

#### **Strategic Guidance. Stronger Nonprofits.**

Volume 18, Issue 2

In This Issue

**Client Application** 

On Demand Opportunities

**Sorkin Center** 

**Donate to Compass** 

**Partners** 

#### FROM THE PRESIDENT

Thank You More Than Ever Before

This past Sunday, *The New York Times* published the last edition of a section called At Home, which rolled out shortly after the pandemic began last year. I had hoped they would continue publishing it, but they said it had served its purpose. It was another sign that life is returning to prepandemic times. In just the past two weeks and for the first time in over a year, I got my hair cut, which left me feeling almost giddy. I also bought clothes in a store and met a friend at a restaurant. Like returning to your hometown after being away, it's all coming back now. In some ways, I'm picking up where I left off. At the same time, I've changed some things that I hope stay with me. At this inflection point of before, now and what's to come, I'd like to acknowledge all the good that's been done for the past 15 months.

Every year we are so grateful for the tremendous work of our volunteers, and I always thank them in June when our consulting projects end. My thanks in this year like no other cannot be fully expressed. During Compass' first all-virtual year of consulting, we saw the best in people. Our volunteers adapted and for the first time didn't see their clients or teammates in person. Our staff, who are used to holding trainings and events in person, adapted and then thrived with Zoom. Even our Volunteer Celebrations allowed us to raise a virtual glass to toast our volunteers' hard work. Best of all, our clients report that their projects have surpassed even our highest standards.

My heartfelt thanks to all the 264 volunteers who supported 55 nonprofits in <u>Greater Philadelphia</u> this past year, with a total of 793 volunteers supporting 163 nonprofits across all three Compass cities. I also wish to thank the leaders and boards of our nonprofit clients. You supported each other through the unexpected changes the past year demanded. We know that frustration, anxiety, long hours, creativity and common purpose shaped your year. Thank you!

This is also the time of year when nonprofits apply for Compass Classic Projects, which will kick off in September. After a year of the unexpected, many nonprofits are beginning to plan again. Many are deciding what to return to, what not to bring back, and what they want to keep from the past year. Instead of a growing crisis, nonprofits can focus again on the fundamentals – Board Development, Funding Strategies, and Strategic Alignment. In fact, this is probably the best time to revisit the fundamentals. For nonprofits that are unsure of what the year ahead will bring, we continue to offer our Decision Support projects to ensure you have the information you need to make the most informed decisions. (See below for more details on Classic Projects.) The client application deadline is coming up on June 7. Please reach out right away for more information.

Finally, for all of our Compass supporters, thank you for keeping us going – literally through your generous donations and figuratively through the good wishes that your donations represented. Over the past year, we have all been in this together. This is what we want to keep as we move

forward. This is how we'll strengthen our community. This is how we'll change the world. Thanks for being with us.

Have a great summer!

Suzanne

#### PRO BONO CONSULTING FOR NONPROFITS - APPLY NOW

Compass' client application is open through June 7 for our 2021-22 pro bono projects. Compass forms volunteer teams of experienced business professionals to provide skills-based consulting for nonprofits – free of charge. Our Classic Projects provide in-depth support in one of the following Service Lines: Board Development, Funding Strategy, Partnerships, Collaborations & Mergers, Strategic Alignment, or Strategic Marketing.

Details are available here.

# CALLING VOLUNTEERS AND NONPROFITS! SIGN UP FOR ON DEMAND CONSULTING OR A THOUGHT PARTNER

Volunteers – do you have at least 5 years of professional experience and want to support your community? Use your expertise to support a nonprofit with a consulting project.

#### **On Demand Consulting Projects**

On Demand Projects match a business professional with a nonprofit to address a single, immediate issue by providing recommendations in 2 - 8 weeks. Project areas include finance, fundraising, communications, technology, programs, and HR. The full list of projects and descriptions is available here.

#### **Thought Partners**

Nonprofit leaders are facing urgent decisions regarding programs, staff, and finances. Seasoned business professionals are available to help nonprofit leaders confidentially think through challenges, discuss options, consider actions, and serve as a trusted ear on a one-time or an ongoing basis.

For both volunteers and nonprofits, apply here for consideration.

#### THE SORKIN CENTER AT COMPASS

#### On Board Fall Cohort - Seeking interested Nonprofits

The next cohort of On Board will kick off in the fall. Our On Board program focuses on strengthening nonprofit boards by matching business professionals with nonprofits seeking qualified board members, and providing training for board candidates. If you are interested in receiving information in the fall when the applications open, please fill out the <a href="Nonprofit Interest Form">Nonprofit Interest Form</a>.

#### **Compass Connect Conversations**

The Sorkin Center at Compass invites you to our next Compass Connect Conversation on June 16, 2021, 12:00-1:00pm EDT to learn about best practices for establishing a successful and engaged Associate or Young Professional Board for your nonprofit. Register today!

#### **DONATE TO COMPASS**

You + Compass + Pro Bono Consultants = 10x of value back into our community

More nonprofits are turning to Compass for strategic support than ever before. Now through summer

our hard-working staff prep behind the scenes—interviewing nonprofit leaders, scoping projects, recruiting business professionals, and more.

Your financial support makes the critical groundwork possible. Nonprofits are stronger, our community is stronger because of you.

**DONATE TODAY** 

Or consider donating appreciated stock or through your donor-advised fund—just look for our 501(c)3 registered name, "Friends of Compass, Inc." with Tax ID# (EIN) 26-3724642. (If your company offers a match, we'd be thrilled if you could go the extra mile to arrange that!)

#### WE COULDN'T DO IT WITHOUT

**Compass Lead Sponsors** 







Philadelphia Eagles







**Compass Contributing Sponsors** 







# Morgan Lewis













#### Thank you to our Foundation Supporters

Anderson Family Foundation
Connelly Foundation
Dolfinger-McMahon Foundation
The Alfred and Mary Douty Foundation
The Foundation for Delaware County
Hassel Foundation
MKM Foundation
The Philadelphia Foundation

## Greater Philadelphia 2020-21 Classic Clients

The Behavioral Wellness Center • Bringing Hope Home • Chester County Fund for Women and Girls • City Year Philadelphia • Cradles to Crayons • Domestic Abuse Project of Delaware County • Friends Association for Care and Protection of Children • HIAS Pennsylvania • Judith Creed Horizons for Achieving Independence • Norris Square Community Alliance • Philadelphia Animal Welfare Society • Philadelphia Interfaith Hospitality Network • Philadelphia OIC • PYO Music Institute • Ronald McDonald House Charities of the Philadelphia Region • Schuylkill Center for Environmental Education • Urban Affairs Coalition • YWCA Tri-County Area • Zhang Sah

# **Greater Philadelphia 2020-21 Micro Clients**

ACHIEVEability • Coded by Kids • The Common Place • The Crossing • Family Support Line of Delaware County • Graduate! Philadelphia • Horizons Greater Philadelphia • Intercultural Journeys • J. Lewis Crozer Library • Philadelphia Auto and Parole Inc. • Philadelphia Community Corps • Philadelphia Youth Network • Providence Center • Youth Empowerment Services (YESPhilly)

## Greater Washington 2020-21 Classic Clients

Adventure Theatre MTC • Best Buddies International: Capital Region • Bridges to Independence • Coalition for the Homeless • Community Bridges • DC Jazz Festival • DC Rape Crisis Center • Edu-Futuro • Girls on the Run - DC, Montgomery County & Northern Virginia • Good Shepherd Housing • Institute for Market Transformation • Jubilee Jobs • Mi Casa • National Child Research Center • NAMI Norther Virginia • Potomac Riverkeeper Network • Safespot of Fairfax • SEEC • SchoolTalk • Shaw Community Center • Together We Bake • Words Beats & Life

# **Greater Washington 2020-21 Micro Clients**

BroadFutures • Capital Area Asset Builders • City Blossoms • Compass • Family & Youth
Initiative • Family Place DC • Father McKenna Center • Fihankra Akoma Ntoaso (FAN) • Fishing
School • Hyacinth's Place • IN Series • Joe's Movement Emporium • Multicultural Career
Intern Program • New Endeavors By Women • Nu Sass Productions • Plants and Blooms
Relmagined • Platform of Hope • Sitar Arts Center • Solas Nua • theatreWashington • Tzedek
DC • Washington Inner City Lacrosse Foundation (WINNERS Lacrosse) • Washington Literacy
Center • We Happy Few • Woodley House

# Chicago 2020-21 Classic Clients

Albany Park Community Center • Chicago Lights • Claretian Associates • Compass to Care • Crushers Club • Dare2tri • Lawyers' Committee for Better Housing • Little City Foundation • Merit School of Music • North Side Housing and Supportive Services • Reading in Motion • Recipe for Change • Red Clay Dance Company • Share our Spare • Spark Program Chicago •

**TECH CORPS** 

#### **ABOUT US**

Compass believes nonprofits are the backbone of strong and vibrant communities and knows many are overstretched and under-resourced. Few can afford top-tier consulting firms. Compass has dedicated employees in Chicago, Greater Philadelphia, and Greater Washington, and has been providing pro bono professional consulting services to nonprofit organizations since 2001. We have connected more than 3,500 business professionals with nonprofits to complete 875 projects, providing over \$91 million in pro bono consulting services. To date, Compass has also placed 163 professionals onto 102 nonprofit boards. For more information, visit us at compassprobono.org.

Compass | compassprobono.org





