



# COMPASS

2017-18  
ANNUAL  
REPORT



# COMPASS' MISSION IS TO INSPIRE BUSINESS PROFESSIONALS TO ENGAGE WITH THEIR LOCAL NONPROFITS TO TRANSFORM COMMUNITIES.

## Table of Contents

3 Letter from the Board Chair and President

4 2017-18 Impact

6 Greater Washington Program

PROJECTS

DONORS

VOLUNTEERS

ON BOARD

SORKIN CENTER

CLIENTS 2001-2017

40 Greater Philadelphia Program

PROJECTS

DONORS

VOLUNTEERS

CLIENTS 2013-2017

56 Chicago Program

PROJECTS

DONORS

VOLUNTEERS

CLIENTS 2016-2017

68 Compass National

FINANCIALS

STAFF

## ON THE COVER

### Bright Beginnings

Bright Beginnings provides homeless children with a safe and nurturing educational environment to prepare them to enter kindergarten ready to learn.

FUNDING STRATEGY

### The Washington Ballet

The Washington Ballet brings the joy and artistry of dance to the nation's capital through the professional presentation of classic and contemporary ballet.

STRATEGIC ALIGNMENT





## Rebuilding Together Alexandria

Rebuilding Together creates thriving neighborhoods by maintaining affordable housing, creating homeownership opportunities, and revitalizing community spaces.

BOARD DEVELOPMENT

## From the Board Chair and President

Innovation. There's no better way to describe Compass' 2017-18 year. We jumped head first into the year with efforts exploring innovative ways to deepen our services to nonprofits, realizing the outcomes might mean expanding who we are, what we do, and how we do it. We are in a unique position to respond to needs in the sector as they evolve. With access to so many nonprofits, Compass regularly hears from nonprofits as well as from our volunteers who engage directly with our nonprofit clients. We know that as times change, so do the needs of communities and nonprofits. That means Compass must be willing to pivot and expand as needed. As a result, we let our knowledge of the sector guide our strategic efforts in the year just passed.

In a burst of energy and excitement, the Compass board and staff began the year with multiple simultaneous efforts to explore our role in technology consulting, nonprofit mergers and board training. All of our efforts had one common goal – supporting local nonprofits to make our communities stronger.

Technology Consulting – The rate of technological change in our personal lives and in the private sector is breathtaking. This wave of change has begun to impact nonprofits as well, and we feel Compass is well-positioned to play a role in enabling nonprofits to leverage technology more strategically to better deliver on their missions.

Nonprofit Mergers – Our research confirmed the need for more nonprofits to consider various options for long-term sustainability and greater program impact. As a result, Compass will spend more time this year focusing on exploring our role in nonprofit sustainability and in the merger arena.

Board Training – Compass officially launched the first day-long Sorkin Center training in May. We trained 100 nonprofit board members to the great satisfaction of attendees. The inaugural program left us energized about the future potential for Sorkin. Much more to come!

And as always, what we already do so well - our management consulting program - continued to meet an important need for local nonprofits. In total, Compass brought almost 600 individuals into the nonprofit sector to complete 75 consulting projects across our Compass cities. Compass managed 50 consulting projects in Greater Washington, 16 projects in Philadelphia, and nine projects in Chicago. Our work providing strategic guidance will enable nonprofits to have greater impact on those they serve, raise more funds, and work toward greater long-term stability. In addition, we continued to support nonprofit boards by placing 28 individuals onto boards in Greater Washington – our fifth successful year of the high-touch On Board program.

We ended the year by wrapping up the fourth effort that we began at the beginning of the year. We updated our 2011 brand



positioning statement. In the process, we discovered how much has changed since then. In 2011, we were operating in one city and beginning to think tentatively about maybe adding another city one day. Now it's three cities, with more to come. We only offered nine-month consulting projects. Now we offer many shorter Micro Projects, as well. Our staff of two is now 12. We offer six service lines instead of three. Our On Board program - unimaginable in 2011 – is a robust program today.

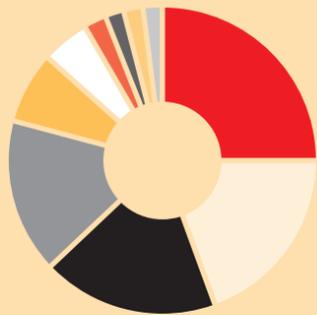
As the world around us also changed over the past seven years, it turns out Compass kept up. We changed along with it, innovating to find ways to provide impact that nonprofits need when they need it. And after the year just passed, we are in a great position for the years ahead, when technology and mergers and board governance become more important in a rapidly changing nonprofit sector that is also trying to keep up with the world.

*Warmest regards,*

JOHN COLLINS  
Board Chair

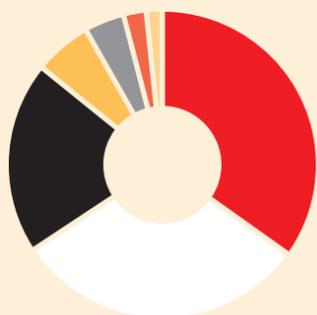
SUZANNE LAPORTE  
President

Number of Projects by Issue Area



- Arts and Culture: 19
- Children and Youth: 14
- Housing and Homelessness: 9
- Healthcare: 2
- Technology: 1
- Workforce Development: 1
- Education: 15
- Human Services: 12
- Disability Services: 1
- Senior Services: 1

Number of Projects by Service Line



- Strategic Alignment: 26
- Board Development: 15
- Strategic Marketing: 3
- Strategic Planning: 2
- Strategic Partnerships and Collaborations: 1
- Funding Strategy: 22
- Incubator: 6

Total Value of Services in DC/PH/CH

**\$8.9**  
MILLION

Number of People Our Nonprofit Clients Served in 2017-18

OVER  
**1,800,000**  
PEOPLE IN DC/PH/CH

Compass Total Staff

**12**



Number of Volunteers

**523**

Number of Volunteer Hours

**20,672**  
DC

**9,984**  
PH

**5,264**  
CH

**35,920**  
TOTAL

Number of Nonprofit Clients

**50**  
DC

**16**  
PH

**9**  
CH

Number of Board Placements

**28**

CANDIDATES MATCHED TO 22 BOARDS



## GREATER WASHINGTON PROGRAM

“The team was a great group of talented professionals across a variety of industries. We were able to use all of our different perspectives and talents to provide a better solution for the client.”

DANCE PLACE TEAM MEMBER

### Art Enables

Art Enables is a studio, an art gallery and a vocational arts program for emerging artists with developmental disabilities.

STRATEGIC ALIGNMENT



**Studio Theatre**

Studio Theatre produces contemporary theatre in intimate spaces to foster a more thoughtful, more empathetic, and more connected community.

STRATEGIC ALIGNMENT



**House of Ruth**

House of Ruth provides women, children, and families suffering from traumatic abuse with resources to build safe, stable lives.

STRATEGIC PLANNING

**Girls on the Run of Northern Virginia**

GOTR NOVA inspires girls to be joyful, healthy and confident by using an experience-based curriculum that creatively integrates running.

STRATEGIC PLANNING



**Washington Literacy Center**

Washington Literacy Center raises the literacy level of adults in Washington, D.C. so they may function on the job, in the family and in society.

BOARD DEVELOPMENT



## DC Greens

DC Greens advances food justice in the nation's capital through increasing access to fresh produce, training food access advocates, and working to increase the quality of DC public school meals.

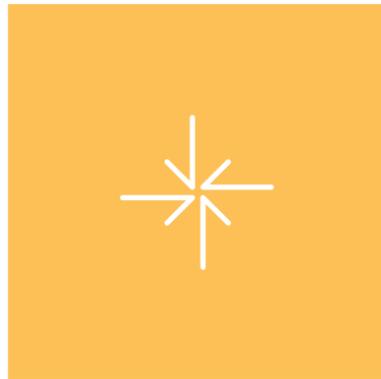
BOARD DEVELOPMENT



## Playworks DC

Playworks improves the health and well-being of children by increasing opportunities for physical activity and safe, meaningful play.

STRATEGIC ALIGNMENT



## Theater J

Theater J celebrates, explores and struggles with the complexities and nuances of both the Jewish experience and the universal human condition.

FUNDING STRATEGY



## Synetic Theater

Synetic redefines theater by blending innovative techniques and movement, investing in artists' growth, and creating unforgettable visceral experiences.

STRATEGIC ALIGNMENT

## Dance Place

Dance Place builds a community of artists, audiences and students by offering high quality performances, commissions, training and educational programs for people of all ages.

FUNDING STRATEGY





**Anacostia Playhouse**

The Anacostia Playhouse brings arts presentations, performances, exhibits, and instruction to a traditionally underserved community to provide a venue for local artists to perform and display their work.

FUNDING STRATEGY

**Girls Rock! DC**

With a base in music education, Girls Rock! DC aims to create a supportive, inclusive, and creative space for girls to develop their self-confidence, build community, stand up, and rock out.

INCUBATOR

**Two Rivers Public Charter School**

Two Rivers nurtures a diverse group of students to become lifelong, active participants in their own education and become responsible members of society.

BOARD DEVELOPMENT

**Encore Stage & Studio**

Encore introduces young people to theatre to build teamwork, leadership, creativity, literacy, problem-solving skills, and self-confidence.

STRATEGIC MARKETING

“My Compass team was phenomenal. They conducted interviews with board and staff, conducted a peer analysis and made thoughtful recommendations. The team was knowledgeable, strategic and committed.”

BRIGHT BEGINNINGS

### Arlington Street People's Assistance Network (A-SPAN)

A-SPAN's vision is to end homelessness in Arlington County through outreach, as well as securing permanent housing and life-sustaining services.

FUNDING STRATEGY



### Mosaic Theater Company of DC

Mosaic Theater Company is committed to making transformational, socially-relevant art.

FUNDING STRATEGY



### Pinky Swear Productions

Pinky Swear Productions is a feminist theatre company that celebrates the diversity of women's experiences by telling inclusive and subversive stories.

INCUBATOR



### VisArts (The Metropolitan Center for the Visual Arts)

VisArts transforms individuals and communities through the visual arts by bringing diverse individuals together through a shared creative experience.

STRATEGIC ALIGNMENT



### Wonders Early Learning + Extended Day

Wonders creates and advances high quality, diverse educational communities that teach children the foundations of lifelong learning and social responsibility.

STRATEGIC ALIGNMENT

### Beacon House

Beacon House provides children with a safe, nurturing, life-expanding community to increase their academic achievement, discover their talents, and grow into healthy adults.

BOARD DEVELOPMENT

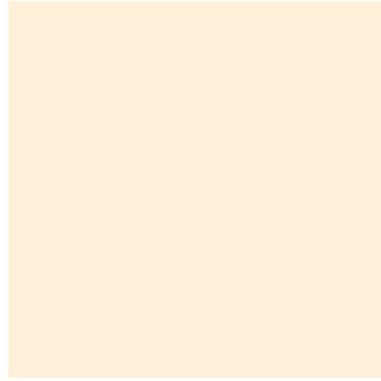




### Girls Inc.

Girls Inc. inspires all girls to be strong, smart and bold through tutoring and mentoring programs so they can grow up to become women who are healthy, educated and independent.

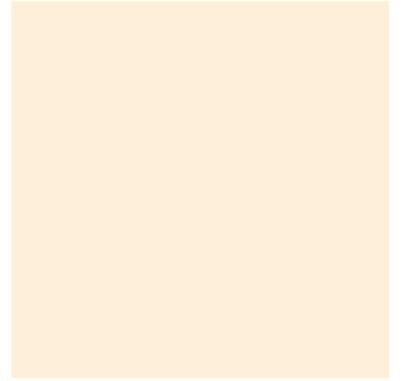
FUNDING STRATEGY



### YoKid

YoKid teaches yoga and mindfulness to children and youth to support enhanced outcomes for life, health, school, and leadership.

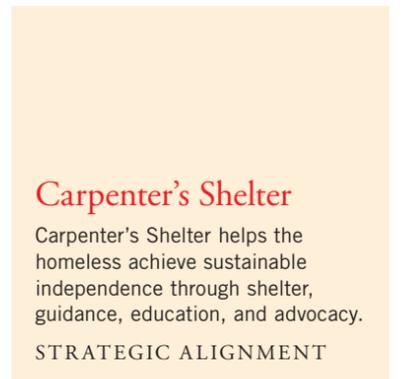
FUNDING STRATEGY



### Atlas Performing Arts Center

Atlas is a cultural anchor in the Northeast community of Washington, D.C., fostering and presenting theatre, dance, music, vocal and choral work, spoken word, and more.

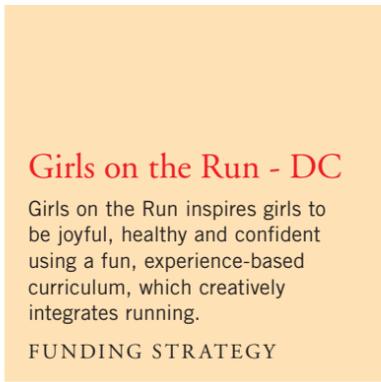
BOARD DEVELOPMENT



### Carpenter's Shelter

Carpenter's Shelter helps the homeless achieve sustainable independence through shelter, guidance, education, and advocacy.

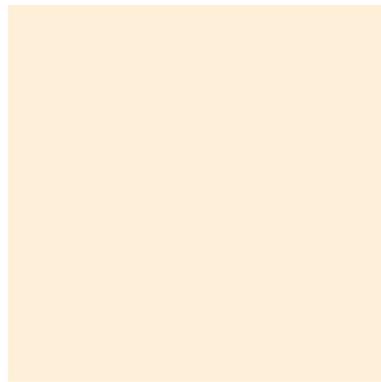
STRATEGIC ALIGNMENT



### Girls on the Run - DC

Girls on the Run inspires girls to be joyful, healthy and confident using a fun, experience-based curriculum, which creatively integrates running.

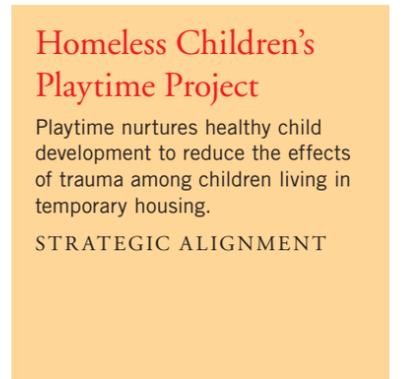
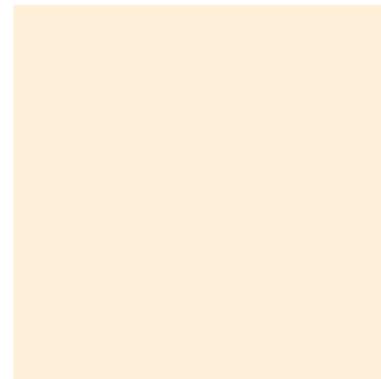
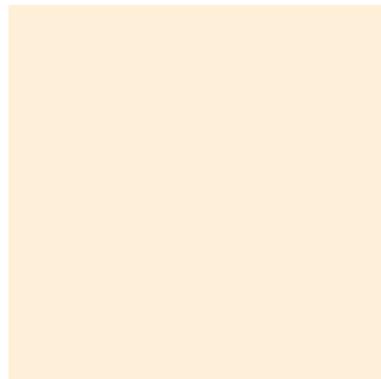
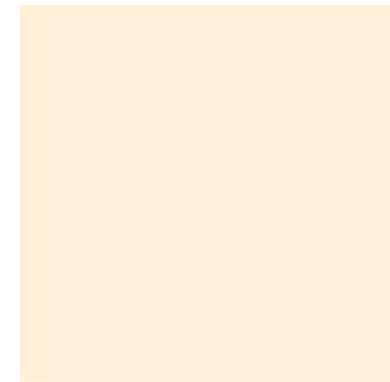
FUNDING STRATEGY



### Washington Inner City Lacrosse Foundation (WINNERS Lacrosse)

WINNERS uses character-based education and the sport of lacrosse to teach life skills to boys and girls from the inner city neighborhoods of Washington, D.C.

STRATEGIC ALIGNMENT



### Homeless Children's Playtime Project

Playtime nurtures healthy child development to reduce the effects of trauma among children living in temporary housing.

STRATEGIC ALIGNMENT



**Literacy Volunteers and Advocates**  
 Literacy Volunteers and Advocates addresses adult illiteracy by providing language arts instruction, and tailoring its programs to adults coping with learning challenges.

BOARD DEVELOPMENT



**Ist Stage**  
 Ist Stage produces thought-provoking theatre performances in an intimate setting, connecting audiences and artists, and demonstrating that great art and culture are the heart and soul of vibrant communities.

FUNDING STRATEGY

**DC Jazz Festival**

DC Jazz Festival celebrates jazz through programs that advance music education, unify diverse communities, and connect artists and audiences.

FUNDING STRATEGY



**Sitar Arts Center**

Sitar offers possibilities that transform the lives of children and teens born into a world of unequal access to opportunity through high-quality, student-centered arts learning.

STRATEGIC ALIGNMENT



**4615 Theatre Company**  
 4615 Theatre Company is committed to both classic pieces as well as contemporary plays, while giving young artists a space to collaborate and push the boundaries of conventional theatre.

INCUBATOR



**Osher Lifelong Learning Institute (OLLI) at American University**  
 OLLI offers educational opportunities for individuals to remain intellectually active through university-level course offerings and activities.

STRATEGIC ALIGNMENT

## Kara Kennedy Fund

The Kara Kennedy Fund provides financial support to selected nonprofits that honor Kara Kennedy's commitment to public service, literacy, children, and swimming.

STRATEGIC ALIGNMENT



## Washington Area Performing Arts Video Archive

WAPAVA preserves and documents live theater in Washington, D.C., representing a cross-section of Washington-area theaters.

INCUBATOR



## Family & Youth Initiative

Family & Youth Initiative creates community and lasting relationships for teens and young adults in foster care.

FUNDING STRATEGY



## Friends of Guest House

Friends of Guest House provides women the assistance they need to transition from incarceration to self-sufficient and responsible members of the community.

STRATEGIC ALIGNMENT

## Greater Prince William Community Health Center (GPWCHC)

GPWCHC promotes affordable access to high quality primary, dental, and behavioral health care.

STRATEGIC MARKETING



## Grassroots DC

Grassroots DC provides basic computer and media production training to low-income and working-class residents of the DC metropolitan area and provides media coverage of issues that impact under-resourced communities of DC.

INCUBATOR



## KEYS for the Homeless Foundation

KEYS secures and provides in-kind goods, resources, and services to meet the needs of those living in poverty.

BOARD DEVELOPMENT



## The Actors' Center

The Actors' Center empowers actors in the Washington D.C.-area to achieve their highest potential, by providing members access to casting, training and networking opportunities.

STRATEGIC ALIGNMENT



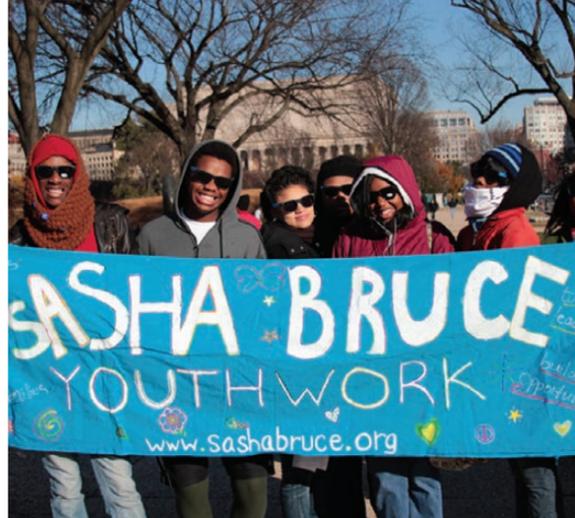
**Greater Washington Urban League**  
 Urban League's mission is to ensure Black, Latino and other traditionally under-served populations share equally in the responsibilities and rewards of full citizenship.

STRATEGIC MARKETING

**Sasha Bruce Youthwork**

Sasha Bruce improves the lives of homeless, runaway, and disconnected youth and their family members in the Washington, D.C. area.

FUNDING STRATEGY



**Friends of the Library Montgomery County (FOLMC)**

FOLMC's mission is to strengthen, promote, and champion the public library system.

STRATEGIC ALIGNMENT

**Life Asset**

Life Asset helps alleviate poverty by providing affordable financial products, services and education, microloans, training, business opportunities, and retail space to small businesses.

STRATEGIC ALIGNMENT



**Governance**

**GREATER WASHINGTON BOARD OF DIRECTORS\***

**John Collins, Board Chair**  
 Capital One

**Steve Trowern, Vice Chair**  
 MCM Capital Partners, LLC  
 Kellogg School of Management

**Hurley Doddy, Treasurer**  
 ECP Investments

**Laurie MacNamara, Secretary**  
 Booz Allen Hamilton

**John Crain**  
 452 Consulting LLC  
 The Wharton School

**Todd Gibby**  
 TG Partners  
 The Wharton School

**Hope Gleicher**  
 Identity, Inc.

**Hilary Joel**  
 WJ Consulting  
 Harvard Business School

**Bud Moeller**  
 Harvard Business School

**Julie Maner**  
 Kellogg School of Management

**Eileen Ruby**  
 Columbia Business School

**Pete Slone**  
 McKesson Corporation  
 UNC Kenan-Flagler  
 Business School

**Kelly Hatcher Turner**  
 Lung Biotechnology, a subsidiary  
 of United Therapeutics  
 Harvard Business School

**Polly Vail**  
 University of Maryland Dingman  
 Center for Entrepreneurship

**Nancy Watters**  
 Commercial Arbitration

**Robert Winter**  
 Arnold & Porter

**Linda Youngentob**  
 Montgomery College  
 Harvard Business School

*Ex Officio*  
**Suzanne Laporte**  
 Compass President  
 Harvard Business School

*\*Notes current employer and MBA program, where applicable.*

**ADVISORY BOARD**

Cathy Bernasek  
 Ern Blackwelder  
 Jule Crider  
 Corinne Chocolaad Diehl  
 Eric Guichard  
 Cassandra Hanley  
 Anne Hefter  
 Mohamed Kande  
 Burgess Levin  
 Alyssa Lovegrove  
 Karen Mazze  
 Mary Stuart McCamy  
 Dan McVane  
 Susan Park  
 Nick Reding  
 Nowell Rush  
 Craig Schultz  
 Sally Sloan  
 Mark Walsh  
 Andrew Young

**JUNIOR BOARD 2017-18**

Tom Belikove  
 Spencer Davis  
 Alex Hymanson  
 Jenna Louie

# Special Thanks

## CORPORATE SUPPORTERS

We are incredibly grateful for financial support from the following corporate partners:

Booz | Allen | Hamilton



Arnold & Porter



We also appreciate volunteer recruiting support from the following:

Abt Associates  
Accenture  
Advisory Board Company  
Arnold & Porter  
A.T. Kearney  
Blank Rome  
Booz Allen Hamilton  
Boston Consulting Group  
Capital One  
CEB/Gartner  
Hogan Lovells  
IBM  
Kaiser Associates  
KippsDeSanto  
Management Leadership for Tomorrow (MLT)  
Morgan, Lewis & Bockius  
Oliver Wyman  
PwC  
Sidley Austin  
World Bank Group

## EVENT SUPPORT

We could not hold our orientations, information sessions, trainings, and volunteer celebration without the generosity of the following organizations:

Arnold & Porter  
The Glover Park Group  
Jones Day  
The Meyer Foundation  
Pillsbury  
WeWork

## VOLUNTEERS FROM OUR CORPORATE PARTNERS

We thank the following volunteers from our Corporate Partners:

**Accenture**  
Zeinab Aboud  
Berkley Jenkins  
Mariya Kretova  
Deepa Mahadevan  
Ben Neese  
Folu Okunade  
Kiara Smith  
Marisa Weidner

### Advisory Board Company

Zhi Bo Deng  
Sarah Grace  
Sally Kim  
Justin Kollinger  
Anna Krenkel  
Gelsey Mehl  
Shaunte Ramsby  
Lena Rice  
Bianka Roy  
Natalie Trebes

### Arnold & Porter

Sylvia Chen  
Lynn Fischer Fox  
John Gould  
Andrew Varner  
Robert Winter  
Barbara Wootton

**Blank Rome**  
Joan Bondareff  
Ross Coe  
Peter Jost  
Tara Marcus  
Alexander Perry  
Malcolm Sandilands

### Booz Allen Hamilton

Rashed Aboudan  
Benyam Adera  
Sonaali Aggarwal  
Brian Albert  
Monica Avakian  
Akosua Baah-Dwomoh  
Eritrea Bacon  
Gregory Beckwith  
Kayla Bose  
Khadijah Brydson-Van  
Diana Castiblanco  
Nicholas Christiansen  
Connor Clinton  
Monquize Dusseau  
Kim Feinstein  
Mark Ferrante  
Brianna Geary  
Ian Green  
Akshay Indusekar  
Chris Inzerillo  
Colin Jones  
Daniel Jun  
Walker Kehoe  
Courtney Kessenich  
Netra Kishnani  
Denise Kootin-Sanwu  
Jeremiah Lau  
Regina Little  
Audreyanna Loguerre  
Karan Mathur  
Brittanie Maxwell  
Yolanda McMillian  
Nigel Mills  
Trenise Moore  
Veronica Morales  
Caroline Morris  
Will Morsch  
Rumbidzai Mufuka  
Suhail Naber  
Cooper Nelson  
Ana O'Harrow  
Matt Paganussi  
Taylor Phillips

Dominique Rockhold  
Kelsey Savage  
Shruti Shah  
Aaron Skonecki  
Christopher Sutton  
Paul Taylor  
Kahsa Teum  
Nathan Uldricks  
Yaritza Vargas  
Kristilyn Whigham  
Julie White  
Laura Yu

### Capital One

Andrew Cox  
Jenn Franks  
Jonathan Lipkin  
Timmy Liu  
Tal Motro  
Rhea Norwood  
Anuj Patwardhan  
Alaina Rolfes  
Suri Thummala  
Jo Zhou

### CEB/Gartner

Barton Edgerton  
LK Klein  
Aaron Roberts  
Emily Strother

### Hogan Lovells

Jean Blackerby Strich  
Matthew Bowles  
Kaela Colwell  
Leslie Graham  
Kara Hughley  
Michael Rogers

### IBM

Shahar Abrams  
Zerina Borhan  
Natalie Bucklin  
Jana Chan  
Justin Cole  
Adam Dorko  
Anna Freitas  
Alexi Greenberg  
Noah Platt  
Keith Pridgen  
Yanjia Wang  
Michael Xue

**Kaiser Associates**  
Liz Fonseca  
Krysta Villeda

### Morgan Lewis & Bockius

John Ayanian  
Mark Fitterman  
Geordie Herald  
Carole Klein  
Amy Kroll  
Tim Matthews  
Christian Mixer  
J. Micheal Pickett  
David Sirignano  
Steve Stone

### Oliver Wyman

Emre Balta

### PwC

Cassandra Allison  
Alison Courtney  
Julie Ferguson  
Danny Fortin  
Morgan Herman  
Matthew Hill  
Rahul Kapoor  
Michelle Kim  
Sally Schoenfeld  
Hindy Shaman  
Dave Wetzig  
Shuxin Zheng  
Dina Zhou

### Sidley Austin

Annemarie Hillman  
Lindsay Walter

### World Bank Group

Seoyoung Jang  
Kay Kim  
Haruko Koide  
Une Lee  
Edward A. Nassim

*Thank you to Compass' Booz Allen Hamilton liaisons:*

Ana O'Harrow  
Shruti Shah

# Donors

Every donation to Compass stretches deep into the community, making high-level, pro bono consulting available to the Greater Washington nonprofit community. Every \$1 donated to Compass translates into \$9 of consulting services back to the nonprofit community.

In 2017-2018, Compass volunteers provided the market equivalent of \$5,173,600 in strategic consulting, free of charge to the Greater Washington nonprofit sector.

Compass gratefully acknowledges the generous supporters who made our work with 50 Greater Washington nonprofits possible in 2017-18.

*Note: This list reflects donations received between July 1, 2017 and June 30, 2018*

## **BENEFACTORS**

**\$10,000 and above**

Hurley and Deborah Doddy  
Cloyd Laporte III  
Mary Stuart McCamy  
Steven and Marcella Trowern

## **PATRONS**

**\$5,000-\$9,999**

Cathy and Brian Bernasek  
John and Ali Collins  
John Crain and Shannon Ryan  
Jule and Greg Crider  
Todd and Lisa Gibby  
Hope Gleicher and Andy Burness  
Green Street Donor Fund  
Hilary and Alex Joel  
Laurie MacNamara and Bill Hendrickson  
Bud and Carol Moeller  
Lucretia\* and Bob Risoleo  
Sally Sloan and Tom Hentoff  
Peter Slone  
Kelly and John Turner  
Polly Vail\* and Mark Walsh  
Linda and Bob Youngentob

## **LEADERSHIP CIRCLE**

**\$2,500-\$4,999**

Ern Blackwelder and Shelia Hennessey  
Hope and Eric Krutz  
Cassandra Hanley and Marc Sumerlin  
Greg and Nancy Ledford  
Burgess Levin and Mary Saily  
Hallie and Chip Smith  
Nancy Watters and Stephen Sayre  
Andrew and Kelly Young

## **DIRECTOR'S CIRCLE**

**\$1,000-\$2,499**

Ian Cameron and The Honorable Susan Rice  
Praveen and Kaili Jeyarajah  
Richard Klingler and Jane Slatter  
Erik and Katie Linn  
Alyssa and Nick Lovegrove  
Victoria Pierce\*  
Fredrick D. and Karen G. Schaufeld Family Foundation  
Craig M. Schultz  
Palmer Sloan  
Franco Tao\*  
Veverka Family Foundation  
Melissa Williams  
Robert\* and Carole Winter

## **SUPPORTERS**

**\$500-\$999**

Julie Banzhaf-Stone  
Gus Bessale  
Susan Brophy\*  
Caroline Brown and Rob Malley

Thomas Coleman  
Kevin Downey and Michele Jolin  
Danny Fortin\*  
Thomas Fulcher\*  
Greg Giesler  
Wendy and David Gualtieri  
Mark and Diane Hastert  
Margot Hentoff  
Jeff Kass\*  
Ruth Katz  
David and Anne Kendall  
Paulette and David Kessler  
Gloria and Joel Koenig  
Tom and Christine Labrecque  
Patricia and Randall Lewis  
Carmel Martin and Robert Welp  
Susan and Daniel Michaels  
Rosemary O'Brien  
Laurence Platt and Clare Herington  
Suzanne and James Rianhard  
Peter Riehl and Allison Horne  
Tom and Victoria Rollins  
Nowell and Michelle Rush  
Hindy Shaman\*  
Michael Sicoli and Kirsten Albers  
Thomas Steinmetz  
Stephen Theobald\*  
Jon and Maureen Witter  
Ari Zentner and Kathryn Greenberg  
Dina Zhou\*

## **\$250-\$499**

Joan Barclay\*  
Jack and Laura Barker  
Char Beales\*  
Jennifer Blasko\*  
Sally Gail Bloomberg  
Alison Courtney\*  
Suzanne Cox\*  
Beth and John Dugan  
Susan Farnsworth\*  
Julie Ferguson\*  
Greg Fishbein  
Debra Fried-Levin and Josh Levin  
Stephen Fuzesi and Lauren Wetzler  
Richard Gervase and Stuart Delery  
Michael Gorman\*  
Michelle Grace and Henk van Duijnhoven  
Ann Gray\*  
Margaret Griffin  
Kevin and Laura Hardy  
Anne and Scott Hefter  
Alice Hennessey  
Laura Jehl and Michael Cicero  
Colin Jones\*  
Peter Jost\*  
Daniel Jun\*  
Susan Kearney\*  
Ellie and Walid Khuri  
Harry Knight\*

Nicole and Michael\* Majestic  
Alexia Marchetta\*  
Maggie and Robert Marcus  
Lisa and Frank McAuliffe  
Andrew McIntire\*  
Bob Motyka\*  
Rumbidzai Mufuka\*  
Jeannie and Robert Musslewhite  
Abigail and Michael Nolan  
John Oberdorfer  
Kristalee and Nils Overdahl  
Joy and Ron Paul  
Michael Rogers\*  
Fabian and Virginia Rosado  
Malcolm Sandilands\*  
Julian Sculley  
John Skeelee\*  
Juliana Su and John Duncan  
Andrew Varner\*  
Mary Jo Veverka  
Martha and David Webb  
T. and Lucy Weymouth

## **\$100-\$249**

Scott Ableman\*  
Richard Abraham\*  
Julie Anderson  
Sarah Austrin-Willis\*  
John Ayanian\*  
Akosua Baah-Dwomoh\*  
Emre Balta\*  
Bruce Barlow\*  
David Bear\*  
Alexander Bennett and Brooksley Born  
Henry and Carole Berman  
Jean Blackerby Strich\*  
Carol Bloomberg\*  
Mark Bolter  
Jeff Bowers  
Peggy Brady Marks  
Larry and Sherri Cafritz  
Corinne Chocolaad and Ted Diehl  
Jessica Clark\*  
Carl Cohen\*  
John and Julia Collins  
John Cooper\*  
Shashank Davanagere\*  
Russell Davis  
Adam Dorko\*  
Lisa and Rich Dougherty  
Betsy Downes\*  
Christopher Erckert and Christopher Sperl  
Patrice Feinstein\*  
Lynn Fischer Fox\*  
Mark Fitterman\*  
Hollie Freeman  
Larry Fullerton\*  
Kyle and William Furr  
Suzy George and Nate Tibbits  
Robin Glantz and Anthony Ciccone  
Marin Goings\*

Jordan Grant  
Mary Gross\*  
Carl Grossman  
Meredith Hobik\*  
Joanne Hurt  
Gail Ifshin and Steven Salky  
Carole Klein\*  
Mark Kontos\*  
Heather Koslov\*  
Constance Kresge\*  
Amy Kroll\*  
Lisa Larragoite and Tom Kohn  
Susan Laws\*  
Une Lee\*  
Ryan and Christina Licari  
Eve and William Lilley  
Tim Matthews\*  
Cena Maxfield Smith  
Dorothy and Bill McSweeney  
Gregory Miller  
Courtney Miller\*  
Christian Mixter\*  
Andrew Morrison  
Ben Neese\*  
Brad Nestico  
Charles Njoku\*  
Mac Norton\*  
Olatokunbo Olabode\*  
Miranda Osterheld\*  
Tony Otten\*  
Paul Parry\*  
Lynn Parseghian and Nat Cohen  
Gregg and Julie Petersmeyer  
Barbara Phillips\*  
J. Michael Pickett\*  
Jan Piercy  
Bryan and Heather Piskorowski  
Jennifer Price  
Ruth Robbins and David Evans  
Nalini and Chris Rogers  
Sally Rosenberg and Bruce Charendoff  
Scott Schenkelberg  
Casey and Nick Seidenberg  
Karen Shoos\*  
Jessica Shuster\*  
Karen and Jonathan Simon  
David Sirignano\*  
Lisa\* and Christopher Smith  
Adam and Ellen Spiegel  
Susan Stewart\*  
Steve Stone\*  
John Strongman  
Joseph Suarez  
Christopher Sutton\*  
Tara Teaford  
Kimberly Templeton\*  
Suri Thummala\*  
Tommy Tysse  
Reginald Vance\*  
Joseph Walsh\*  
Susan Watters and David Steel  
Douglas Zimmerman\*

## **Up to \$100**

Anonymous (2)  
Anne Aaron\*  
Zeinab Aboud\*  
Rashed Aboudan\*  
Shahar Abrams\*  
George Adesanya\*  
Oluwatosin Agbabiaka\*  
Sonaali Aggarwal\*  
Sarah Aheron\*  
Seyi Akinyode\*  
Brian Albert\*  
Cassandra Allison\*  
Eritrea Bacon\*  
Les Baer\*  
Anne-Marie Baker\*  
Gregory Barbiaux\*  
Gregory Beckwith\*  
John Bell\*  
Lisa Benjamin\*  
Gregory Billings\*  
Joan Bondareff\*  
Zerina Borhan\*  
Kayla Bose\*  
Matthew Bowles\*  
Marnie Boyer\*  
Lutz Braum\*  
Matt Bressler\*  
Shira Broms\*  
Jane Brower\*  
Khadijah Brydson-Van\*  
Natalie Bucklin\*  
Adam Burton  
A.J. Calbert\*  
Jana Chan\*  
Lucy Chang  
Sylvia Chen\*  
Racheal Chimbghandah\*  
Nicholas Christiansen\*  
Ross Coe\*  
Justin Cole\*  
Kaela Colwell\*  
Jane Conroy\*  
Andrew Cox\*  
Jenny Craig\*  
Beth Dahle - In memory of Karin Thornton  
Sarah Dean\*  
Whitney Debevoise  
Sasan Dehghan\*  
Maximillian DeLone  
Bela Dhamankar\*  
Diego Dimes\*  
Gary Duong\*  
Elizabeth Duvall\*  
Barton Edgerton\*  
Gary Ellis\*  
Kim Feinstein\*  
Mark Ferrante\*  
Brendan Flinn\*  
Liz Fonseca\*  
Jennifer Franks\*

## Donors (cont.)

Anna Freitas\*  
Margaret Furr\*  
Roy Gamse  
Priya Gaur\*  
Brianna Geary\*  
Jennifer Gennaro Oxley  
Eric Giles\*  
Monika Goel\*  
Jessica Gordon\*  
Sarah Grace\*  
Leslie Graham\*  
Wendy Gray\*  
Ian Green\*  
John Green\*  
Alexi Greenberg\*  
Robert Greenfield  
Claire Grosele\*  
Alyssa Guo\*  
Regina Hall\*  
Karl Hartmann\*  
Fiona Heckscher\*  
Geordie Herald\*  
Matthew Hill\*  
Annemarie Hillman\*  
Colbie Holderness\*  
Andrew Hoopengardner\*  
Philip Horton  
Kara Hughley\*  
Howard Hyde and Nancy Paolu Hyde  
Piyal Hyder\*  
Chris Inzerillo\*  
Jan Jaro\*  
Berkley Jenkins\*  
Sarah and Robert Kasten  
Walker Kehoe\*  
Douglas Kelly\*  
Michelle Kim\*  
Sally Kim\*  
Wonyoung Kim\*  
Nicholas Kirsch  
Netra Kishnani\*  
Mikiko Kitamura\*  
LK Klein\*  
Bradford Koenitzer\*  
Denise Kootin-Sanwu\*  
Anna Krenkel\*  
Mariya Kretova\*  
Amrith Krushnakumaar\*  
Michael Kueker\*  
Tanya Kynadi\*  
Jeremiah Lau\*  
Joshua Leland\*  
Douglas Lim\*  
Regina Little\*  
Timmy Liu\*  
Jordan Loeb\*  
Linh Lu\*

Carol Lucas\*  
Deepa Mahadevan\*  
Tara Marcus\*  
Karan Mathur\*  
Justin McFarlin\*  
Janice McHenry\*  
Yolanda McMillian\*  
Amy McNamer\*  
Gelsey Mehl\*  
Stephen Messner  
Debbie Miller\*  
Amanda Miller\*  
Zack Miller\*  
Misato Miyamasu\*  
Miriam Mokuena\*  
Sean Moore II\*  
Trenise Moore\*  
Veronica Morales\*  
Caroline Morris\*  
Will Morsch\*  
Tal Motro\*  
Suhail Naber\*  
Ryan Nabil\*  
Austin Ness\*  
Stephanie Bloch Newman\*  
Rhea Norwood\*  
Lynn O'Connell\*  
Ana O'Harrow\*  
Folu Okunade\*  
Tolulope Oyefesobi\*  
Matthew Paganussi\*  
Deepa Pamidimukkala\*  
Anuj Patwardhan\*  
Alexander Perry\*  
Taylor Phillips\*  
Noah Platt\*  
Adriel Pond\*  
Keith Pridgen\*  
Shaunte Ramsby\*  
Allyson Redpath\*  
Lena Rice\*  
W. Matthew Robinson\*  
Judy Robinson\*  
Dominique Rockhold\*  
Alaina Rolfes\*  
Bianka Roy\*  
Christopher Russell\*  
Ricardo Salinas\*  
Mary Anne Salmon\*  
Rosemarie Savino\*  
Lauren Savoy\*  
Catherine and Scott Schirmeier  
Sally Schoenfeld\*  
Ken Schoppmann\*  
Bryan Schwenker  
Shruti Shah\*  
Caroline Simon\*

Anand Sharma\*  
Larry Shulman  
Pamela Silberman\*  
Tanya Singh\*  
Aaron Skonecki\*  
Brian Smith\*  
Judith Spector\*  
David Spett\*  
Sharon Steele\*  
Emily Strother\*  
Abigail Suarez\*  
Beth Suarez\*  
Paul Taylor\*  
Deanne Titus\*  
Natalie Trebes\*  
Debbie van Opstal\*  
Cheryl Vance\*  
Lauren Victor\*  
Krysta Villeda\*  
Lindsay Walter\*  
Yanjia Wang\*  
Marisa Weidner\*  
Jameson West\*  
Dave Wetzig\*  
Kristilyn Whigham\*  
Julie White\*  
Shaquila Williams\*  
Cezara Windrem\*  
Barbara Wootton\*  
Michael Xue\*  
Kaily Yee\*  
Tiffany Yoon\*  
Laura Yu\*  
Betsy Zeidman\*  
Shimeng Zhang\*  
Jo Zhou\*  
Lily Zhu\*

### WORLD BANK COMMUNITY CONNECTIONS CAMPAIGN

Catherine Gwin\*  
Alison Harwood\*  
Haruko Koide\*  
Hyea Won Lee  
Karen Mazze and Shanker Krishnan  
Edward A. Nassim\*  
Amedee Prouvost  
Swehta Ramesh Jagtiani  
Richard D. Stern  
Bowen Patrick Uhlenkamp

### ERN BLACKWELDER FUND for NONPROFIT MERGERS

Ern Blackwelder and Sheila Hennessy  
Gus Bessalel  
Alice Hennessey

### CORPORATE MATCH

Compass gratefully acknowledges the companies that match employee contributions or volunteer hours, as well as the individuals who apply for these matching funds and direct corporate support to Compass.

#### AARP

Brendan Flinn\*

#### AstraZenica

Kelly Turner

#### Booz Allen Hamilton

Daniel Jun\*  
Laurie MacNamara  
Rumbidzai Mufuka\*  
Julian Sculley  
Christopher Sutton\*

#### Capital One

Suri Thummala\*

#### PwC

Alison Courtney\*  
Julie Ferguson\*  
Danny Fortin\*  
Rumbidzai Mufuka\*  
Hindy Shaman\*  
Dina Zhou\*

#### Pew Charitable Trusts

Anne-Marie Baker\*  
Joan Barclay\*

#### FTI Consulting

Austin Ness\*

\*denotes 2017-18 volunteer

### FOUNDATION SUPPORTERS

We are grateful to the following foundations whose support allowed us to reach so many nonprofits this year. Some of these foundations provided general operating support to Compass, while others sponsored projects for their grantee organizations, and some did both!

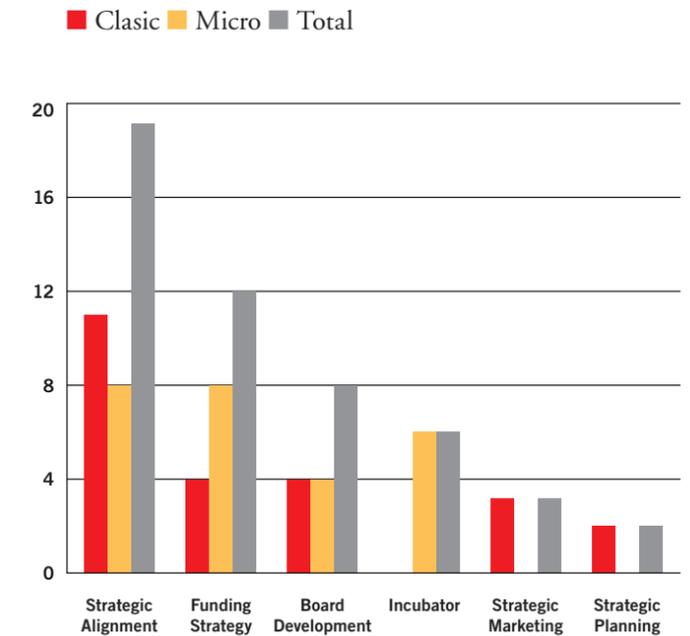
With much gratitude, we acknowledge:

The Elmo Foundation  
The William S. Abell Foundation  
The Morris and Gwendolyn Cafritz Foundation  
The J. Willard and Alice S. Marriott Foundation  
The Meyer Foundation  
Share Fund

And special thanks to:

- Share Fund for partnering with Compass to sponsor 26 Micro Projects for Share Fund grantees.

## Service Line Distribution



Compass provided consulting services in six service lines.

# Volunteers

## GREATER WASHINGTON CLASSIC PROJECTS

### A-SPAN

**Shashank Davangere, Project Leader**  
**Adam Dorko, Deputy Project Leader**  
Mandy Duvall, Anna Freitas, John Gould, Karl Hartmann, Michelle Kim, Charles Njoku, Paul Parry

### Beacon House

**Bruce Haase, Project Leader**  
**Priya Gaur, Deputy Project Leader**  
Nicholas Christiansen, Alison Courtney Barton Edgerton, Marin Goings, Annemarie Hillman, Rahul Kapoor, Ricardo Salinas

### Bright Beginnings

**Meredith Hobik, Project Leader**  
**Bradford Koenitzer, Deputy Project Leader**  
Jessica Clark, Regina Hall, Jeremiah Lau, Lena Rice, Abigail Suarez, Jo Zhou

### Carpenter’s Shelter

**David Bear, Project Leader**  
**Debbie van Opstal, Deputy Project Leader**  
Cassandra Allison, Anne-Marie Baker, Michael Gorman, Netra Kishnani, Michael Majestic, Marisa Weidner, Matthew Wheeler

### DC Greens

**Dina Zhou, Project Leader**  
**Sasan Dehghan, Deputy Project Leader**  
Susan Brophy, Monquize Dusseau, Monika Goel, Susan Stewart, Polly Vail, Barbara Wootton

### DC Jazz Festival

**Suri Thummala, Project Leader**  
**Olatokunbo Olabode, Deputy Project Leader**  
Gregory Beckwith, Claire Grosel, Andrew Hoopengardner, Kara Hughley, Harry Knight, Ryan Nabil, Cezara Windrem

### Encore Stage

**Adriel Pond, Project Leader**  
**Alexia Marchetta, Deputy Project Leader**  
A.J. Calbert, Chris Inzerillo, Haruko Koide, Trenise Moore, Lisa Sullivan, Stephen Theobald, Andrew Varner

### Friends of the Library

**Montgomery County**  
**Victoria Pierce, Project Leader**  
**Andrew McIntire, Deputy Project Leader**  
Justin Cole, Anna Krenkel, Sean Moore II, Barbara Phillips, Pamela Silberman Natalie Trebes

### Friends of Guest House

**Tracey Moon, Project Leader**  
**Ana O’Harrow, Deputy Project Leader**  
Eritrea Bacon, Natalie Bucklin, Diego Dimes, Liz Fonseca, Leslie Graham, Joseph Walsh

### Girls on the Run – Northern Virginia

**Akosua Baah-Dwomoh, Project Leader**  
**Colin Jones, Co-Project Leader**  
Khadijah Brydson-Van, Alexi Greenberg, Mark Kontos, Pradeep Sundar, Dave Wetzig

### Greater Prince William Community Health Center

**Nathan Uldricks, Project Leader**  
**Bela Dhamankar, Deputy Project Leader**  
Lutz Braum, Deepa Mahadevan, Shaunte Ramsby, Dominique Rockhold, Hindy Shaman, Kiara Smith, Julie White

### Greater Washington Urban League

**Justin McFarlin, Project Leader**  
**Brendan Flinn, Deputy Project Leader**  
Betsy Downes, Gary Ellis, Tolulope Oyefesobi, Kahsa Teum, Kristilyn Whigham, Tony Zaffirini

### Homeless Children’s Playtime Project

**Franco Tao, Project Leader**  
**Zack Miller, Deputy Project Leader**  
Matt Bressler, Kaela Colwell, Sarah Dean, Margaret Furr, Ann Gray, Mikiko Kitamura

### House of Ruth

**Christopher Sutton, Project Leader**  
**Ken Schoppmann, Deputy Project Leader**  
Sylvia Chen, Connor Clinton, Jessica Gordon, Catherine Gwin, Courtney Miller, Allyson Redpath, Aaron Roberts

### Osher Lifelong Learning Institute

**Patrice Feinstein, Project Leader**  
**Ian Green, Deputy Project Leader**  
Anne Aaron, Tom Fulcher, Heather Koslov, Bob Motyka, Caroline Simon, Judith Spector, Shimeng Zhang

### Playworks DC

**David Spett, Project Leader**  
**Danny Fortin, Deputy Project Leader**  
Brian Albert, Jennifer Chemi, Jan Jaro, LK Klein, Amanda Miller, Julie Mullen, Deepa Pamidimukkala, Noah Platt

### Rebuilding Together Alexandria

**Char Beales, Project Leader**  
**Wonyoung Kim, Deputy Project Leader**  
Rashed Aboudan, Emre Balta, John Cooper, Geordie Herald, Amrith Krushnakumaar, Veronica Morales, Krysta Villeda

### Sasha Bruce Youthwork

**Alison Harwood, Project Leader**  
**Paul Taylor, Deputy Project Leader**  
Gregory Billings, Alyssa Guo, Daniel Jun, Brittanie Maxwell, Tal Motro, Sandra Okonofua, Kimberly Templeton

### Studio Theatre

**Gary Duong, Project Leader**  
**Lauren Victor, Deputy Project Leader**  
Scott Ableman, Mark Ferrante, Larry Fullerton, Seoyoung Jang, Yaritza Vargas, Jameson West

### Two Rivers Public Charter School

**Susan Kearney, Project Leader**  
**Anand Sharma, Deputy Project Leader**  
George Adesanya, Steph Bloch Newman, Lynn Fischer Fox, Eric Giles, Susan Laws, Linh Lu, Lucretia Risoleo

### VisArts

**Jeff Kass, Project Leader**  
**Shruti Shah, Deputy Project Leader**  
Seyi Akinyode, Marnie Boyer, Tanya Kynadi, Edward A. Nassim, Ben Neese, Lindsay Walter, Michael Xue

### The Washington Ballet

**Carol Bloomberg, Project Leader**  
**Denise Kootin-Sanwu, Deputy Project Leader**  
Sarah Aheron, Rumbidzai Mufuka, Alejandra Osorio, Yanjia Wang, Shaquila Williams, Robert Winter

### Wonders Early Learning + Extended Day

**Mary Gross, Project Leader**  
**Laura Yu, Deputy Project Leader**  
Greg Barbiaux, Zhi Bo Deng, Jane Brower, Jane Conroy, Amy McNamer, Alaina Rolfes, Sharron Steele

### Technology Use in Nonprofit Sector

**John Skeele, Project Leader**  
**Julie Ferguson, Deputy Project Leader**  
Tosin Agbabiaka, Brian Harvey, Douglas Kelly, Kay Kim, Justin Kollinger, Nigel Mills, Miranda Osterheld

## GREATER WASHINGTON MICRO PROJECTS

### 1st Stage

**Lynn O’Connell, Project Leader**  
Mariya Kretova, Will Morsch Douglas Zimmerman

### 4615 Theatre Company

**Caroline Morris, Project Leader**  
Kayla Bose, Berkley Jenkins, Joshua Leland, Shuxin Zheng

### The Actors’ Center

**Constance Kresge, Project Leader**  
Audreyanna Loguerre, David Sirignano, Tiffany Yoon

### Anacostia Playhouse

**Reginald Vance, Project Leader**  
Wendy Gray, Karan Mathur, Deanne Titus

### Art Enables

**Joan Barclay, Project Leader**  
Monica Avakian, Deborah Bailey, W. Matthew Robinson, Malcolm Sandilands

### Atlas Performing Arts Center

**Colbie Holderness, Project Leader**  
Piyal Hyder, Peter Jost, Cooper Nelson, Tony Otten

### Dance Place

**Carol Lucas, Project Leader**  
Ross Coe, Sarah Grace, Suhail Naber, Rhea Norwood

### Family & Youth Initiative

**Cheryl Vance, Project Leader**  
Keith Pridgen, Kelsey Savage, Madelyn Swift

### Girls Inc.

**Kaily Yee, Project Leader**  
Susan Farnsworth, Amy Kroll, Brian Smith, Emily Strother

### Girls on the Run – DC

**Jennifer Blasko, Project Leader**  
John Ayanian, Chauntel Bennett, Carl Cohen, Jennifer Franks

### Girls Rock! DC

**Zerina Borhan, Project Leader**  
Fiona Heckscher, Gelsey Mehl, Taylor Phillips, Jessica Shuster

### Grassroots DC

**Timmy Liu, Project Leader**  
John Bell, Morgan Herman, Miriam Mokuena, Steve Stone

### Kara Kennedy Fund

**Chris Russell, Project Leader**  
Jenny Craig, Tim Matthews, Matthew Paganussi

### KEYS for the Homeless

**Les Baer, Project Leader**  
Richard Abraham, Brianna Geary, Sally Kim, Christian Mixter

### Life Asset

**Douglas Lim, Project Leader**  
Andrew Cox, Une Lee, Austin Ness, Mac Norton

### Literacy Volunteers and Advocates

**Betsy Zeidman, Project Leader**  
Joan Bondareff, Aaron Skonecki, Lisa Smith

### Mosaic Theater Company of DC

**Yolanda McMillian, Project Leader**  
Matthew Hill, Bianka Roy, Lauren Savoy

### Pinky Swear Productions

**Courtney Kessenich, Project Leader**  
Zeinab About, Diana Castiblanco, Michael Rogers

### Sitar Arts Center

**Suzanne Cox, Project Leader**  
Shahar Abrams, Matthew Bowles, Kim Feinstein, Beth Suarez

### Synetic Theater

**Janice McHenry, Project Leader**  
Akshay Indusekar, Carole Klein, Judy Robinson, Mary Anne Salmon

### Theater J

**Lisa Benjamin, Project Leader**  
Sarah Austrin-Willis, Mark Fitterman, Jonathan Lipkin, Rosemarie Savino

### Washington Area Performing Arts Video Archive

**Karen Shoos, Project Leader**  
Sonaali Aggarwal, Jordan Loeb, Misato Miyamasu

### Washington Inner City Lacrosse Foundation

**Folu Okunade, Project Leader**  
Shira Broms, John Green, Walker Kehoe, J. Michael Pickett

### Washington Literacy Center

**Andrew Kurtzman, Project Leader**  
Jean Blackerby Strich, Ann Gray, Anuj Patwardhan, Lily Zhu

### We Happy Few Productions

**Michael Kueker, Project Leader**  
Jana Chan, Patrick Lortz, Alexander Perry

### YoKid

**Debbie Miller, Project Leader**  
Benyam Adera, Khadijah Ameen, Tara Marcus, Vin Menon

# Special Recognition

## GREATER WASHINGTON

### CLIENT SELECTION COMMITTEE

Joan Barclay, David Bear, John Crain, Mollie Dougherty, Bruce Haase, Anne Hefter, Paula Jacobs, Jeff Kass, Burgess Levin, Karen Mazze, Mary Stuart McCamy, Tracey Moon, Ola Olabode, Kristalee Overdahl, Dusty Riddle, Lucretia Risoleo, Natalie Robinson, Craig Schultz, Sally Sloan, Pete Slone, Richard Stern, Chris Sutton, Kelly Turner, Polly Vail, Bob Winter, Ari Zentner

### PROJECT ADVISORS

Cathy Bernasek, Elayne Chow, John Crain, Neena Graham, Paula Jacobs, Burgess Levin, Greg Miller, Joel Nazdin, John Nolan, Lynn O'Connell, Susan Park, Nowell Rush, Craig Schultz, Emil Skodon, Richard Stern, Ari Zentner

### SERVICE LINE TRAINERS

Paula Jacobs, Michael Kim, Victoria Pierce, Adriel Pond, Richard Stern

### PROJECT LEADER INTERVIEW COMMITTEE

Cathy Bernasek, Paula Jacobs, Jeff Kass, Kelly Turner

### IN KIND PROFESSIONAL SERVICES

Corinne Chocolaad, Bruce Haase, Dan McVane, Lucretia Risoleo

### POSITIONING PROJECT CORE TEAM

Cathy Bernasek, Cassandra Hanley, Anne Hefter, Kelly Turner

### POSITIONING PROJECT ADVISORY TEAM

Jeff Kass, Julie Maner, Brent Martin, Bud Moeller, Lucretia Risoleo, Polly Vail

### 2018 COMPASS SUMMER INTERNS

Maggie D'Arcy, Caroline Deitch, Adina Pollak, Gillian Price, Matt Wellington

*And very special thanks to:*

- Dan McVane for his tremendous gift of time in helping manage the Compass audit
- Howard Hyde for serving as the Compass liaison at Arnold & Porter
- T. Weymouth for serving as the Compass liaison at Hogan Lovells

## VOLUNTEER CONTEST

Thank you to the following Project Teams that reached 100% participation in the Volunteer Contest:

### Classic Projects

Bright Beginnings  
Carpenter's Shelter  
DC Jazz Festival  
Friends of the Library Montgomery County  
Greater Prince William Community Health Center  
Homeless Children's Playtime Project  
Oshe Learning Lifelong Institute  
Playworks DC  
Rebuilding Together Alexandria  
Two Rivers Public Charter School  
VisArts

### Micro Projects

1st Stage  
Anacostia Playhouse  
Atlas Performing Arts Center  
Dance Place  
Girls, Inc.  
Girls Rock! DC  
Kara Kennedy Fund  
KEYS for the Homeless  
Literacy Volunteers and Advocates  
Mosaic Theater  
Sitar Arts Center  
Washington Area Performing Arts Video Archive  
WINNERS Lacrosse

*And special thanks to:*

- Zack Miller and Ola Olabode for their leadership of the Volunteer Contest

*We would like to wish the best of luck to our volunteers who are starting MBA programs this fall.*

### PARTNERING BUSINESS SCHOOL ALUMNI CLUBS

*We are grateful for the continued support of the following local business school alumni clubs:*

Columbia Business School  
Fuqua School of Business at Duke  
Georgetown University McDonough School of Business  
Haas School of Business at the University of California Berkeley  
Harvard Business School  
Johnson Graduate School of Management at Cornell  
Michigan Ross School of Business  
MIT Sloan School of Management  
Northwestern Kellogg School of Management  
NYU Stern School of Business  
Stanford Graduate School of Business  
Tuck School of Business at Dartmouth  
UNC Kenan-Flagler Business School  
University of Chicago Booth School of Business  
University of Texas McCombs School of Business  
University of Virginia Darden School of Business  
The Wharton School at the University of Pennsylvania  
Yale School of Management

# On Board

On Board matches qualified business professionals onto the boards of local nonprofits seeking board members.

Compass placed 28 candidates on the boards of 22 nonprofit organizations through two cohorts of the On Board program.

*In the fall of 2017, Compass placed 21 candidates on the following 15 nonprofit boards in Greater Washington:*

After School All Stars\*  
Alice Ferguson Foundation  
Brite Paths\*  
Child & Family Network  
D.C. Youth Orchestra  
The Fishing School\*  
Foundation Schools  
Girls on the Run - Northern Virginia  
Homeless Children's Project\*  
Horizons  
Levine Music  
Miriam's Kitchen\*  
Seabury\*  
Theatre Lab  
Wonders

*In the spring of 2018, Compass placed seven candidates on the following seven Greater Washington nonprofit boards:*

Beacon House  
Communities In Schools  
Culmore Clinic  
Joe's Movement Emporium  
Rebuilding Together Alexandria  
Sasha Bruce  
Washington English Center

\* More than one On Board candidate placed on the nonprofit Board of Directors.

## INDIVIDUALS PLACED ONTO NONPROFIT BOARDS

Sarah Aheron, Adheer Bahulkar, Tericke Blanchard, Caroline Brown, Nicole Brown, Barbara Couture, Robert Dove, Aurora Ferrari, Kathryn Fletcher, Robert Hargreaves, Alison Harwood, Keith Hennessy, Shannan Herbert, Arayana Khalid, Harry Knight, Connie Kresge, Nikhil Kumtha, Jennifer Loven, Julio Mazzarella, Elizabeth C. Mechael, Folu Okunade, Sharon Owens, Ancy Paul, Suzanne Romero, Iwona Saoudi, Hassan Tetteh, Bijoy Verghese, Salman Yusaf

*We would like to thank the On Board Selection Committees for supporting this year's program and interviewing both individual candidates and nonprofit Executive Directors and Board Chairs.*

## ON BOARD SELECTION COMMITTEE FALL 2017

Joan Barclay, Cathy Bernasek, Jennifer Blasko, Anne Hefter, Paula Jacobs, Jeff Kass, Mary Stuart McCamy, Laurie MacNamara, John Oberdorfer, Amedee Provoust, Nick Redding, Nalini Rogers, Craig Schultz, Ken Taylor, Lisa Wright

## ON BOARD SELECTION COMMITTEE SPRING 2018

Joan Barclay, Char, Beales, Cathy Bernasek, Anne Hefter, Paula Jacobs, Mary Stuart McCamy, Laurie MacNamara, John Oberdorfer, Kristalee Overdahl, Amedee Prouvost, Nalini Rogers, Craig Schultz, Ken Taylor, Lisa Wright, Andrew Young

Compass established the Sorkin Center for Nonprofit Governance in 2017 with a grant from CEB, now Gartner. The Sorkin Center was created in honor of the late Jerry Sorkin, a former executive at CEB. During his career at CEB, Jerry's passion for nonprofit work and board service led him to develop a nonprofit board training program for CEB staff. After his death in 2016, Jerry's colleagues at CEB decided to honor his legacy by extending his mentorship to a future generation of leaders through the Sorkin Center.

The Sorkin Center builds on Compass' work supporting nonprofit boards through our Board Development consulting projects. In addition, the Sorkin Center works in conjunction with Compass' On Board program, which matches business professionals onto nonprofit boards. Individuals matched to boards, along with their fellow board members, can receive training through the Sorkin Center.

#### INAUGURAL SORKIN CENTER TRAINING

Compass launched The Sorkin Center on May 10, 2018 with the first training session. Compass welcomed 100 individuals, both board members and Executive Directors, who spent a full day learning board best practices. Tom Monahan, former CEO of CEB, kicked off the day with his thoughts on corporate and nonprofit boards, and his perspective on board member success. Speakers covered topics including governance, finance, fundraising, and strategy, along with tips for success.

#### SORKIN CENTER TRAINING SPEAKERS AND PANELISTS, MAY 2018

*We would like to thank the speakers and panelists for participating in the inaugural Sorkin Center Training.*

Abby Cherner, Sampriti Ganguli, Paul Jackson, Lisa Landis, Tom Monahan, Martha Piper, Sally Sloan, Shannon Steene, James Whitman

*A special thanks to Isaac Liu for photographing the training.*

#### SORKIN CENTER DONORS

##### \$50,000

Gartner Gives Fund

##### LEADERSHIP GIFTS (\$10,000 and above)

Katherine and David Bradley  
Christy and Todd Forest  
Melody and Kirk Jones  
Anita and Haniel Lynn  
Jean Martin and Wally Weinstein  
Lisa and Jay McGonigle  
Sharon Marcil and Tom Monahan  
Lori and Nigel Morris  
Mary and Jeff Zients

##### \$5,000-\$9,999

Nandini Basuthakur  
Martha Piper  
Derek and Ellen van Bever

##### \$2,500-\$4,999

James Bird  
Peter Freire  
Susan Mayer and Seth Berlin

##### \$1,000-\$2,499

Ponna Arumugam  
Pamela Auerbach  
John Benevides  
Andrew Blaisdell  
Donald Carlson  
Eric and Lisa Coffey  
Caren Cohen  
Dan and Sara Currell  
Firoz Dattu  
Sampriti Ganguli  
Alisha and Sean Griffey  
Richard Henderson  
Eric Minkove  
John Roberts  
Conrad Schmidt  
James Whitman  
Tim Yost



##### \$500-\$999

Eisha Armstrong  
Peter Aykens  
Scott Bohannon  
Sean Carr  
Matthew and Suzanne Castaldo  
Paul Donato  
Jonathan Dyke  
Karen Freeman  
Kerry Ghize  
Caroline and Ben Holt  
Price Jett  
Daniel Leemon  
Richard and Noni Lindahl  
Joyce Liu  
Christophe Martel  
Stephen J. Meyer  
Charles A. Murphy  
Kurt Reisenberg  
Kris van Riper

##### \$250-\$499

Darcey Bennett  
Ted Colpo  
Matthew Dixon  
David Evans  
John Fishback  
Paul Jackson  
Sabrina Kemp  
Charles Knuth  
Emily Leeson  
Christopher Miller and  
Catrin Morris  
Margaret H. Minneman  
Praveen Mooganur  
William Okun  
Mark Ozer  
Richard Perez  
Pope Ward

##### UP TO \$249

Nathan Blain  
Stephen Brockelman  
Jaime Capella  
Igor Chudinov  
Brian Foster  
Michael Griffin  
Sheldon Himelfarb  
Louis Horst  
Aaron Kotok  
Lisa Mitnick  
Ian Powell  
Jo Ann Ruckel  
Matthew Shinkman  
Warren and Tama Thune

# Clients 2001-2017

## ARTS AND CULTURE

Adventure Theatre MTC  
Annapolis Symphony  
Arena Stage  
Art Enables  
Arts and Humanities Council of Montgomery County  
Capital Fringe  
Capitol Hill Arts Workshop  
Clarice Smith Performing Arts Center  
Class Acts Arts  
Constellation Theatre Company  
Corcoran Gallery of Art  
Critical Exposure  
CulturalDC  
Culture Shock  
Dana Tai Soon Burgess Dance Company  
Dance Exchange  
Dance Institute of Washington  
DCTV  
DC Youth Orchestra  
The Fat and Greasy Citizens Brigade  
Friends of the National Zoo  
GALA Hispanic Theatre  
Happenstance Theater  
HumanitiesDC  
Imagination Stage  
Impact Silver Spring  
Joe's Movement Emporium  
Keegan Theatre  
Levine School of Music  
Lumina Studio Theatre  
Maryland Hall for the Arts  
Maryland Youth Ballet  
MetroStage  
Montgomery Community Television  
National Building Museum  
National Cherry Blossom Festival  
National Conservatory for Dramatic Arts  
National Trust for Historic Preservation  
National Women's History Museum  
Oatlands  
PEN/Faulkner Foundation  
Pointless Theatre  
President Lincoln's Cottage  
Project Create  
Signature Theatre  
Sitar Arts Center  
Sixth & I  
Spooky Action Theater  
Step Afrika!  
Studio Theatre  
Synetic Theater  
Theatre Lab School of the Dramatic Arts  
Theatre Prometheus  
Washington Ballet  
Theatre Washington/Helen Hayes Awards  
Washington National Cathedral  
Washington Performing Arts  
Washington Stage Guild

We Happy Few Productions  
The Welders  
Words Beats & Life  
Workhouse Arts Foundation

## CHILDREN AND YOUTH

Alexandria Seaport Foundation  
BEST Kids  
Black Student Fund  
Boys & Girls Clubs of Greater Washington  
Campagna Center  
Capital Partners for Education  
CASA for Children of DC  
Chess Challenge in DC  
City Gate  
City Year Washington DC  
College Success Foundation  
CollegeTracks  
Critical Exposure  
DC Action for Children  
DC Lawyers for Youth  
DC Scores  
DC Youth Orchestra  
Dance Institute of Washington  
For the Love of Children  
Girl Scout Council of the Nation's Capital  
Girls on the Run – DC  
Girls on the Run – Northern Virginia  
Girls on the Run – Montgomery County  
Girls Rock! DC  
Higher Achievement  
Homeless Children's Playtime Project  
Horton's Kids  
Identity, Inc.  
Jubilee JumpStart  
Kid Power  
Latin American Youth Center  
National Center for Children and Families  
Network for Teaching Entrepreneurship  
New Community for Children  
Our Military Kids  
Playworks DC  
Prince George's Child Resource Center  
Public Allies  
Reading Partners  
Sasha Bruce Youthwork  
Sitar Arts Center  
St. Ann's Center for Children, Youth, and Families  
Step Afrika!  
Teens Run DC  
U.S. Chess Center  
Urban Alliance  
Washington Inner City Lacrosse Foundation (WINNERS Lacrosse)  
Wilderness Leadership & Learning  
Wonders Child Care

YoKid...Stretch Your Limits  
YMCA of Metropolitan Washington  
YWCA of the National Capital Area

## COMMUNITY DEVELOPMENT AND SUPPORT

501cTECH  
Arcadia Food  
Catalogue for Philanthropy  
Center for Nonprofit Advancement  
Charge Up Collaborative  
City First Enterprises  
Coalition for Smarter Growth  
Common Good City Farm  
Compass  
Community Foundation for Northern Virginia  
Community Foundation for the National Capital Region  
DC Bar Foundation  
Empower DC  
FRESHFARM Markets  
Fair Chances  
Impact Silver Spring  
Jovid Foundation  
Korean Community Service Center of Greater Washington  
Latino Economic Development Center  
Leadership Greater Washington  
Leadership Sanctuary  
Life Asset  
Pentagon Memorial Fund  
Skyland Workforce Center  
Stone Soup Films  
Taproot Foundation DC  
Tech Impact  
Volunteer Fairfax  
Washington Area Bicyclists Association  
Washington Area Community Investment Fund  
Washington Regional Association of Grantmakers  
Work Place DC  
Yachad

## DISABILITY SERVICES

Arc of Northern Virginia  
Cornerstone Montgomery  
Easterseals DC MD VA  
Linden Resources  
Madison House Autism Foundation  
Marriott Foundation for People with Disabilities  
Northern Virginia Therapeutic Riding Program  
Quality Trust for Individuals with Disabilities  
Treatment and Learning Centers

## DOMESTIC ABUSE

Calvary Women's Services  
DC Volunteer Lawyers Project  
District Alliance for Safe Housing  
My Sister's Place

## EDUCATION

826DC  
Alliance Française de Washington  
Black Student Fund  
Bridges Public Charter School  
Bright Beginnings  
Briya Public Charter School  
Byte Back  
BUILD Metro DC  
Capital Area Asset Builders (CAAB)  
Capital Partners for Education  
Carlos Rosario International Public CharterSchool  
Center for Inspired Teaching  
César Chávez Public Charter School  
Chelsea School  
Child & Family Network Centers  
City Year Washington, DC  
College Success Foundation  
CollegeTracks  
Communities in Schools of the Nation's Capital  
Computer C.O.R.E.  
DC Promise Neighborhood Initiative  
Ellington Fund  
Elsie Whitlow Stokes Public Charter School  
Free Minds Book Club & Writing Workshop  
Friendship Children's Center  
Green Acres School  
Higher Achievement  
Hopkins House  
Horizons Greater Washington  
Howard University School of Communications  
Ivymount School  
KID Museum  
Kingsbury Center  
Lab School of Washington  
Latin American Montessori Bilingual Public Charter School  
Literacy Council of Northern Virginia  
Literacy Lab  
Live It Learn It  
Main Street Child Development Center  
Mentors of Minorities in Education, Inc.  
National Child Research Center  
National History Day  
National Science Teachers Association  
National Women's History Museum  
New Community for Children  
New Futures  
Next Step Public Charter School

One World Education  
PEN/Faulkner Foundation  
Reach Incorporated  
Reading Connection  
Reading Partners  
River School  
Rosemount Center  
Scholarship Fund of Alexandria  
See Forever Foundation/  
Maya Angelou Schools  
Teaching for Change  
Turning the Page  
Two Rivers Public Charter School  
Washington English Center  
Washington Literacy Center  
Washington School for Girls  
Washington Yu Ying Public Charter School  
Words Beats & Life  
VirginiaFIRST  
YouthBuild Public Charter School

## EMERGENCY RELIEF

Arlington Thrive  
Alexandria Red Cross  
American Red Cross – DC

## ENVIRONMENT

Accokeek Foundation  
Alice Ferguson Foundation  
Anacostia Watershed Society  
Audubon Naturalist Society  
Bethesda Green  
Coalition for Smarter Growth  
C&O Canal Trust  
Earth Conservation Corps  
Friends of the National Arboretum  
Green America  
Living Classrooms  
University of Maryland Center for Environmental Studies

## FAMILY SUPPORT

A Wider Circle  
Ayuda  
The Barker Foundation  
Britepaths  
Caregiver Action Network  
Child Center and Adult Services  
Child & Family Network Centers  
DC Diaper Bank  
For Love of Children (FLOC)  
Georgia Avenue Family Support Collaborative  
Good Shepherd Housing and Family Services  
Healthy Babies Project  
Kidsave International  
Latin American Youth Center  
Northern Virginia Family Service

Parent Encouragement Program  
St. Ann's Center for Children, Youth, and Families  
Stop Child Abuse Now  
Total Family Care Coalition  
Vehicles for Change  
Voices for a Second Chance

## HEALTHCARE

Alzheimer's Association  
Aspire Counseling  
Brain Injury Services  
CDC Foundation  
Children's Inn at NIH  
Community Education Group  
Community Ministries of Rockville  
Georgia Avenue Family Support Collaborative  
Greater Prince William Community Health Center  
Green Door  
Healthy Babies Project  
Home Care Partners  
Insight Memory Care Center  
Mary's Center for Maternal and Child Care  
Mental Health Association of Montgomery County  
National Multiple Sclerosis Society  
Northern Virginia Area Health Education Center  
Northern Virginia Family Service  
NOVA ScriptsCentral  
Phoenix Houses of the Mid-Atlantic  
Pregnancy Aid Centers  
Reality, Inc.  
Ronald McDonald House Charities of Greater Washington, DC  
Seabury Resources for Aging  
SOME  
Special Love for Children with Cancer  
Women's Collective

## HOUSING AND HOMELESSNESS

Britepaths  
Building Futures  
Capital Area Food Bank  
Carpenter's Shelter  
Community Lodgings  
Community Ministries of Rockville  
Cornerstone Community  
District Alliance for Safe Housing  
DC Central Kitchen  
DC Doors  
Empower DC  
Equal Rights Center  
FACETS  
Father McKenna Center  
Friends of Guest House  
Good Shepherd Housing and Family Services

## Clients 2001-2017 (cont.)

Habitat for Humanity of Northern Virginia  
Homestretch  
Hope and a Home  
Housing Unlimited  
Interfaith Works  
KEYS for the Homeless Foundation  
Manna Food Center  
Martha's Table  
Miriam's Kitchen  
Montgomery County Coalition for the Homeless  
Montgomery County Food Security Collaborative  
My Sister's Place  
New Hope Housing  
Open Arms Housing  
Rebuilding Together Montgomery County  
Samaritan Inns  
Samaritan Ministry of Greater Washington  
Sasha Bruce Youthwork  
SOME  
Southeast Ministry  
Stepping Stones Shelter  
Street Sense  
Thrive DC  
United Community Ministries  
UPO  
Washington Area Community Investment Fund  
Washington Legal Clinic for the Homeless  
Wesley Housing Development Corporation  
Yachad

### LEGAL SERVICES

CASA for Children of DC  
Children's Law Center  
DC Bar Foundation  
DC Bar Pro Bono Center  
DC Employment Justice Center  
DC Lawyers for Youth  
DC Law Students in Court  
DC Volunteer Lawyers Project  
Washington Legal Clinic for the Homeless

### SENIOR SERVICES

Emmaus Services for the Aging  
Home Care Partners  
Insight Memory Care Center  
Iona Senior Services  
Seabury Resources for Aging  
Senior Services of Alexandria

### SOCIAL SERVICES

A Wider Circle  
Alexandria Seaport Foundation  
Arlington Thrive  
Aspire Counseling  
Ayuda  
The Barker Foundation  
Bread for the City  
Byte Back  
Capital Area Asset Builders  
Capital Area Food Bank  
Caregiver Action Network  
Catholic Charities of DC  
Child Center and Adult Services  
Child & Family Network Centers  
City First Enterprises  
Community Crisis Services  
Damien Ministries  
DC Fiscal Policy Institute  
Empowered Women International  
Equal Rights Center  
Family Matters of Greater Washington  
For Love of Children (FLOC)  
Friends of Guest House  
Georgia Avenue Family Support Collaborative  
Good Shepherd Housing and Family Services  
Greater Prince William Community Health Center  
Healthy Babies Project  
Interfaith Works  
Jewish Social Service Agency  
Kidsave International  
Latin American Youth Center  
LIFT-DC  
The Literacy Lab  
Manna Food Center  
Martha's Table  
Mary's Center for Maternal and Child Care  
Miriam's Kitchen  
Northern Virginia Family Service  
OAR of Fairfax County  
Perry School Community Services Center  
Public Allies  
Samaritan Inn  
SOME  
St. Ann's Center for Children, Youth, and Families  
Stepping Stones Shelter  
Stop Child Abuse Now  
STRIVE DC  
Total Family Care Coalition

Urban Alliance  
Vehicles for Change  
Voices for a Second Chance  
Volunteers of America – Chesapeake  
Washington English Center  
Wendt Center for Loss & Healing  
YMCA of Metropolitan Washington

### VETERANS

Bob Woodruff Foundation  
Capitol Post  
Homes for Our Troops  
Our Military Kids  
Veterans on the Rise  
Yellow Ribbon Fund

## Do Nonprofits Need Technology?

Technology should be an area of focus for nonprofits “to improve operational efficiency, increase mission impact, and enhance sector competitiveness. We know nonprofit leaders and staffs want to adopt technology; that’s the good news. The bad news is few integrate technology into their organizational strategy. Worse yet, they know this growing performance gap is limiting their organizational mission and fundraising potential. For-profit organizations use technology strategically to maintain their profit margins, increase market share, and enhance shareholder value. But, for nonprofits, the mission is to create public value. It requires a different calculus to figure out how technology heightens their effectiveness,” according to Doug Kelly (Compass volunteer), in *Yale Insights*, May 2018.

A Compass team took a unique charge this year. Sponsored by Capital One, the team of nine volunteers set out to help Compass determine the relevance of offering strategic technology as a new service. We asked the team to determine if and how nonprofits currently use technology to better deliver on their missions. The team summarized key findings from existing “tech in nonprofits” literature, documented 54 case studies of nonprofits using technology for strategic purposes, and conducted a focus group with the innovative Executive Directors of five Washington, D.C. nonprofits.

Unexpectedly, the project garnered external attention. Members of the team were interviewed by *Yale Insights*, which published a Q&A about the team’s findings. Doug Kelly, a member of the team, also presented a paper to the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA).

Internally, the team answered Compass’ original question with a resounding yes. There is a role for Compass to play in helping nonprofits better understand how technology can advance their mission and increase their impact. As a result, Compass will pilot the first Strategic Technology projects in 2018-19.

“The best part of my Compass experience was this unique project and having the chance to work on something so critical.”

TEAM MEMBER,  
TECHNOLOGY USE IN THE  
NONPROFIT SECTOR



## GREATER PHILADELPHIA PROGRAM

“Compass volunteers impressed me by their commitment and engagement. Amazing to have a group of strangers come together on a common goal.”

MONTGOMERY EARLY LEARNING  
CENTER PROJECT LEADER

Philadelphia Higher Education  
Network for Neighborhood  
Development (PHENND)

PHENND is a consortium of over 30 colleges and universities working to strengthen service-learning, civic engagement, and community partnership.

STRATEGIC ALIGNMENT



**Bethesda Project**

Bethesda Project finds and cares for the abandoned poor and acts as family for those who have none.

BOARD DEVELOPMENT



**Interfaith Center of Greater Philadelphia**  
Interfaith Center advances mutual trust, understanding, and cooperation among diverse communities to promote the common good.

FUNDING STRATEGY



**ArtWell**

ArtWell supports young people and their communities through arts education.

FUNDING STRATEGY



**ACHIEVEability**

ACHIEVEability strives to permanently break the cycle of poverty for low income, single parent, and homeless families.

STRATEGIC ALIGNMENT

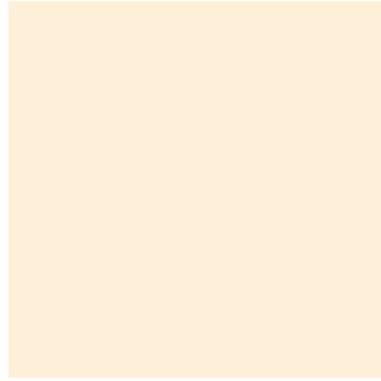




### Southeast Asian Mutual Assistance Association Coalition (SEAMAAC)

SEAMAAC supports and serves immigrants and refugees and other politically, socially and economically marginalized communities.

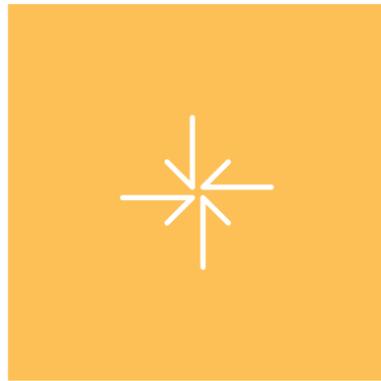
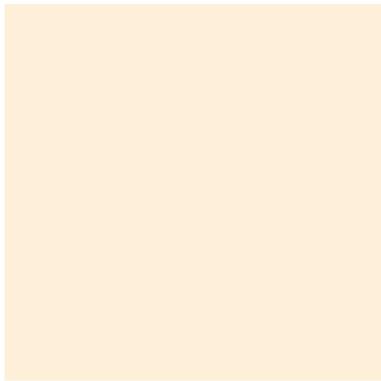
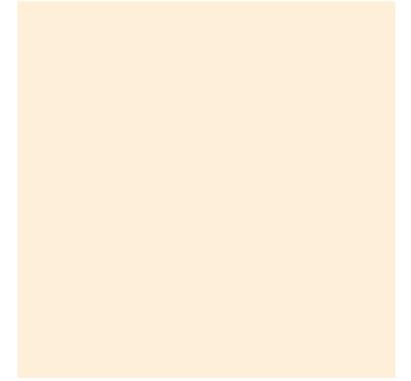
FUNDING STRATEGY



### Center for Advocacy for the Rights and Interests of the Elderly (CARIE)

CARIE promotes the well-being, rights, and autonomy of older adults through advocacy, education, and action.

FUNDING STRATEGY



### Living Beyond Breast Cancer

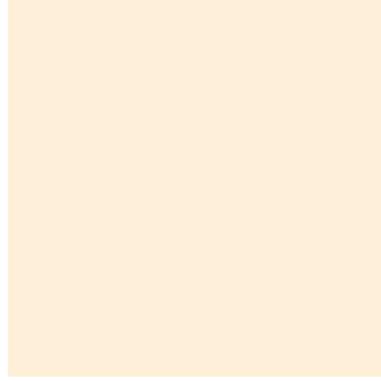
Living Beyond Breast Cancer connects people with trusted breast cancer information and a community of support.

STRATEGIC PARTNERSHIPS & COLLABORATIONS

### Family Service Association of Bucks County

The Family Service Association focuses on increasing opportunities for adults, protecting seniors, reducing substance abuse, and improving the lives of those with mental illness and HIV/AIDS.

STRATEGIC ALIGNMENT



### Steppingstone Scholars, Inc.

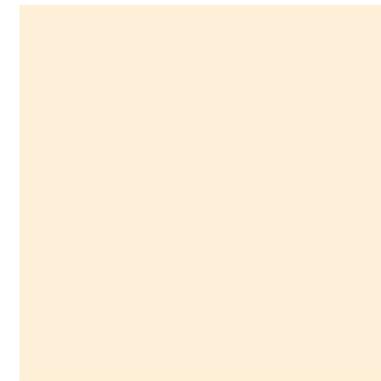
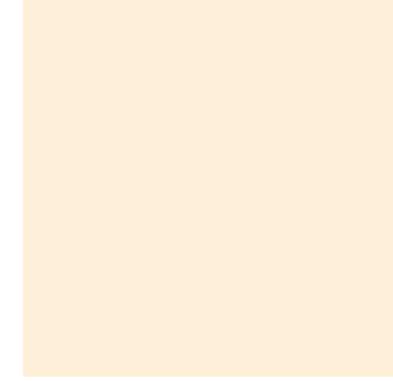
Steppingstone Scholars provides rigorous educational programming and support for talented underserved students.

STRATEGIC ALIGNMENT

### Chester County OIC

Chester County OIC opens opportunities for individuals to prepare for sustainable employment and financial independence through education, training and support services.

FUNDING STRATEGY



### Women's Center of Montgomery County

The Women's Center of Montgomery County focuses on freedom from domestic violence and other forms of abuse.

BOARD DEVELOPMENT



### Community Learning Center

Community Learning Center helps low-income adults in Philadelphia gain academic and employment skills.

BOARD DEVELOPMENT

### Montgomery Early Learning Centers

Montgomery Early Learning Centers provides high quality early childhood education, programs and services within a safe and nurturing environment.

STRATEGIC ALIGNMENT



### Lutheran Settlement House

Lutheran Settlement House empowers individuals, families and communities to achieve and maintain self-sufficiency.

BOARD DEVELOPMENT



### Jounce Partners

Jounce Partners accelerates learning for students in high-need schools.

BOARD DEVELOPMENT



## Governance

### GREATER PHILADELPHIA BOARD OF DIRECTORS\*

**Dean Miller, Board Chair**  
Philadelphia Alliance for Capital & Technologies  
The Wharton School

**Robert Levin, Treasurer**  
CIS Ventures, LLC  
Harvard Business School

**Marissa Cherian**  
Marissa Cherian LLC  
The Wharton School

**John Collins**  
Capital One

**Jack Crowley**  
Ventec Life Systems

**Ed DeLussey**  
Accenture

**LeRoy Jones**  
GSI Health, LLC  
The Wharton School

**Suzanne Laporte**  
Compass  
Harvard Business School

**Judit Nagy-Eichelberger**  
Baker Tilly  
The Fuqua School of Business

**Mathew Rotenberg**  
Blank Rome

**Eileen Ruby**  
Columbia Business School

**Richard Sternhell**  
Columbia Business School

**Ian Waxman**  
Navigate

**Stephen A. Zipf, Jr.**  
Hampton-Haddon Marketing Corp.  
Harvard Business School

*Ex Officio*  
**Beth Dahle**  
Compass  
Executive Director, Greater Philadelphia

*\*Notes current employer and MBA program, where applicable.*

“I really felt like the Compass team’s impact was immediate and HUGE. We also got to see some of our recommendations implemented immediately.”

JOUNCE PARTNERS TEAM MEMBER

# Special Thanks

We are thankful for financial contributions from the following companies:



5TH ANNIVERSARY  
CELEBRATION SPONSORS



We appreciate volunteer recruiting support from the following:

Accenture  
Blank Rome  
Comcast  
Firsttrust Bank  
Haverford Trust Company  
J.P. Morgan  
Mercer  
Morgan, Lewis & Bockius  
Navigate  
PwC  
SEI  
Turnaround Management Association  
UGI Corporation  
Vynamic  
ZS Associates

## EVENT SUPPORT

We could not hold our orientations, information sessions, and trainings without the generosity of the following organizations:

Baker Tilly  
Blank Rome  
Chamber of Commerce for Greater Philadelphia  
Fork Restaurant and Ellen Yin  
Independence Blue Cross  
Morgan Lewis & Bockius  
Navigate  
Pennsylvania Academy of the Fine Arts (PAFA)  
PwC  
Snap Kitchen  
ZS Associates

## VOLUNTEERS FROM OUR CORPORATE PARTNERS

We thank the following volunteers from our Corporate Partners:

**Accenture**  
Maximillian deLone  
Jade Jackson  
Paulette Midgette  
Nick Mraz  
Meera Patel  
Senem Sezgi

**Blank Rome**  
Matthew Altomare  
Molly Crane  
Kathy Herman  
Richard McMahan  
Joe Mintz  
Anshoo Patel  
Mathew Rotenberg  
Adam Sansweet

**Comcast**  
Laura Ajaeb  
Alexis Carroll  
Allison Firely  
Eric Heisler  
Nick Kotchetkov  
Melissa Lapp  
Micaela Larson  
Kristy Leong  
Nathaniel Mormann  
Azam Mukhtar  
Priyank Purohit

**Firsttrust Bank**  
Julie Hearn-Nicely

**Haverford Trust Company**  
Dane Collins  
Michael Maxwell

**J.P. Morgan**  
Pamela Dixon

**Mercer**  
Matt Cuddy  
Amber Del Baggio  
Miguel Rilloraza  
Tyler Torres

**Morgan Lewis & Bockius**  
Michele Martin  
Francis Mirabello  
John O'Brien

**Navigate**  
Joseph Abesh  
Amber Cifrese

**PwC**  
Aleksandra Davis  
Jeff Koung  
Minaz Mavany  
Drew Miller  
Jennifer Waughtel

**SEI**  
Harmeet Arora  
James Jencarelli  
Amit Kansal  
Robert Muse

**UGI Corporation**  
Andrew Allison  
John Cook  
Brendan Heck  
Eric Jacob  
Anne-Laure Thiemele

**Vynamic**  
Samantha Farmer

**ZS Associates**  
Haesun Burris-Lee  
Evan Marks  
Colin Taggart

# Donors

Every donation to Compass stretches deep into the community, making high-level, pro bono consulting available to the Greater Philadelphia nonprofit community. Every \$1 donated to Compass translates into \$9 of consulting services back to the nonprofit community.

In 2017-2018, Compass volunteers provided the market equivalent of \$2,459,200 in strategic consulting, free of charge to the Greater Philadelphia nonprofit sector.

Compass gratefully acknowledges the generous supporters who made our work with 16 Greater Philadelphia nonprofits possible in 2017-18.

*Note: This list reflects donations received between July 1, 2017 and June 30, 2018*

## **BENEFACTORS**

**\$10,000 and above**  
Falconhead Foundation  
Green Street Donor Fund  
JMC Fund

## **PATRONS**

**\$5,000-\$9,999**  
Jack Crowley  
Robert Levin  
Peter G. Schlotterer & Elizabeth M. Zipf Charitable Trust  
Richard Sternhell

## **LEADERSHIP CIRCLE**

**\$2,500-\$4,999**  
Marissa and Saj Cherian  
Beth and David Dahle  
Ed DeLussey  
Brent Martin and Cruz Velasco  
Dean Miller

## **DIRECTOR'S CIRCLE**

**\$1,000-\$2,499**  
Anonymous  
Megan Bouquet\*  
James Clayton\*  
Matt and Lisa Gillin  
Anthony and Susan Iburguen  
LeRoy Jones  
Robert Keith  
Abe and Andi Morris  
Judit Nagy-Eichelberger\*  
Mathew Rotenberg\*  
Samuel Tabas Family Foundation  
Peggy Wachs  
Ian Waxman  
Stephen A. Zipf, Jr.

## **SUPPORTERS**

**\$500-\$999**  
Carrie and David Brodsky  
Pamela Dixon\*  
Steven Gord  
Michelle Hong  
Jeff Koung\*  
Suzanne Laporte  
Francis Mirabello\*  
Michele Molano  
Julie\* and Eric Orts  
Dan Rader  
Katie Shrader  
Jill and Sid Steinberg

## **\$250-\$499**

Robert and Patricia Aglira  
Harmeet Arora\*  
Stephen Barnes  
Martie and Chuck Bernicker  
Reid Blynn  
Mary Broach  
Kevin and Cyrene Christine  
Kevin Cunningham and Larae Idleman  
James Dunn  
Joe Fricker\*  
Peter Gilligan  
James Jencarelli\*  
Amit Kansal\*  
Amy Kelly  
Robert Kuehl\*  
Marc and Jennifer Lederman  
Peggy and Gary Leimkuhler  
Lisa Loughney\*  
Larry and Ronnie Margel  
Hans Mueller\*  
Robert Muse\*  
Robert Newbold  
Albert and Arlene Perlstein (In honor of Larry Margel's 80th Birthday)  
Anne Randig Andres\*  
Elizabeth Tabas\* and Todd Carson  
Patrick Traynor  
J. Peter Wolf

## **\$100-\$249**

Anonymous\*  
Robert Armstrong  
Suraj Arukil  
Ellan and Leonard Bernstein  
Jeff Bodle  
Lisa Britton\*  
Clinton Brooks  
James Bullock  
Beth Burrell  
Kevin and Elizabeth Cahill  
Lisa Cideciyan\*  
J.W. Clements\*  
John Cook\*  
Shelley Dinehart\*  
Lawana Dumas\*  
Shirleena Edwin  
Teresa Lee Ernst\*  
Judith Franciotti  
Sharon Gallagher  
Jessica Gatof\*  
Wendy Glazer  
Dan Goldberg\*  
Leslie Guth\*  
Philip and Ellen Gutterman

Sara Hafner\*  
Tricia Handza  
Ayanna Haskins  
Eric Heisler\*  
Kathy Herman\*  
Stephen Jannetta  
Penny Joines\*  
Lee King\*  
Jack Kirkpatrick  
John Klinges\*  
Richard and Sharon Kollender  
Charles Kurz II  
Jenna Leibowitz  
Kristy Leong\*  
Lisa Lewis  
Dianne Mairone\*  
Karen and Neil Mara  
Michael Maxwell\*  
Richard McMahon\*  
Diane Menio  
Stephen Miceli  
Nick Mraz\*  
Hannah Murnen  
John O'Brien\*  
David Othmer\*  
Julie Pare\*  
Jaime Pludo  
Michael Plunkett  
Michael Purcell  
Kapila Ratnam  
Miguel Rilloraza\*  
Laurie Rosard\*  
Jay and Marilynne Rose  
Scott Sameroff\*  
Evan Sameroff\*  
Adam Sansweet\*  
Elaine and John Schaefer  
Andrew Schumucker  
Karen Solomon  
Robert Swanekamp\*  
Susan Tachau and Mark Anderson  
Colin Taggart\*  
Alexander Tanker  
Tyler Torres\*  
Don Uber\*  
Samantha Udolf\*  
Mike Viola  
James Wang  
Jeff Wilson\*

## **Up to \$100**

Laura Ajaeb\*  
Brad Barron\*  
Doug Bloom\*

Gary Bockol\*  
Ari Borthakur\*  
Sankalp Bose\*  
Meredith Brett\*  
Karen Buck  
Luke Butler  
Shawn Chen  
Amber Cifrese\*  
Dane Collins\*  
Molly Crane\*  
Matt Cuddy\*  
Aleksandra Davis\*  
Amber Del Baggio\*  
Alec DiDonato\*  
Peter Guth\*  
Danielle Haakmat\*  
Robert Harrison\*  
Brendan Heck\*  
Eric Jacob\*  
Eapen Johnson\*  
Namita Kalyan  
Nancy Katz\*  
Nikolai Kochetkov\*  
Melissa Lapp\*  
Katy Lichtenstein  
Ezekiel Lim\*  
Diane Mars\*  
Robert Martin\*  
Amy Meade\*  
Barbara Mihatov  
Joe Mintz\*  
Kiran Muglurmth  
Wendy Ney Manley\*  
Jackie Ni\*  
Emeka Oguh\*  
John and Laura Owens  
Rachel Packer\*  
Sang Mi Pak  
Anshoo Patel\*  
Meera Patel\*  
Andrew Prinzevalli\*  
Michelle Pujadas  
Barbara Rice  
Joy Sardinsky\*  
Noam Saxonhouse\*  
Benjamin Schimeneck\*  
Larry Shanok\*  
Drew Stahl\*  
Puja Thaker\*  
Anne-Laure Thiemele\*  
Ansel Thompson\*  
Jose Vega  
Stephen Washkalavitch\*  
Inna Zaltsman

## **CORPORATE MATCH**

Compass gratefully acknowledges the companies that match employee contributions or volunteer hours, as well as the individuals who apply for these matching funds and direct corporate support to Compass.

### **AstraZeneca**

Lisa Britton\*

### **Boeing**

Megan Bouquet\*  
Katie Shrader

### **J.P. Morgan**

Pamela Dixon\*

### **PwC**

Jeff Koung\*

### **Merck**

Hans Mueller\*

### **SEI**

Harmeet Arora  
James Jencarelli  
Amit Kansal  
Robert Muse

### **Volunteer Contest Matching**

Green Street Donor Fund  
Abe and Andi Morris

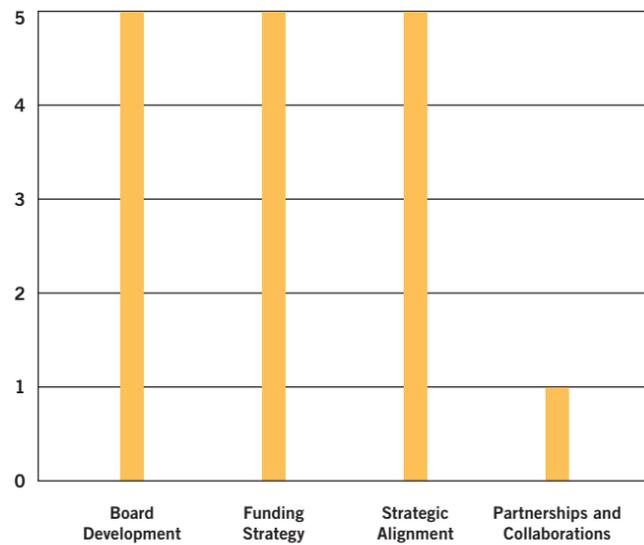
\*denotes 2017-18 volunteer

## **FOUNDATION SUPPORTERS**

*We are grateful to the following foundations whose support allowed us to reach so many nonprofits this year. With much gratitude, we acknowledge:*

Connelly Foundation  
Dolfinger-McMahon Foundation  
The Alfred and Mary Douty Foundation  
Hassel Foundation

## Service Line Distribution



Compass provided consulting services in four service lines.

“The Compass opportunity was a unique and an immensely valuable experience for **ACHIEVEability**. The volunteers deeply cared about our families and approached the work with compassion and a tireless commitment to providing a useful, practical product. The project helped us understand how to grow services within **ACHIEVEability**, while best optimizing our resources. Additionally, there were unexpected ‘wins’ in that we learned about new funding opportunities, as well as grounding our leadership team and board in a better understanding of how we can take **ACHIEVEability** to the next level.”

ACHIEVEABILITY

## Volunteers

### GREATER PHILADELPHIA PROJECTS

#### ACHIEVEability

**Gary Bockol, Project Leader**  
**Julie Orts, Deputy Project Leader**  
 Andrew Allison, Amber Cifrese, Teresa Lee Ernst, Kristy Leong, Lisa Loughney, Mathew Rotenberg

#### ArtWell

**Jeff Hsu, Project Leader**  
**Danielle Haakmat, Deputy Project Leader**  
 Eric Heisler, Lee King, Joe McManimon, Nathaniel Mormann, Evan Sameroff

#### Bethesda Project

**Robert Kuehl, Project Leader**  
**Benjamin Schimeneck, Deputy Project Leader**  
 Diane Mars, Amy Meade, Joe Mintz, Tyler Torres

#### Center for Advocacy for the Rights and Interests of the Elderly

**Pamela Dixon, Project Leader**  
**Miguel Rilloraza, Deputy Project Leader**  
 Dane Collins, Allison Firely, Conrod Kelly, Evan Marks, Minaz Mavany, Natalie Parker, Priyank Purohit

#### Chester County OIC

**Harmeet Arora, Project Leader**  
**Hans Mueller, Deputy Project Leader**  
 Laura Ajaeb, Brad Barron, Sankalp Bose, Sara Hafner, Brendan Heck, Michael Maxwell

#### Community Learning Center

**Scott Sameroff, Project Leader**  
**Puja Thaker, Deputy Project Leader**  
 Joseph Abesh, Matthew Altomare, Amber Del Baggio, James Jencarelli, Penny Joines, Meera Patel

#### Family Service Association of Bucks County

**Doug Bloom, Project Leader**  
**Jackie Ni, Deputy Project Leader**  
 Kevin Crandall, Aleksandra Davis, Samantha Farmer, Peter Guth, Amit Kansal, Nieves Ortiz, Robert Swanekamp

#### Interfaith Center of Greater Philadelphia

**Dan Goldberg, Project Leader**  
**Elizabeth Tabas Carson, Deputy Project Leader**  
 Haesun Burris-Lee, Maximillian deLone, Nancy Katz, Azam Mukhtar, Andrew Prinziavalli, Don Uber

#### Jounce Partners

**Emeka Oguh, Project Leader**  
**Matt Cuddy, Deputy Project Leader**  
 Bryan Dorsey, Richard McMahon, Drew Miller, Julie Pare, Larry Shanok, Samantha Udolf

#### Living Beyond Breast Cancer

**Lawana Dumas, Project Leader**  
**Ezekiel Lim, Deputy Project Leader**  
 Lisa Cideciyan, Peter Gilligan, Kathy Herman, Nick Kotchetkov, Melissa Lapp, Drew Stahl, Colin Taggart

#### Lutheran Settlement House

**Anne Randig Andres, Project Leader**  
**Ari Borthakur, Deputy Project Leader**  
 Jessica Gatof, Robert Harrison, John Klings, Micaela Larson, Paulette Midgette, John O'Brien

#### Montgomery Early Learning Centers

**Ansel Thompson, Project Leader**  
**Phil Schmoyer, Deputy Project Leader**  
 Meredith Brett, Alexis Galaini, Julie Hearn-Nicely, Michele Martin, Noam Saxonhouse, Senem Sezgi, Stephen Washkalavitch

#### Philadelphia Higher Education Network for Neighborhood Development (PHENND)

**David Othmer, Project Leader**  
**Robert Muse, Deputy Project Leader**  
 Molly Crane, Jade Jackson, Eapen Johnson, Robert Martin, Wendy Ney Manley, Laurie Rosard, Joy Sardinsky

#### Southeast Asian Mutual Assistance Association Coalition (SEAMAAC)

**James Clayton, Project Leader**  
**Lisa Britton, Deputy Project Leader**  
 Alec DiDonato, Jeff Koung, Judit Nagy-Eichelberger, Adam Sansweet, Anne-Laure Thiemele

#### Steppingstone Scholars, Inc.

**Jeff Wilson, Project Leader**  
**Megan Bouquet, Deputy Project Leader**  
 Alexis Carroll, J.W. Clements, John Cook, Nik Das, Francis Mirabello, Jennifer Waughtel

#### Women's Center of Montgomery County

**Shelley Dinehart, Project Leader**  
**Nick Mraz, Deputy Project Leader**  
 Joe Fricker, Leslie Guth, Eric Jacob, Marlen Kokaz-Roy, Rachel Packer, Anshoo Patel

## Special Recognition

### GREATER PHILADELPHIA

#### CLIENT SELECTION COMMITTEE

Anne Andres, Jack Crowley, Lawana Dumas, Sharon Gallagher, Steve Laux, Lisa Loughney, Dianne Mairone, Barbara Mihatov, Michele Molano, Judit Nagy-Eichelberger, Julie Orts, David Othmer, Julie Pare, Michael Plunkett, Jay Rose, Richard Sternhell, Anne-Laure Thiemele

#### PROJECT ADVISORS

Rob Levin, Barbara Mihatov, Michele Molano, Jay Rose, Ian Waxman, Steve Zipf

#### SERVICE LINE TRAINERS

Anne Andres, Rob Levin, Jonathan Martha, Mat Rotenberg

#### PROJECT LEADER INTERVIEW COMMITTEE

Anne Andres, Lawana Dumas, Steve Laux, Rob Levin, Barbara Mihatov, Dean Miller, Michele Molano, Judit Nagy-Eichelberger, David Othmer, Jay Rose, Mike Viola, Ian Waxman, Steve Zipf

#### POSITIONING PROJECT ADVISORY TEAM

Brent Martin

#### VOLUNTEER CONTEST

Thank you to the following Project Teams that reached 100% participation in the Volunteer Contest:

Bethesda Project  
Chester County OIC  
Living Beyond Breast Cancer  
Philadelphia Higher Education Network for Neighborhood Development (PHENND)  
Southeast Asian Mutual Assistance Association Coalition (SEAMAAC)

*And special thanks to:*

- Robb Muse and Elizabeth Tabas for their leadership of the Volunteer Contest

*We would like to wish luck to our volunteers who plan to enroll in MBA programs this fall.*

“As a nonprofit with very little access to funds for high-quality consulting, SEAMAAC could not have asked for a more stellar team than the one that Compass assigned to us. It would have taken us months to put a team like this together even if we had the funds to pay. The Compass project may be potentially the most impactful project I have had in my 13 years as CEO.”

SEAMAAC

### PARTNERING BUSINESS SCHOOL ALUMNI CLUBS

*We are grateful for the continued support of the following local business school alumni clubs:*

Columbia Business School  
Fuqua School of Business at Duke  
Georgetown University McDonough School of Business  
Haas School of Business at the University of California Berkeley  
Harvard Business School  
Johnson Graduate School of Management at Cornell  
Michigan Ross School of Business  
MIT Sloan School of Management  
Northwestern Kellogg School of Management  
NYU Stern School of Business  
Stanford Graduate School of Business  
Tuck School of Business at Dartmouth  
UNC Kenan-Flagler Business School  
University of Chicago Booth School of Business  
University of Texas McCombs School of Business  
University of Virginia Darden School of Business  
The Wharton School at the University of Pennsylvania  
Yale School of Management

## Clients 2013-2017

After School Activities Partnerships (ASAP)  
American Red Cross – Philadelphia  
Broad Street Ministry  
Center for Advocacy for the Rights and Interests of the Elderly (CARIE)  
Center for Literacy  
Chester County OIC  
Community Learning Center  
Diversified Community Services  
Greater Philadelphia Cultural Alliance  
Green Building United  
Habitat for Humanity Philadelphia  
Hope Partnership for Education  
Junior Achievement of Southeastern Pennsylvania  
La Comunidad Hispana  
Main Line Art Center  
Maternity Care Coalition  
Mercy Neighborhood Ministries of Philadelphia  
Mighty Writers  
Nationalities Service Center  
North Light Community Center  
PathWays PA  
Pennsylvania Academy of the Fine Arts (PAFA)  
Pennsylvania Assistive Technology Foundation  
Philadelphia Works  
Programs Employing People  
SeniorLAW Center  
Smith Memorial Playground and Playhouse  
Welcoming Center for New Pennsylvanians  
West Oak Lane Charter School  
Women Against Abuse  
Women Organized Against Rape  
Women's Center of Montgomery County

“I enjoyed working with a diverse group of people in a team environment that leveraged more of the skill set I developed in business school to help make a nonprofit improve how it functions. It is very rewarding to give back to your community in a way that is more impactful than just simply writing a check. It is a great multiplier effect!”

JOUNCE PARTNERS  
TEAM MEMBER



## CHICAGO PROGRAM

“Based on the research and analysis the team provided to us, we have not only a clear sense of our growth opportunities, we can also better articulate our value to the field.”

ENRICH CHICAGO

### *Volunteers of America of Illinois*

VOA seeks out and restores hope to those who have been forgotten or left behind, such as veterans, children in foster care, and the elderly.

FUNDING STRATEGY



**Youth Outreach Services**

Youth Outreach Services promotes the strengths and abilities of youth and families by empowering each to face life's challenges with confidence, competence and dignity.

STRATEGIC ALIGNMENT



**St. Martin de Porres House of Hope**  
 St. Martin de Porres House of Hope creates a safe and healing community for homeless women and their children.  
 FUNDING STRATEGY

**Center for Conflict Resolution**

The Center for Conflict Resolution works with individuals, communities, courts and other institutions to manage and resolve conflict.

FUNDING STRATEGY



**Northwest Side Housing Center**

The Northwest Side Housing Center engages, educates and empowers the community through housing counseling, financial education, community organizing, outreach, advocacy and support.

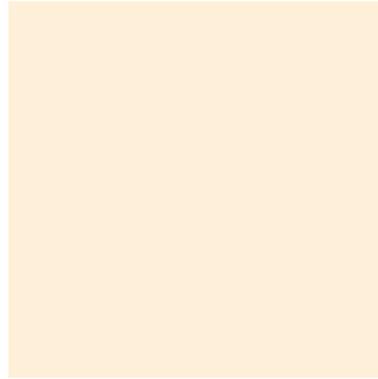
BOARD DEVELOPMENT



### Enrich Chicago

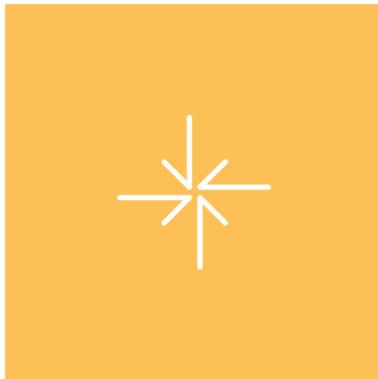
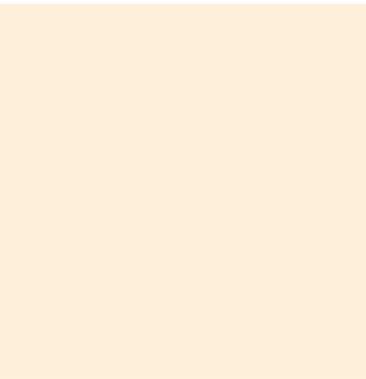
Enrich Chicago collaboratively develops a replicable and sustainable plan that creates new pathways for ALAANA (African, Latino, Asian, Arab, Native American) people to arts organizations.

STRATEGIC ALIGNMENT



“Compass is an amazing organization and I feel lucky to be part of a wider cause that drives society forward.”

YOUTH OUTREACH SERVICES  
DEPUTY PROJECT LEADER



### Perspectives Charter Schools

Perspectives provides students with a rigorous and relevant education in preparation for college and life.

BOARD DEVELOPMENT

“My previous experience with nonprofits never involved actually strategically helping the nonprofit in self-identified areas. This experience really made me feel like I was making a positive difference and impact on something that mattered and was directly helping other people (a feeling I haven't really felt at my current job).”

ST. MARTIN DE PORRES HOUSE  
OF HOPE TEAM MEMBER

### University of Chicago Crime Lab

The University of Chicago Crime Lab partners with government agencies to help design and test promising ways to reduce the social harms from both crime and the administration of criminal justice.

FUNDING STRATEGY





“I loved working with my team and helping a nonprofit – seeing the work that the nonprofits do with so few resources is really inspiring”  
**THE RENAISSANCE COLLABORATIVE  
 DEPUTY PROJECT LEADER**

**The Renaissance Collaborative**

The Renaissance Collaborative promotes self-sufficiency through a network of supportive housing, employment training, and job placement, as well as educational services.

FUNDING STRATEGY

**Governance**

**CHICAGO BOARD OF DIRECTORS\***

**Howard Katz, Board Chair**  
 The HAVI Group  
 Kellogg School of Management

**Matt Burnham**  
 Dragonfly Group  
 Kellogg School of Management

**Jason Felger**  
 Jump Capital  
 University of Chicago Booth School of Business

**Stuart Frankel**  
 Narrative Science

**Karianne Gomez**  
 Network of Executive Women  
 Kellogg School of Management

**Robin Goolsbee**  
 Business Talent Group  
 Harvard Business School

**Arnita Hayden**  
 Sprout Social  
 MIT Sloan School of Management

**Michael Humenansky**  
 City Capital Ventures  
 Darden School of Business

**Suzanne Laporte**  
 Compass  
 Harvard Business School

**Peter Lindau**  
 DLA Piper

**Michael Locke**  
 Giles Richard  
 Kellogg School of Management

**Julie Maner**  
 Kellogg School of Management

**Tracey Pavlishin**  
 A.T. Kearney  
 University of Chicago Booth School of Business

**Kitty Rothschild**  
 CASEL

*Ex Officio*  
**Natalie Tessler**  
 Compass  
 Executive Director, Chicago

*\*Notes current employer and MBA program, where applicable.*

# Special Thanks

## CORPORATE SUPPORTERS



*We also appreciate volunteer recruiting support from the following:*

Accenture  
A.T. Kearney  
Bain & Company  
Boston Consulting Group  
DLA Piper  
Deloitte  
Jones Day  
Oliver Wyman  
Point B Consulting  
PwC  
William Blair  
ZS Associates

## EVENT SUPPORT

*We could not hold our orientations, information sessions, and trainings without the generosity of the following organizations:*

Access Living  
Antique Taco  
A.T. Kearney  
Bennett Day School  
City Capital Ventures  
DLA Piper  
Forefront  
Howells & Hood  
The Marketing Store  
Narrative Science

## VOLUNTEERS FROM OUR CORPORATE PARTNERS

*We thank the following volunteers from our Corporate Partners:*

**Accenture**  
Steve Kim  
Brian Lipman

**Boston Consulting Group**  
Azucena Flores  
Lauren Raouf

**Jones Day**  
Beth Vogel  
Hunter Wiggins  
Liz Winiarski

**Point B Consulting**  
Paul Rolley

**PwC**  
Jeff McAleer  
Rahul Sangal

**ZS Associates**  
Alex Clisham  
Ethan Hobel  
Onyi Okoroafor  
Augustine Santillan  
Shuan Tang  
Brian Thompson

# Donors

Every donation to Compass stretches deep into the community, making high-level, pro bono consulting available to the Chicago nonprofit community. Every \$1 donated to Compass translates into \$9 of consulting services back to the nonprofit community.

In 2017-2018, Compass volunteers provided the market equivalent of \$1,305,600 in strategic consulting, free of charge to Chicago's nonprofit sector.

Compass gratefully acknowledges the generous supporters who made our work with nine Chicago nonprofits possible in 2017-18.

*Note: This list reflects donations received between July 1, 2017 and June 30, 2018*

## BENEFACTORS

**\$10,000 and above**  
Stuart Frankel and Rita Mirman  
Howard and Rachel Katz  
Julie and Andy Maner

## PATRONS

**\$5,000-\$9,999**  
Matthew and Sheilah Burnham  
J. Michael and Heather Locke

## LEADERSHIP CIRCLE

**\$2,500-\$4,999**  
John DeBlasio  
Karianne and Joe Gomez  
Michael and Amanda Humenansky  
Richard and Debbie Learner  
Kitty and David Rothschild

## DIRECTOR'S CIRCLE

**\$1,000-\$2,499**  
Scott Attar  
Mark Landolt  
Peter and Stacy Lindau  
Natalie Tessler\*

## SUPPORTERS

**\$500-\$999**  
ASLAN Fund  
Robert Crowe\*  
Daniel and Bonnie Katz  
Suzanne Laporte  
Tracey Pavlishin and Kurt Duncan

## \$250-\$499

Arnita and Rhyan Curtis\*  
Rahul Sangal\*

## \$100-\$249

Amy and Joe Kartheiser  
Frank Kastelic  
William Landwehr\*  
Melissa Lapica\*  
Chuck Loehner\*  
Christopher Mayerfeld\*  
Shiven Shah\*  
Landon Spitalnik\*  
Aaron Toppston\*  
Candace Turner\*  
Dana Vielmetti\*  
Julie Walther

## Up to \$100

Anonymous (3)  
Eric Allen\*  
Bernie Bakalar\*  
Eduardo Cisneros\*

Robert Cohen\*  
Daselly De Freitas\*  
Elizabeth Diebolt\*  
Kevin Dundek\*  
Azucena Flores\*  
Dinesh Gane-Palmer\*  
Michael Gorman\*  
Becca Jhung\*  
Donald Joseph\*  
Romana Khan\*  
Steve Kim\*  
Jeremy Lee\*  
Brian Lipman\*  
Cassandra Lively  
Patricia Mencia\*  
Leonid Mindyuk\*  
Revocat Murayi\*  
Maxwell Odena\*  
Onyi Okoroafor\*  
Rene Poellinetz\*  
Alyssia Portee\*  
Paul Rolley\*  
Toby Sachs\*  
Augustine Santillan\*  
Ishita Sharan\*  
Rahul Sharma\*  
Justine Shiou\*  
Ruth Sotak\*  
Evgenija Stojchevska\*  
Ralanda Webb\*  
Liz Winiarski\*

## CORPORATE MATCH

Compass gratefully acknowledges the companies that match employee contributions or volunteer hours, as well as the individuals who apply for these matching funds and direct corporate support to Compass.

## Takeda

Dana Vielmetti\*

## PwC

Becca Jhung\*  
Rahul Sangal\*

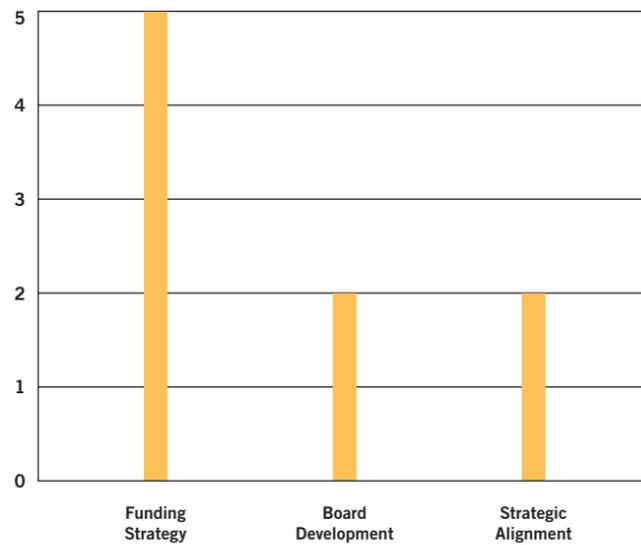
\*denotes 2017-18 volunteer

## FOUNDATION SUPPORTERS

*We are grateful to the following foundations whose support allowed us to support local nonprofits in our first year. With much gratitude, we acknowledge:*

Ventas Charitable Foundation

## Service Line Distribution



Compass provided consulting services in three service lines this year in Chicago.

## Volunteers

### CHICAGO PROJECTS

#### Center for Conflict Resolution

**Dana Vielmetti, Project Leader**

Robert Crowe, Christine Lutz, Leonid Mindyuk, Maxwell Odena, Rahul Sangal

#### Enrich Chicago

**Robert Cohen, Project Leader**

**Rene Poellinetz, Deputy Project Leader**

Eric Allen, Miranda Da Costa, Daselly De Freitas, Brian Lipman, Patricia Mencia, Onyi Okoroafor, Toby Sachs

#### Northwest Side Housing Center

**Brian Thompson, Project Leader**

**Sharon Alexander, Deputy Project Leader**

Bernie Bakalar, Alex Clisham, Bill Houston, Donald Joseph, Kapil Kalokhe, Rahul Sharma, Mary Ellen Woods

#### Perspectives Charter Schools

**Melissa Lapica, Project Leader**

**Steve Kim, Deputy Project Leader**

Bob Carpenter, Arnita Curtis, Kevin Dundek, Azucena Flores, Paul Rolley, Natalie Tessler, Liz Winiarski

#### The Renaissance Collaborative

**Revocat Murayi, Project Leader**

**Lauren Raouf, Deputy Project Leader**

Ethan Hobel, Chuck Loehner, Noah Raether, Ishita Sharan, Shuan Tang

#### St. Martin de Porres House of Hope

**Romana Khan, Project Leader**

**Justine Shiou, Deputy Project Leader**

Dinesh Gane-Palmer, Lory Mishra, Elizabeth Palmer, Evgenija Stojchevska, Beth Vogel, Ralanda Webb

#### University of Chicago Crime Lab

**Kate Dempsey, Project Leader**

**Elizabeth Diebolt, Deputy Project Leader**

Jeremy Lee, Christopher Mayerfeld, Ronen Nandi, Landon Spitalnik, Aaron Toppston, Hunter Wiggins

#### Volunteers of America of Illinois

**Eduardo Cisneros, Co-Project Leader**

**Todd Martin, Co-Project Leader**

Sam Flavin, Alyssia Portee, Augustine Santillan

#### Youth Outreach Services

**William Landwehr, Project Leader**

**Shiven Shah, Deputy Project Leader**

Danielle Lazarowitz, Jeff McAleer, Andrea Moreno, Ruth Sotak, Candace Turner

## Special Recognition

### CLIENT SELECTION COMMITTEE

Arnita Curtis, Kate Dempsey, Matt Fisher, Stuart Frankel, Michael Humenansky, Romana Khan, Bill Landwehr, Peter Lindau, Kelly Meissner

### VOLUNTEER CONTEST

Thank you to the following Project Teams that reached 100% participation in the Volunteer Contest:

Enrich Chicago

Perspectives Charter Schools

*And special thanks to:*

- Romana Khan and Melissa Lapica for their leadership of the Volunteer Contest

*We would like to wish luck to our volunteers who plan to enroll in MBA programs this fall.*

### PARTNERING BUSINESS SCHOOL ALUMNI CLUBS

*We are grateful for the continued support of the following local business school alumni clubs:*

Columbia Business School  
Fuqua School of Business at Duke  
Georgetown University McDonough School of Business  
Haas School of Business at the University of California Berkeley  
Harvard Business School  
Johnson Graduate School of Management at Cornell  
Michigan Ross School of Business  
MIT Sloan School of Management  
Northwestern Kellogg School of Management  
NYU Stern School of Business  
Stanford Graduate School of Business  
Tuck School of Business at Dartmouth  
UNC Kenan-Flagler Business School  
University of Chicago Booth School of Business  
University of Texas McCombs School of Business  
University of Virginia Darden School of Business  
The Wharton School at the University of Pennsylvania  
Yale School of Management

## Clients 2016-2017

Apna Ghar  
BUILD  
Healthy Schools Campaign  
Illinois Joining Forces  
MAPSCorps  
MetroSquash  
The Resurrection Project

“Everything was well-managed. Our Project Leader was terrific, and communicated with us every step of the way to make sure we were all aligned about goals, timelines, and deliverables.”

UNIVERSITY OF CHICAGO CRIME LAB

## COMPASS NATIONAL

“As a first-time volunteer, I really appreciated the opportunity to contribute my skills and experience to the client in a meaningful way, and to know that the client felt well served by my team’s effort.”

BEACON HOUSE TEAM MEMBER

### We Happy Few Productions

We Happy Few presents stripped-down, small cast, ensemble productions with a group of talented artists, providing unique perspectives on classic texts.

INCUBATOR



# Financials



## REVENUE

- Individuals  
32.6% | \$404,427
- Foundations  
32.5% | \$403,000
- Corporations  
17.9% | \$222,150
- Other  
17.1% | \$212,176

TOTAL: \$1,241,753

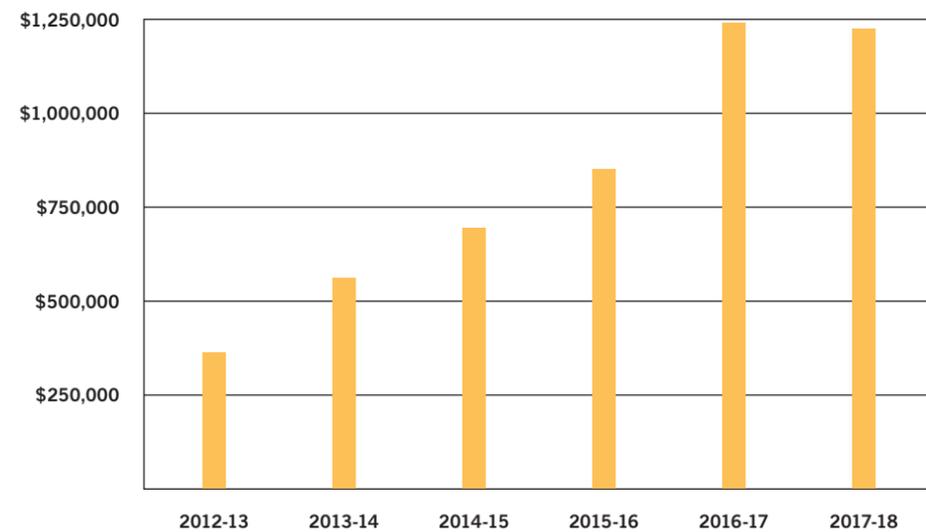


## EXPENSES

- Program  
75.0% | \$944,166
- Management and General  
13.1% | \$164,192
- Development  
11.9% | \$150,204

TOTAL: \$1,258,562

REVENUE GROWTH: 2012-2018



# Compass Staff

## COMPASS NATIONAL

- Suzanne B. Laporte**  
President
- Wendy Gualtieri**  
Chief of Staff
- Nicole Majestic**  
Deputy Development Director
- Sally Sloan**  
Chief Financial Officer

## GREATER WASHINGTON

- Nalini Rogers**  
Director, On Board
- Hallie Smith**  
Director of Consulting Programs
- Caroline Szakats**  
Assistant Program Manager

## GREATER PHILADELPHIA

- Beth Dahle**  
Executive Director
- Tricia Handza**  
Program Manager

## CHICAGO

- Natalie Tessler**  
Executive Director
- Julie Walther**  
Director of Consulting Program

“I appreciate all the great work Compass does to make this a meaningful and productive volunteer experience.”

WONDERS TEAM MEMBER

# Strategic Plan

## STRATEGIC PLAN GOALS: 2017-2022

**Goal 1:** Continue to increase Compass' national presence through expansion to select, major metropolitan areas and through new opportunities that address nonprofits' most strategic needs.

**Goal 2:** Continue to provide the highest quality experience for everyone engaging with Compass in order to ensure improved outcomes for local communities.

**Goal 3:** Become a leader in supporting nonprofits that need assistance when they are considering or implementing a merger.

**Goal 4:** Build the internal infrastructure and technology capabilities to support a growing, national organization.

**Goal 5:** Establish systems and processes to generate sustainable funding to enable Compass to thrive in existing cities and expand to new ones.

**Goal 6:** Ensure the governance practices that provide a strong back bone for both the national board and local city boards.

“I think this is one of the best run volunteer organizations I’ve ever worked with. Great job!”

THEATER J TEAM MEMBER

# Awards

## BOARD AWARD

The Center for Nonprofit Advancement awarded Compass the 2018 Board Leadership Award Honorable Mention. With support and input from area experts, the Center created this award to recognize and spotlight outstanding leadership from nonprofit Boards of Directors in the Greater Washington area. The award recognizes the role boards play in building and sustaining successful organizations. By executing their fiduciary and leadership responsibilities, board members ensure their organization is well led, well supported and responsive to the people and communities it serves.



1720 N Street, NW  
Washington, DC 20036  
202.629.2354

451 Moreno Road  
Wynnewood, PA 19096  
610.745.3223

1716 N. Winchester Avenue  
Chicago, IL 60622  
773.848.1706

[WWW.COMPASSPROBONO.ORG](http://WWW.COMPASSPROBONO.ORG)