deputy Project Leader Elijah Biggs, Mary Campbell, Stephanie Conway, Farshid Jahed, Raashi Rastogi, Ari Zentner

District Alliance for Safe Housing

Paula Jacobs, Project Leader Rumbidzai Mufuka, Deputy Project Leader Tracy Branding, James Doyle, Michael Gorman, Alison Huh, Ashwin Katikapalli, Morgan Warners

EveryMind

Tracey Moon, Project Leader Sarah Grace, Deputy Project Leader Christyna Chandler, Maxwell Gotsch, Natasha Jamal, Anna King, Padma Vanka, Hang Yang

Hope for Henry Hindy Shaman, Project Leader

Danny Fortin, Deputy Project Leader
David Fortier, Zhanrui Kuang, Peter
Levitas, Madeleine McMorrow, Janelle
Mirabeau, Judy Robinson, Natalie Trebes

KID Museum

Jeff Kass, Project Leader Shruti Shah, Deputy Project Leader Christopher Allen, Jami Axelrod, William Halsted, Paul Harris, Barbara Kafka, Nicholas Vonutter, Stephen Wong

Kid Power

Sarah Zolad, Project Leader Chris Inzerillo, Deputy Project Leader Wesley Chou, Nicholas Courtney, Namchi Le, Bridget McGinn, Benjamin Neese, Raj Patil, Mackinson Renard

Literacy Council of Montgomery County

Patrice Feinstein, Project Leader Anne Aaron, Deputy Project Leader Beverlie Acree, Hannah Blumberg, Catherine Dorigan, Thomas Grist, Miaoru Guan, Brian Lang, Katherine Whitesell

Mid-Atlantic Equity Consortium

Wagish Bhartiya, Project Leader Whitney Wilson, Deputy Project Leader Kelly Blackwell, Teresa Frenzel, Nidhi Khattri, Andrea Porter, Paul Robichaux, John Stanley, Claire Watts

National Child Research Center

Mary Gross, Project Leader Colin Jones, Deputy Project Leader Ashrit Bagali, Allison Gruneich, Chelsey Hochmuth, Susan Laws, Eric Oetjen, Kristalee Overdahl, Conor Shannon

One World Education

Robin Weisman, Project Leader Anne Marie Eifel, Deputy Project Leader Bryan Bloom, Kendall Brown, Brendan Flinn, Morgan Herman, Nichole Hoeflich, Adewale Omoniyi, Rania Suidan

Operation Gratitude

Adriel Pond, Project Leader Lydia Redway, Deputy Project Leader Hilary Albrecht, Terry Blankenship, Collin Engels, Marin Goings, Mili Mittal, Angela Struebing, Lisa Sullivan

President Lincoln's Cottage at the Soldiers' Home

Sarah Rand, Project Leader Jen Chemi, Deputy Project Leader Rajib Chanda, Sara Dauber, Garth Moore, Dana Payne, Shaunte Ramsby, Andrew Strong, Tony Zaffirini

Rock Creek Conservancy

Ann Henry, Project Leader
Justin Kollinger, Deputy Project Leader
Daniel Davidson, Christopher Consolino,
Allison Gardner, Alyssa Guo, David
Harrison, Nakul Kapoor, Kathryn Lucca

SCAN (Stop Child Abuse Now) of Northern Virginia

Alexandra Laney, Project Leader Alex Dudley, Deputy Project Leader Richard Abraham, Jalil Andraos, Margaret Bree, Karan Mathur, Alexander McGlue, Debra van Opstal, Isabella Trouw

Two Rivers

Public Charter School

Vicki Burns, Co-Project Leader Roy Gamse, Co-Project Leader Jenny Bi, Deputy Project Leader Rebecca Clayton, Megan Cramer, Fiona Heckscher, Ashley Howlett, Kali Jordan, Anthony Raglani, Chukwuemeka Uba-Okonkwo

Washington Bach Consort

Charles Riddle, Project Leader Ariana Simone,

Deputy Project Leader

Illa Brown, Jessica Gardner, Mikiko Kitamura, Linnet Leon, Scott Terry, Charles Yi

Washington Improv Theater

Hilary Joel, Project Leader Farah Imtiaz, Deputy Project Leader Tara Brannigan, Ryan Hammon, Rachel Hoang, Krystin Jones, Shannon O'Connor

Young Artists of America at Strathmore

Marnie Boyer, Project Leader Hannah Jung, Deputy Project Leader Kristen Carr, Victoria Eick, Allyson Himelfarb, Jesse Holler, Andrew Lee, Greg Miller, David Tao

GREATER WASHINGTON MICRO PROJECTS

4615 Theatre Company

Sedale McCall, Project Leader Afzal Bari, Renee Clark, Daniel Cohen, Kilian Suchocki

Anacostia Playhouse

Ali Cumber, Project Leader Sydney Levine, Loren McKenzie, Leanne Reisz, Benjamin Shtuhl

Anacostia Watershed Society

Chris Mixter, Project Leader
Julia Elmore, Asa Herald,
James McAndrews, Anne Ward

Capitol Hill Arts Workshop Kaily Yee, Project Leader

Eric Dupuis, Matthew McAloon, Reilly McDonnell, Keith O'Brien

Chamber Dance ProjectKen Kido, Project Leader

Cory Barry, Kalley McMullen Terry, Olatokunbo Olabode, Cailyn Spencer

Community Engagement in Arts Organizations: A Sector Study

Lauren Victor, Project Leader Alexander De Bruyne, Susan Farnsworth, Clarisse Fava-Piz, Matthew Robinson, Carolyn Schafer

DC Appleseed

Bridget Richardson, Project Leader Morgan Flitt, Jeffrey Johnson, Paul Parry, Andrew Ruvkun

Family & Youth Initiative

Catherine Gwin, Project Leader Steven Hayes, Tara Marcus, Thomas Mingey, Stephanie Potter

GALA Hispanic Theatre

Veronica Morales, Project Leader Fernando Gutierrez, Robert Kang, Aldo Pazzini Bortoluzzi, Kathy Sanzo

Gearin' Up Bicycles

Gail Reisman, Project Leader Carl Cohen, Melanie Douds, Michael Rogers, Venki Sivasailam

Genesys Works

Rhea Norwood, Project Leader Leslie Espenschied, Lindsey Jenks, John Larwood, Shray Mittal

Hope House

Alex Shapero, Project Leader John Ayanian, Joseph Chadwick, Cheyenne Feldman, Kimberly Gollogly

Kalanidhi Dance

Aparna Sanjay, Project Leader Ann Miller, Giordana Ross, Brian Smith, Anderson von Eschen

LIFT - DC

Une Lee, Project Leader Rosina Barker, Zoe Borden, Edward Orzechowski, Suraj Patel

Literacy Volunteers and Advocates

Douglas Kelly, Project Leader Roxanna Barboza, Rajiv Dembla, Tanya Morant, Mickey Witchuwong

Live It Learn It

Hunter Rogers, Project Leader Nathan Bernstein, Carter Frank, Benjamin Klausner, Ashley Koo

Mamatoto Village

Jahera Otieno, Project Leader Sara Adland, Amanda Forlin, Trenise Moore, Revina Senatus

McLean Project for the Arts (MPA)

Elaine Kennedy, Project Leader John Cooper, Jaswinder Dhillon, Priscilla Koepke

PEN/Faulkner Foundation

Amy Kroll, Project Leader Charles Both, Susan Brophy, Ramana Chinnapa, Yvonne Ivey

People. Animals. Love John Skeele, Project Leader

Nicole Carolin, Avni Gupta, Alex Joel, Manoj Mirchandani

Platform of Hope

Caroline Morris, Project Leader Anna Hallahan, Taylor Hurst, Sharon Levin, Katie Shao

PRS

Les Baer, Project Leader Evan Chase, Brian Hernandez, Jeffrey Kingman, Dana Merkel,

Amanda Richardson Rorschach Theatre

lan Lenora, Project Leader Armaan Chandra, Ram Dingari, Liz Howell, Ashley Tidd

SEEC

Ken Schoppmann, Project Leader Andrew Cox, Tara Engel, Nicolle Graham, William Way

Spooky Action Theatre

Jordan Loeb, Project Leader Seth Hogle, Grace Mahoney, Sulayman Masumi, Samyuktha Warrier

Tzedek DC

Cindy Gertz, Project Leader Sakshee Chawla, Ali Jutha, Jameson O'Neil, Willard Tom

Washington Stage Guild

Lynn O'Connell, Project Leader Alexia Marchetta, David Sirignano, Elie Smith, Hemant Vallabhapuram

Yachad

Ann Epstein, Project Leader Nancy Nguyen, Niels Nielsen, Derya Tavozar, Michael Zanko, Sara Zellner

Clients 2001-2019

ARTS AND CULTURE 1st Stage 4615 Theatre Company Adventure Theatre MTC Anacostia Playhouse **Annapolis Symphony** Arena Stage Art Enables Arts and Humanities Council of Montgomery County Atlas Performing Arts Center Capital Fringe Capitol Hill Arts Workshop Chamber Dance Project Clarice Smith Performing Arts Center Class Acts Arts Constellation Theatre Company Corcoran Gallery of Art Critical Exposure CulturalDC Culture Shock Dana Tai Soon Burgess Dance Company Dance Exchange Dance Institute of Washington Dance Place DC Jazz Festival DC Theater Arts Collaborative DC Wheel Productions DC Youth Orchestra DCTV Encore Stage & Studio The Fat and Greasy Citizens Brigade Friends of the Library Montgomery County Friends of the National Zoo GALA Hispanic Theatre Girls on the Run of Northern Virginia Happenstance Theater HumanitiesDC **Imagination Stage** Impact Silver Spring Joe's Movement Emporium Kalanidhi Dance Keegan Theatre Levine School of Music Lumina Studio Theatre Maryland Hall for the Arts Maryland Youth Ballet McLean Project for the Arts (MPA) MetroStage Montgomery Community Television Mosaic Theater Company of DC National Building Museum National Cherry Blossom Festival National Conservatory for Dramatic Arts National Trust for Historic Preservation National Women's History Museum Oatlands PEN/Faulkner Foundation Pinky Swear Productions Pointless Theatre

President Lincoln's Cottage at the

Soldiers' Home

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Project Create

Rorschach Theatre Signature Theatre Sitar Arts Center Sixth & I Spooky Action Theater Step Afrika! Studio Theatre **Synetic Theater** Theater J. Edlavitch DC Jewish Community Center Theatre Lab School of the Dramatic Arts Theatre Prometheus The Actors' Center The Metropolitan Center for the Visual Arts The Washington Ballet Theatre Washington/Helen Hayes Awards Washington Area Performing Arts Video Archive Washington Bach Consort Washington Improv Theater Washington National Cathedral Washington Performing Arts Washington Stage Guild We Happy Few Productions The Welders Words Beats & Life Workhouse Arts Foundation Young Artists of America at Strathmore

CHILDREN AND YOUTH

Girls on the Run – Northern Virginia

Girls Rock! DC

Hope House

Horton's Kids

Identity, Inc.

Higher Achievement

Girls on the Run – Montgomery County

Homeless Children's Playtime Project

Alexandria Seaport Foundation **BEST Kids** AND SUPPORT Black Student Fund 501cTECH Boys & Girls Clubs of Greater Washington Arcadia Food Campagna Center Capital Partners for Education CASA for Children of DC Chess Challenge in DC City Gate City Year Washington DC College Success Foundation Compass CollegeTracks Critical Exposure DC Action for Children DC Lawyers for Youth DC SCORES DC Youth Orchestra Empower DC Dance Institute of Washington Family and Youth Initiative Fair Chance For the Love of Children Girl Scout Council of the Nation's Capital Jovid Foundation Girls Incorporated of the Washington DC Metropolitan Area Girls on the Run – DC

Jubilee JumpStart Kara Kennedy Fund Kid Power Latin American Youth Center National Center for Children and **Families** Network for Teaching Entrepreneurship New Community for Children Our Military Kids Playworks DC Prince George's Child Resource Center Public Allies Reading Partners Sasha Bruce Youthwork SCAN (Stop Child Abuse Now) of Northern Virginia Sitar Arts Center St. Ann's Center for Children, Youth, and Families Step Afrika! Teens Run DC U.S. Chess Center Urban Alliance Washington Inner City Lacrosse Foundation (WINNERS Lacrosse) Wilderness Leadership & Learning Wonders Child Care YoKid...Stretch Your Limits YMCA of Metropolitan Washington YWCA of the National Capital Area

COMMUNITY DEVELOPMENT

Catalogue for Philanthropy Center for Nonprofit Advancement Charge Up Collaborative City First Enterprises Coalition for Smarter Growth Common Good City Farm Community Foundation for Northern Virginia Community Foundation for the National Capital Region DC Bar Foundation FRESHFARM Markets

Impact Silver Spring Korean Community Service Center of **Greater Washington** Latino Economic Development Center Leadership Greater Washington Leadership Sanctuary Life Asset Pentagon Memorial Fund Skyland Workforce Center Stone Soup Films Taproot Foundation DC Tech Impact

Volunteer Fairfax Washington Area Bicyclists Association Washington Area Community Investment Fund Washington Regional Association of Grantmakers Work Place DC Yachad

DISABILITY SERVICES Arc of Northern Virginia Art Enables Cornerstone Montgomery Easter Seals Serving DC | MD | VA Linden Resources Madison House Autism Foundation Marriott Foundation for People with Disabilities Northern Virginia Therapeutic

Riding Program Quality Trust for Individuals with Disabilities

DC Volunteer Lawyers Project District Alliance for Safe Housing My Sister's Place

EDUCATION 826DC After-School All-Stars Alliance Française de Washington Beacon House Black Student Fund **Bridges Public Charter School Bright Beginnings** Briya Public Charter School Byte Back BUILD Metro DC Campagna Center Capital Area Asset Builders (CAAB) Capital Partners for Education Carlos Rosario International Public Charter School Center for Inspired Teaching César Chávez Public Charter School Chelsea School Child & Family Network Centers City Year Washington, DC College Success Foundation CollegeTracks Communities in Schools of the Nation's Capital Computer C.O.R.E.

Ellington Fund Elsie Whitlow Stokes \

Workshop

Public Charter School

Free Minds Book Club & Writing

Friendship Children's Center Audubon Naturalist Society Grassroots DC Bethesda Green Coalition for Smarter Growth Green Acres School Higher Achievement C&O Canal Trust Hopkins House Earth Conservation Corps Horizons Greater Washington Friends of the National Arboretum Howard University School of Green America Communications Living Classrooms Ivvmount School Rock Creek Conservancy KID Museum University of Maryland Center for Kingsbury Center **Environmental Studies** Lab School of Washington Latin American Montessori Bilingual FAMILY SUPPORT A Wider Circle Public Charter School Literacy Council of Montgomery County Ayuda Literacy Council of Northern Virginia The Barker Foundation Literacy Lab Literacy Volunteers and Advocates

Britepaths Caregiver Action Network Child Center and Adult Services Child & Family Network Centers DC Diaper Bank For Love of Children (FLOC) Georgia Avenue Family Support Collaborative Good Shepherd Housing and Family Services Healthy Babies Project Kidsave International Latin American Youth Center Northern Virginia Family Service Parent Encouragement Program St. Ann's Center for Children, Youth, and Families Stop Child Abuse Now **Total Family Care Coalition**

Vehicles for Change

Voices for a Second Chance

HEALTHCARE Alzheimer's Association Aspire Counseling **Brain Injury Services** CDC Foundation Children's Inn at NIH Community Education Group Community Ministries of Rockville Georgia Avenue Family Support Collaborative **Greater Prince William Community** Health Center Green Door Healthy Babies Project **Home Care Partners**

Hope for Henry

Insight Memory Care Center Mamatoto Village Mary's Center for Maternal and Child Care Mental Health Association of

Montgomery County National Multiple Sclerosis Society Northern Virginia Area Health

Education Center

Mentors of Minorities in Education, Inc. Mid-Atlantic Equity Consortium National Child Research Center Treatment and Learning Centers National History Day National Science Teachers Association National Women's History Museum **DOMESTIC ABUSE** Calvary Women's Services New Community for Children New Futures Next Step Public Charter School One World Education Osher Lifelong Learning Institute at American University PEN/Faulkner Foundation Reach Incorporated Reading Connection Reading Partners River School Rosemount Center Scholarship Fund of Alexandria See Forever Foundation/Maya Angelou Schools Teaching for Change Turning the Page Two Rivers Public Charter School Washington English Center Washington Literacy Center Washington School for Girls Washington Yu Ying Public Charter School Wonders Early Learning Words Beats & Life VirginiaFIRST YouthBuild Public Charter School **EMERGENCY RELIEF** Arlington Thrive Alexandria Red Cross DC Promise Neighborhood Initiative American Red Cross – DC

Live It Learn It

Main Street Child Development Center

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ENVIRONMENT

Accokeek Foundation

Alice Ferguson Foundation

Anacostia Watershed Society

Clients 2001-2019 (cont.)

Northern Virginia Family Service NOVA ScriptsCentral Phoenix Houses of the Mid-Atlantic Pregnancy Aid Centers Reality, Inc. Ronald McDonald House Charities of Greater Washington, DC Seabury Resources for Aging Special Love for Children with Cancer

Women's Collective

HOUSING AND HOMELESSNESS Britepaths **Building Futures** Capital Area Food Bank Carpenter's Shelter Community Lodgings Community Ministries of Rockville Cornerstone Community District Alliance for Safe Housing DC Central Kitchen DC Doors **Empower DC Equal Rights Center FACETS** Father McKenna Center

Friends of Guest House Good Shepherd Housing and Family Services Greater Washington Urban League Habitat for Humanity of Northern Virginia Homestretch Hope and a Home House of Ruth Housing Unlimited Interfaith Works **KEYS** for the Homeless Foundation Manna Food Center Martha's Table Miriam's Kitchen Montgomery County Coalition for the

Homeless Montgomery County Food Security Collaborative My Sister's Place New Hope Housing

Open Arms Housing Rebuilding Together Alexandria Rebuilding Together Montgomery County Samaritan Inns

Samaritan Ministry of Greater

Washington Sasha Bruce Youthwork SOME

Southeast Ministry Stepping Stones Shelter Street Sense Thrive DC

United Community Ministries

Washington Area Community Investment Fund Washington Legal Clinic for the Homeless Wesley Housing Development Corporation

HUMAN SERVICES

DC Appleseed EveryMind **Operation Gratitude** People Animals Love Platform of Hope PRS Tzedek DC

LEGAL SERVICES

CASA for Children of DC Children's Law Center DC Bar Foundation DC Bar Pro Bono Center DC Employment Justice Center DC Lawyers for Youth DC Law Students in Court DC Volunteer Lawyers Project Washington Legal Clinic for the Homeless

SENIOR SERVICES

Emmaus Services for the Aging Home Care Partners Insight Memory Care Center Iona Senior Services Seabury Resources for Aging Senior Services of Alexandria

SOCIAL SERVICES

A Wider Circle Alexandria Seaport Foundation **Arlington Thrive Aspire Counseling** Ayuda The Barker Foundation Bread for the City Byte Back Capital Area Asset Builders Capital Area Food Bank Caregiver Action Network Catholic Charities of DC Child Center and Adult Services Child & Family Network Centers City First Enterprises Community Crisis Services **Damien Ministries** DC Fiscal Policy Institute DC Greens Doorways **Empowered Women International Equal Rights Center** Family Matters of Greater Washington

For Love of Children (FLOC)

Friends of Guest House Georgia Avenue Family Support Collaborative Good Shepherd Housing and Family Services **Greater Prince William Community** Health Center Healthy Babies Project Interfaith Works Jewish Social Service Agency Kidsave International Latin American Youth Center Life Asset LIFT-DC The Literacy Lab Manna Food Center Martha's Table Mary's Center for Maternal and Child Care Miriam's Kitchen Northern Virginia Family Service OAR of Fairfax County Perry School Community Services Center **Public Allies** Samaritan Inn SOME St. Ann's Center for Children, Youth, Stepping Stones Shelter Stop Child Abuse Now STRIVE DC Total Family Care Coalition Urban Alliance Vehicles for Change Voices for a Second Chance Volunteers of America – Chesapeake Washington English Center Wendt Center for Loss & Healing YMCA of Metropolitan Washington

VETERANS

Bob Woodruff Foundation Capitol Post Homes for Our Troops Our Military Kids Veterans on the Rise Yellow Ribbon Fund

WORKFORCE DEVELOPMENT

Gearin' Up Bicycles Genesys Works LIFT - DC



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Sustainable Business Network of Greater Philadelphia

SBN builds a just, green and thriving economy in the region by educating and growing local, independent businesses and educating policymakers and the public.

STRATEGIC ALIGNMENT





Quest Therapeutic Services

Quest provides pediatric therapy services to enhance the lives of children with disabilities.

BOARD DEVELOPMENT



Need in Deed

Need in Deed improves the education of students in grades 3-8 in Philadelphia's schools through service-learning that connects the classroom with the community.

FUNDING STRATEGY



Center for Aquatic Sciences at Adventure Aquarium

Center for Aquatic Sciences provides education and youth development by promoting the understanding, appreciation and protection of aquatic life and habitats.

FUNDING STRATEGY



Food Moxie

Food Moxie educates and inspires people to grow, taste, cook and eat healthy food.

BOARD DEVELOPMENT

JFCS (Jewish Family and Children's Service of Greater Philadelphia)

JFCS strengthens families and individuals across generations and cultures to achieve stability, independence and community.

PARTNERSHIPS & COLLABORATIONS





Pennsylvania SPCA

PSPCA rescues animals from cruelty and neglect, rehabilitates them, and places them with new, loving families.

STRATEGIC MARKETING

Georgia E. Gregory Interdenominational School of Music

GEGISOM provides a safe environment where at-risk youth and adults can experience cognitive, social and cultural development through music and performing arts.

FUNDING STRATEGY





Students Run Philly Style

Students Run Philly Style seeks to transform Philadelphia students' lives through running and mentorship.

STRATEGIC MARKETING

"Working with Compass has been incredible. Our team of volunteers really got to know the organization, cared deeply about the mission, worked hard to build a plan and as a result, the final product they built will be transformational for our organization."



Fresh Artists

Fresh Artists's mission is to empower vulnerable K-12 children as philanthropists and change makers, advocate for quality public education and ensure access to art in underfunded public schools.

FUNDING STRATEGY



Pennsylvania Prison Society

The Pennsylvania Prison Society advocates for humane prisons and a rational approach to criminal justice.

FUNDING STRATEGY



Simon's Heart

Simon's Heart raises awareness about conditions that lead to sudden cardiac arrest and death.

BOARD DEVELOPMENT



ElderNet provides a safety net for older and disabled adults to help them remain in their homes with dignity, and strengthens food and financial security for community members in need of support.

FUNDING STRATEGY



MenzFit

MenzFit provides disadvantaged men with job interview preparation, career development, apparel and mentorship as they seek and achieve employment.

FUNDING STRATEGY





Gateway HorseWorks

Gateway HorseWorks offers transformative equineassisted psychotherapy to children, adults, and families in a healing, farm-based environment.

BOARD DEVELOPMENT



Better Living Center

BLC is dedicated to providing resources and information to empower the residents of Chester and Delaware County to improve their lives.

STRATEGIC ALIGNMENT



Cradles to Crayons

Cradles to Crayons provides children living in homeless or low-income situations with the essentials they need, free of charge.

FUNDING STRATEGY





Variety – The Children's Charity of the Delaware Valley

Variety enriches the lives of children and young adults with disabilities through programs that nurture independence and self-confidence.

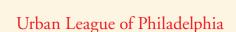
BOARD DEVELOPMENT



Uplift Center for Grieving Children

Uplift helps grieving children heal and grow while offering resources to professionals, families and communities in understanding how to respond to these children's needs.

FUNDING STRATEGY



The Urban League supports low-income individuals and families in achieving economic self-reliance through education, employment, entrepreneurship and health.

FUNDING STRATEGY



Maternal & Child Health Consortium of Chester County

CCMCHC empowers families to build a healthier and brighter future for their children by overcoming barriers that lead to poor health conditions.

STRATEGIC ALIGNMENT



Art Sphere, Inc.

ASI engages the creative in communities, empowering neighborhoods to explore the positives in peoples' lives, and heal the mind, body, and spirit through the arts.

FUNDING STRATEGY





Ryan's Case for Smiles

Ryan's Case for Smiles enables children with cancer and other life-changing illnesses and injuries, as well as their families, to cope with illness, while building resilience to thrive in the future.

FUNDING STRATEGY

Chester Eastside, Inc.

CEI creates a welcoming and inclusive environment that encourages and enables residents to achieve their goals and aspirations and promotes peace and social justice.

FUNDING STRATEGY

Rebuilding Together Philadelphia

RTP revitalizes communities by transforming vulnerable houses into safe, healthy and energy efficient homes.

STRATEGIC MARKETING

Cloud 9 Rooftop Farm

Cloud 9 Rooftop Farm fosters community and environmental stewardship through community-led farming, training, and educational programming.

FUNDING STRATEGY

On Demand Projects March - June 2020

On Board

GREATER PHILADELPHIA BOARD OF DIRECTORS

(Notes current employer and MBA program, where applicable.)

Philadelphia Alliance for Capital & Technologies

The Wharton School

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Asian Arts Initiative
Beacon Theatre Productions
BuildaBridge International
Cliveden of the National Trust

College Together
Depaul USA
Fluna

Georgia E. Gregory Interdenominational School of Music* ImpactPHL

Jounce Partners

Neighbor To Neighbor Community Development Corp Inc

Pettaway Pursuit Foundation

Providence Center Puentes de Salud

The Whitesbog Preservation Trust, Inc.

Urban Tree Connection

Variety - the Children's Charity

Why Not Prosper, Inc.

VOLUNTEERS

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Lori Lombardo

Laura Miltenberger

Anna Minkovich

David Othmer

Alexander Rivera

Russ Starke Rebecca Tone

Jeffrey Turi Kip Wetzel

*More than one project

Compass conducted its second cohort of On Board in Philadelphia in 2020. The cohort was sponsored by AmerisourceBergen for select senior executives. Compass also conducted a cohort of On Board for AmerisourceBergen senior executives in Dallas.

Compass' On Board program matches qualified business professionals onto the boards of local nonprofits seeking board members. On Board builds on Compass' experience of providing pro bono strategic consulting to local nonprofits. It furthers our mission of inspiring business professionals to engage with their local nonprofits.

Compass placed four candidates onto the boards of three Philadelphia nonprofit organizations and four candidates onto the boards of four Dallas nonprofit organizations.

We would like to thank the On Board Interview Committees that interviewed individual candidates and nonprofit Executive Directors and Board Chairs.

ON BOARD INTERVIEW COMMITTEE PHILADELPHIA

Shelley Dinehart, Barbara Mihatov, Michele Molano, Robb Muse, Jaime Pludo, Nalini Rogers, Jay Rose, Joy Sardinsky, Ian Waxman, Cathy Weiss

ON BOARD INTERVIEW COMMITTEE DALLAS

Andy Halpern, Heather Hodges, Amanda Robison, Alex Schiess, Hajo Siemers

"Our Compass project took place during a pandemic, and yet the team did not miss a beat. They pivoted to be sensitive to the unusual situation for them, and for us, and provided us with solid answers and supporting data to the question we posed in the project together with a robust working model that we will use to conduct business in the future. We look forward to working with Compass again."

MICHAL SMITH, EXECUTIVE DIRECTOR, CRADLES TO CRAYONS

.

"Compass is an incredibly rewarding program that allowed me to leverage my professional skill set to understand and help a local nonprofit. It is a time commitment- but I wouldn't change a minute of my time engaged with the program."

VALERIE LENZ, PROJECT LEADER, STUDENTS RUN PHILLY STYLE

Special Thanks

CORPORATE SUPPORTERS

We are incredibly grateful for financial support from the following Corporate Partners:































We appreciate volunteer recruiting support from the following:

Accenture Ballard Spahr Blank Rome Comcast

Independence Blue Cross iRelaunch

J.P. Morgan Mercer Navigate PwC

SAP SEI

Slalom

TE Connectivity

Turnaround Management Association

ZS Associates

EVENT SUPPORT

Social Venture Partners

White and Williams

Slalom

We could not hold our orientations, information sessions, and trainings without the generosity of the following organizations:

Baker Tilly Big Brothers Big Sisters Blank Rome The Chamber of Commerce of Greater Philadelphia Independence Blue Cross Independence Region Morgan Lewis Pepper Hamilton Philadelphia Eagles PwCReed Smith

VOLUNTEERS FROM OUR CORPORATE PARTNERS

We thank the following volunteers from our Corporate Partners:

Accenture

Brandon Benzin Audrey Callahan Joseph Galley Ashley Gobert Shaun Guyadeen Joseph Harlan Samantha Lee Christopher Lotto Antonio Mena Hallie Morgan-Rodriguez Adam Payonk Brian Smith

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SAP

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SPECIAL RECOGNITION

And to the following volunteers for serving as the Compass liaisons at their company or firm:

- Nick Mraz, Accenture
- Heather Sonnenberg, Blank Rome
- Megan Bouquet, Boeing
- · Eric Heisler, Comcast
- Miguel Rilloraza, Mercer
- Amanda Giordano, Drew Miller and Kathleen Quin, PwC
- Katie Gallagher and Katie Denk, SAP
- Samantha Ramsey, UGI Corporation

And to those individuals at our Corporate Partners who help support Compass' important work in the community:

- Ed DeLussey, Accenture
- · Susan Lorenz-Fisher. AmerisourceBergen
- · Judit Nagy-Eichelberger, Baker Tilly
- Kathy Ochroch, Blank Rome
- Christine Jereb, Comcast
- Courtney McDade, Independence Blue Cross
- · Rob Kathol, Navigate
- Julie Hirshey, Philadelphia Eagles
- Jacqulynn Broughton Hugee, PJM Interconnection
- · Robb Muse, SEI
- Amy Loftus, Slalom
- · Michael Gaul and Neil Gupta, Turnaround Management Association
- Karen DeLise, UGI Corporation
- Helen Fox, Your Part-time Controller
- Namita Powers, ZS Associates

Greater Philadelphia Donors

Every donation to Compass stretches deep into the community, making high-level, pro bono consulting available to the Greater Philadelphia nonprofit community. Every \$1 donated to Compass translates into \$10 of consulting services back to the nonprofit community.

In 2019-20, Compass volunteers provided the market equivalent of \$4.2M in strategic consulting projects. Additionally, Compass provided 19 On Demand projects in response to COVID-19. All consulting projects are free of charge to the Greater Philadelphia nonprofit sector.

Compass gratefully acknowledges the generous supporters who make our work with 46 Greater Philadelphia nonprofits possible in 2019-20.

Note: This list reflects donations received between July 1, 2019 and June 30, 2020

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\$10,000 and above Melissa and Paul Anderson JMC Fund

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Inna Zaltsman*

Tom and Susan Zug

Up to \$100 Anonymous Robert Alexander* Harmeet Arora* Brett Atkins* Benjamin Attix* Casandra Best* Doug Bloom Dorene Blythe* Rory Bonner* Richard Borowy³ Ari Borthakur* Elisa Bowlev* Choni Brinkley Deneene Brockington* Maria Campo* Margaret Carr* Denise Carter* Christine Coyne* Rebecca Day Michelle DeCaro* Andrew Dunheimer* Brandon Ebeling* Jacob Elich* Deborah Enea* Aras Fanuscu* Adina Farcas Isabel Farfan* Sharon Gallagher Joseph Galley* Nathan George³ Stephen Gilcrest* Ashley Gobert* John Gunawan* Kevin Hartnett * Peter Hess* Carole Hevs* Dana Hirschenbaum* John Howard* Chetna Johri* Victoria Joseph* Ajay Joshi³ George Kailath* Deni Kasrel* Nancy Katz* Surjit Kaur* Benjamin Kennedy Barbara Klauer* David Kriesman* Benjamin Kripke* Melissa Lapp* Valerie Lenz* John Lepore* Amanda Leslie* Bruno Levine

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*denotes 2019-20

CORPORATE MATCHES

Compass gratefully acknowledges the companies that match employee contributions or volunteer hours, as well as the individuals who apply for these matching funds and direct corporate support to Compass.

Boeing Megan Bouquet

Exelon William Pratt FMC

Jenna Setzman

JP Morgan Pamela Dixon Bruno Levine

Mercer

Peter Sowa

Merck

Lawana Dumas Hans Mueller

Navigate

Meaghan Messner

Jacqulynn Broughton Hugee

PwC

Paul Berry Michelle DeCaro Tatsuya Kobayashi Aaron Matthias-Long Kathleen Quin

SAP

Katherine Denk Katie Gallagher

Vanguard

Robert Harrison

FOUNDATION SUPPORTERS

We are grateful to the following foundations whose support allowed us to reach so many nonprofits this year. With much gratitude, we acknowledge:

Dolfinger-McMahon Foundation The Alfred and Mary Douty Foundation The Foundation for Delaware County Hassel Foundation MKM Foundation The Philadelphia Foundation

Special Recognition Clients 2013-2019

Volunteers

GREATER PHILADELPHIA

CLIENT SELECTION COMMITTEE

Harmeet Arora, Megan Bouquet, Debbie Buchwald, Jacques Fu, Danielle Haakmat, Eric Heisler, Nancy Katz, Bob Kuehl, Brent Martin, Robb Muse, Natalie Parker, Scott Sameroff, Jenna Setzman, Steve Zipf

PROJECT ADVISORS

Doug Bloom, Jim Clayton, Dave Dahle, Lawana Dumas, Paul Hashemi, Barbara Mihatov, Judit Nagy-Eichelberger, Julie Pare, Diego Rimoch, Jay Rose, Jeff Wilson, Lloyd Wirshba

SERVICE LINE TRAINERS

Jim Clayton, Lawana Dumas, Rob Levin, Michele Molano

Finally, we would like to wish the best of luck to our volunteers who are starting MBA programs this fall.

2020 COMPASS SUMMER INTERNS

Sophia Hoessley, Amelia Marion

PARTNERING BUSINESS SCHOOL ALUMNI CLUBS

We are grateful for the continued support of the following local business school alumni clubs:

Columbia Business School Fugua School of Business at Duke Georgetown University McDonough School of Business

Haas School of Business at the University of California Berkeley

Harvard Business School

Johnson Graduate School of Management at Cornell

Michigan Ross School of Business MIT Sloan School of Management Northwestern Kellogg School of Management NYU Stern School of Business Stanford Graduate School of Business Tuck School of Business at Dartmouth UNC Kenan-Flagler Business School University of Chicago Booth School of Business

University of Texas McCombs School of Business University of Virginia Darden School of Business The Wharton School at the University

of Pennsylvania

Yale School of Management

ACHIEVEability After School Activities Partnerships (ASAP)

American Red Cross – Philadelphia Art Sphere, Inc.

ArtWell Bethesda Project

Broad Street Ministry

Center for Advocacy for the Rights and Interests of the Elderly (CARIE)

Center for Aquatic Sciences at Adventure Aquarium

Center for Literacy

Chester County OIC

Chester Eastside, Inc.

Cloud 9 Rooftop Farm Community Learning Center

Cradles to Cravons

Diversified Community Services

ElderNet of Lower Merion & Narberth

Family Service Association of

Bucks County

Food Moxie

Fresh Artists

Gateway HorseWorks Georgia E. Gregory Interdenominational

School of Music

Greater Philadelphia Cultural Alliance

Green Building United Habitat for Humanity Philadelphia

Hope Partnership for Education Interfaith Philadelphia

JFCS

Jounce Partners, Inc.

Junior Achievement of Southeastern Pennsylvania

LCH Community Health Center Kennett Square (La Comunidad Hispana)

Living Beyond Breast Cancer

Lutheran Settlement House

Main Line Art Center

Maternal & Child Health Consortium

of Chester County

Maternity Care Coalition MenzFit

Mercy Neighborhood Ministries

of Philadelphia

Mighty Writers

Montgomery Early Learning Centers

Nationalities Service Center

Need in Deed

North Light Community Center

PathWays PA

Pennsylvania Academy of the Fine Arts (PAFA)

Pennsylvania Assistive Technology

Foundation Pennsylvania SPCA

Philadelphia Higher Education Network for Neighborhood

Development (PHENND)

Philadelphia Works Programs Employing People

Quest Therapeutic Services

Rebuilding Together Philadelphia Rock to the Future

Ryan's Case for Smiles

SeniorLAW Center

Simon's Heart Smith Memorial Playground

and Plavhouse

Southeast Asian Mutual Assistance Association Coalition (SEAMAAC)

Steppingstone Scholars

Students Run Philly Style

Sustainable Business Network

of Greater Philadelphia

Team Up Philly

The Better Living Center, CDC The Pennsylvania Prison Society

The Urban League of Philadelphia

Uplift Center for Grieving Children Variety - The Children's Charity of the

Delaware Valley Welcoming Center for

New Pennsylvanians

West Oak Lane Charter School Women Against Abuse

Women Organized Against Rape Women's Center of Montgomery

County

GREATER PHILADELPHIA CLASSIC PROJECTS

Center for Aquatic Sciences at Adventure Aquarium

Rebekah Horowitz, Project Leader Ari Borthakur, Deputy Project Leader Rory Bonner, Ashley Catalano-Leckerman, Lawrence Garfield, Stephen Gilcrest, Bruno Levine, Kayle Palakovich Larry Shanok

Cradles to Crayons

Brett Atkins, Project Leader Jacques Fu, Deputy Project Leader Kelley Brasfield, George Kailath, Nancy Katz, Tatsuya Kobayashi, Karl Mauthe. Adam Sansweet, Brian Smith

JFCS

Alice Levy, Project Leader Joseph Abesh, Deputy Project Leader Bonnie Gruber, Anastasia Kingsbury, Frederick Lipman, Wendy Ney Manley, James Oser, Emily Seckel, Drew Stahl

Maternal & Child Health Consortium of Chester County

Margaret Schneider, Project Leader Sophia Pearson, Deputy Project Leader Shannon Amspacher, Dorene Blythe, Elizabeth Brien, John Devine, Shaun Guyadeen, John Howard, Audrey Schimeneck

Need in Deed

Ruchi Kapoor, Project Leader Jacob Elich, Deputy Project Leader John Anderson, Jimmy Chen, Justin Klein, Anthony Lacatena, Mary Clare Larson, Nilka Rodriguez, Jessie Tubbs, Sarah Wyczawski

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Quest Therapeutic Services Shelley Dinehart, Project Leader Rachel Packer, Deputy Project Leader Harmeet Arora, Hanna Dobbels, Deborah Enea, Ankur Khare, Joseph Lewis, Christopher Lotto, Leah Murphy,

Rebuilding Together Philadelphia Alec DiDonato, Project Leader Matt Cuddy, Deputy Project Leader

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Urban League of Philadelphia

Jeffrey Turi, Project Leader Meredith Aronson, Deputy Project Leader Margaret Carr, Denise Carter, Ashley Gobert, Benita John William, Vishrut Mehta, Diogo Simas, Peter Tsoflias

Uplift Center for Grieving Children

Benjamin Schimeneck, Project Leader Casandra Best, Deputy Project Leader Emily Anderson, Richard Borowy, Maria Campo, Chris Capaldi, John Gunawan, Puja Thaker, Emily Wei

Variety - The Children's Charity of the Delaware Valley

Robert Kuehl, Project Leader Allison Wilk, Deputy Project Leader Robert Alexander, Christine Coyne, Joe Fricker, Jacqulynn Hugee, Hans Mueller, Joshua Strober

GREATER PHILADELPHIA MICRO PROJECTS

Art Sphere, Inc.

Melissa Lapp, Project Leader Elisa Bowley, Audrey Callahan, Daniel Keyes, Chad Unera

Better Living Center Jeffrey Wilson, Project Leader Michael Engber, Jennifer Magee, Kelleigh

Parker, Karthik Ramasubramanian

Chester Eastside, Inc. Lisa Johnson, Project Leader

Paul Berry, Victor Kriger, Debra Lytle, Vamsi Vuppala

Cloud 9 Rooftop Farm Sean McGonigle, Project Leader

Gila Allswang, Jaspreet Dillon, Peter Hess, Surjit Kaur

ElderNet of Lower Merion & Narberth

Sarah Teitel, Project Leader Deneene Brockington, Joseph Galley, Jyoti Taneja, Suzanne Wolfson

Food Moxie

Kelsey Bailey, Project Leader Andrew Dunheimer, Joseph Harlan, David Kriesman, Jenna Setzman

Fresh Artists

Francis Humann, Project Leader Aras Fanuscu, Hinal Patel, Tavyen Williams-Jackson, Suzanne Wolko

Gateway HorseWorks

Michael Zeidlhack, Project Leader Chetna Johri, Trina Kadakia, David McDonald

Georgia E. Gregory Interdenominational School of Music

Christine Mogee, Project Leader Antonio Mena, John Merrigan, Kimaya Padgaonkar, Kenny Yu

MenzFit

Frank Perras, Project Leader Maya Ambady, Brandon Ebeling, Isabel Farfan, Sydney Licht, Kimberly Scheinoff

Pennsylvania Prison Society Danielle Haakmat, Project Leader Benjamin Attix, Esha Halabe,

Amanda Leslie, Nikhil Mittal

Rock to the Future

Robert Harrison, Project Leader Dana Hirschenbaum, Pooja Malhotra, Aaron Matthias-Long, Scott Sameroff

Ryan's Case for Smiles

Samantha Ramsey, Project Leader Samantha Lee, Andrea McFadden, Andrew Moldawer, David Pfendt

Team Up Philly

Meaghan Messner, Project Leader Debbie Buchwald, Anand Desai, Nikita Khandelwal, Michael Moore





"Thank you, Compass, for the opportunity to work on the Marwen project. Hopefully, our impact helps to strengthen their board and continues to propel their students' personal, social, and critical thinking skills for success in life. We had a great team of committed, focused individuals who approached the project from diverse viewpoints—it was a great learning and networking experience and I hope to work with Compass again!"

JUDINE O'SHEA, TEAM MEMBER, MARWEN

Margaret's Village

Margaret's Village provides transitional housing and services for the most vulnerable in South Chicago and Englewood.

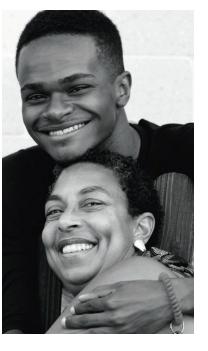
FUNDING STRATEGY



Cancer Wellness Center

CWC seeks to improve the emotional and physical well-being of people affected by cancer and their loved ones.

STRATEGIC MARKETING



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Chicago Furniture Bank

Chicago Furniture Bank collects donations of gently used furniture and household goods and distributes them to families and individuals transitioning into supportive housing.

FUNDING STRATEGY

Better Government Association

BGA promotes transparency, efficiency, and accountability in local and statewide government through investigative journalism and civic engagement.

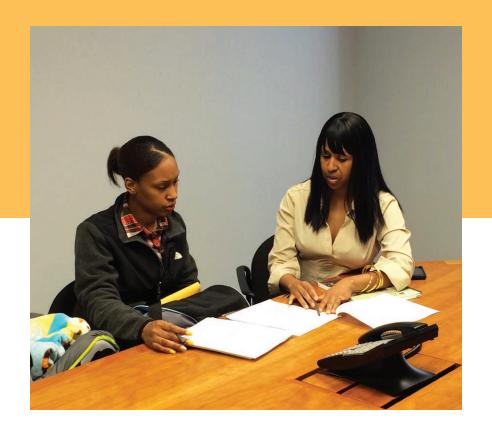
STRATEGIC MARKETING



Housing Choice Partners

HCP is dedicated to expanding the housing choices for very low-income residents from high poverty and racially segregated areas to neighborhoods of economic opportunity.

BOARD DEVELOPMENT





National Runaway Safeline

NRS is the national crisis and communications system dedicated to keeping runaway, homeless and at-risk youth safe and off the streets.

STRATEGIC TECHNOLOGY

826CHI

826CHI supports students ages 6 to 18 with their creative and expository writing skills and helps teachers inspire their students to write.

STRATEGIC ALIGNMENT



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Legal Aid Society of Metropolitan Family Services

Legal Aid Society protects and strengthens families by providing equal access to justice for all by focusing on the most vulnerable communities. BOARD DEVELOPMENT



Resilience

Resilience is dedicated to the healing and empowerment of sexual assault survivors through crisis intervention counseling, individual and group trauma therapy, and advocacy.

STRATEGIC ALIGNMENT

Concordia Place

Concordia Place promotes growth and opportunity through economically inclusive early childhood, teen leadership, and senior wellness programs.

STRATEGIC ALIGNMENT



John Howard Association

JHA monitors adult and juvenile needed to achieve a fair, human, and

On Demand Projects March - June 2020

NONPROFIT CLIENTS

A Red Orchid Theatre **CHAMPS Male Mentoring** Chicago Veterans Enrich Chicago **FAME Center** First Tee of Greater Chicago John Howard Association of Illinois (JHA) Just The Beginning - A Pipeline Organization Little City **MAPSCorps** Peer Health Exchange People's Music School Restoring the Path DBA Crushers Club Share Our Spare Strategy for Access Foundation NFP The Simple Good Tuesday's Child Willow House

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*More than one project

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We could not hold our orientations, information sessions, and trainings without the generosity of the following organizations:

Bennett Day School Holland & Knight Narrative Science Winston & Strawn



correctional facilities, policies and practices, and advances reforms effective criminal justice system.

STRATEGIC TECHNOLOGY

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Chicago Donors

Special Recognition

Every donation to Compass stretches deep into the community, making high-level, pro bono consulting available to the Chicago nonprofit community. Every \$1 donated to Compass translates into \$10 of consulting services back to the nonprofit community.

In 2019-20, Compass volunteers provided the market equivalent of \$3 million in strategic consulting. Additionally, Compass provided 18 On Demand projects in response to COVID-19. All consulting projects are free of charge to the Chicago nonprofit sector.

Compass gratefully acknowledges the generous supporters who made our work with 31 Chicago nonprofits possible in 2019-20.

Note: This list reflects donations received between July 1, 2019 and June 30, 2020

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*denotes 2019-20 volunteer

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Compass gratefully acknowledges the companies that match employee contributions or volunteer hours, as well as the individuals who apply for these matching funds and direct corporate support to Compass.

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We are grateful to the following foundations whose support allowed us to reach so many nonprofits this year. With much gratitude, we acknowledge:

Lefkofsky Family Foundation Pritzker Traubert Foundation

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Matt Burnham, Eddie Cisneros, Frank Clark, Adam Cooper, Arnita Curtis, John Deblasio, Amy Everard, Kristyn Friske, Marci Goldberg, Karianne Gomez, Mike Hannon, Danielle Lazarowitz, Michelle Monieson, Brigitte Ozzello, Alberto Ruocco, Toby Sachs, Shiven Shah, Ruth Sotak, Landon Spitalnik, Aaron Toppston, Jean Tsai

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Marci Goldberg, CJ Nanivadekar, Landon Spitalnik

2020 COMPASS SUMMER INTERN

Julie Krupnick

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We are grateful for the continued support from the following local business school alumni clubs:

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"Different than hired consultants we have engaged in the past, the Compass team was more objective, efficient and effective. They used their professional skillsets to improve infrastructure in ways that maximized our time and theirs. In turn, this led to recommendations that have impact."

JOHN HOWARD ASSOCIATION OF ILLINOIS

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Volunteers

CHICAGO PROJECTS

826CHI

Prakash Rao, Project Leader Klariza Alvaran, Deputy Project Leader Heidi Foreman, Stephanie Hodges, Xavier Liongson, Jessica Mean, Laura Sarabia, Hansel Sjukur, Grace St.Vincent, Jennifer Williams

Better Government Association

Brigitte Ozzello, Project Leader Nicole Lun, Deputy Project Leader Bill Houston, Jonathan Ize-Iyamu, Kristin Steinkamp, Cathryn Taylor, Roberto Vicente, Yuqing Wang

Cancer Wellness Center

Jun Greminger, Project Leader Samantha Norton, Deputy Project Leader Cheryl Barnett, Elizabeth Boswell, Michelle Monieson, Brian Rowe, Terri Stat. Robert Toner, Garrett Young

Chicago Furniture Bank

Kathleen Caffrey, Co-Project Leader Beth Linn, Co-Project Leader Jean Tsai, Deputy Project Leader Carolyn Grant, John Jose, Jason Mok, M. Jeanette Scott, Ariana Song, Diego Venegas

Concordia Place

Jennessa Tabba, Project Leader Shiven Shah, Deputy Project Leader Erin Dingrando, Meghan Doyle, Chris Jones, Joanna McGinley, Emily Murphy, John Palizza, Katherine Price

Housing Choice Partners

Sreeja Reddy, Project Leader Christine Beattie, Deputy Project Leader Anusha Balaji, Ben Galea, Emily Halpern, Shelli Heil, Douglas Laux, Andrew Murphy, Max Wernecke

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Legal Aid Society

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National Runaway Safeline

Aditya Lingampally, Project Leader Jaye Flavin, Deputy Project Leader Rachel Ellis, Matthew Fahey, Parth Gandhi, Lori Hannon, Aditva Kwatra, Edward McCarter, Karthik Reddy, Matthew Rhodes

Resilience

Teresa Napoli, Project Leader Anne Snider, Deputy Project Leader Thomas Bingham, Amy Everard, Zach Ghaffari-Nikou, Elizabeth Kitto, Adrivit Mukherjee, Aditi Panosh, Laura Patrell

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Compass believes nonprofits are the backbone of strong and vibrant communities and knows many are overstretched and under-resourced. Few can afford top-tier consulting firms. Compass has dedicated staffs in Chicago, Greater Philadelphia, and Greater Washington, and has been providing pro bono professional consulting services to nonprofit organizations since 2001. We have connected more than 3,500 business professionals with nonprofits to complete 875 projects, providing more than \$91 million in pro bono consulting services. To date, Compass has also placed 163 professionals onto 102 nonprofit boards. For more information, visit us at www.compassprobono.org.

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