COMPASS



NALS TO ENGAGE WITH THEIR LOCAL IS TO TRANSFORM COMMUNITIES.

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Letter from the Board Chair and Pre

We're excited to continue leading an organization that provides support for nonprofits in Washington, Greater Philadelphia and Chicago! In 2018-19, Compass continued to lever resources to give back even more to our local communities. Compass brought a total of into the three Compass cities to provide strategic consulting to 76 local nonprofits, free nonprofits. In addition, 23 nonprofits received new board members through our On Board nonprofit board members attended the annual Sorkin Center Summit to train board.

Compass donors, volunteers, corporate partners, foundation supporters, boards and sta this amazing year of impact and innovation.

Other highlights of the year included:

- Expanding Micro Projects, which serve smaller nonprofits, to Philadelphia
- Offering On Board to nonprofits in Philadelphia
- Expanding Compass Philly to Camden, New Jersey
- Piloting two Digital Strategy projects
- Launching six Nonprofit Sustainability projects
- Adding program staff in Philadelphia and Chicago

In this Annual Report, you'll see the many nonprofits that we have served. You'll find t tell our 2018-19 story. And you'll see the names of the many people and organizations t all of this impact. We know that stronger nonprofits lead to stronger communities, and give back where they live. This is that story.

Without Compass' 555 volunteers, the local nonprofit sectors in our three Compass citi different. These business professionals not only provide consulting services, but many a Compass client, join their client's board or staff, and become champions for the nonprohometown. If that didn't happen, we'd all lose so much.

Luckily, Compass makes it possible for business professionals to engage deeply and sign make Compass possible. Thank you for your continued support and generosity!

Warmest regards,

John Collins Suzanne Laporte

Board Chair President



ACT



"I support Compass because I know that they will convert every dollar maximum impact. Compass help nonprofits help themselves, and to support not just the arts, not j education, not just human service a wide array of worthy organizat across our region. I can't think o organization that creates so mucl change with what they receive."

ISFORMS Communities

d the lives of nearly 620,000 individuals in the past r nonprofit clients with missions relating to arts & on, children & youth, and human services. Compass are critical to ensuring that communities thrive.

ssons for low-income children

Support for veterans
on cation tre

Sports-based leadership

Assistance to impoverished youth and families

to low-income communities

s for people with disabilities

GREATER WASHINGTON: 323,000

In Greater Washington, Compass assisted 45 organizations that improved the lives of over 32 members, veterans, individuals with disabilities, and homeless community members in the pa education, health and wellness, and human services programs.

Education: In-school programs, extracurricular and summer programs for at-risk youth, home family services, adult entrepreneurship classes, college scholarships and mentoring

Health & Wellness: Sports camps, child patient programs, healthy eating & wellness classes, children suffering from traumatic abuse

Human Services: Intellectual & developmental disability support, homelessness services, affo dog placement for veterans and first responders

Arts: Art exhibits, theatrical productions, chorus for all ages

PHILADELPHIA: 254,000

Compass Greater Philadelphia transformed 20 organizations that impacted the lives of almost family members, veterans, individuals with disabilities, and homeless community members in arts & culture, education, and human services programs.

Arts: Cultural and arts-related opportunities for people with disabilities

Education: Youth development, literacy, extracurricular and summer education programs for entrepreneurship, teacher training, bringing a sustainable future to young adults from low-inc communities, choral and music education

Health & Wellness: Financial support for working families with seriously ill children, life enric

Human Services: Employment readiness and job placement, personal and community econor development, homeless services and advocacy, disability support, pro bono legal services, fullincome families

CHICAGO: 43,000

Compass Chicago served 11 organizations that impacted the lives of over 43,000 individuals arts & culture, education, health and wellness, and human services.

Education: Training for teachers in Chicago's lowest performing schools, after-school and sumn urban youth, and high-impact instruction and math tutoring for children in under-resourced sol

Health and Wellness: Clinical services for women and the transgender community, medical ser



ENUE

ividuals \$432,439

ndations \$454,000

porations \$222,122

Other \$118,754

\$1,227,315



EXPENSES

Program 75.0% | \$1,003,445

Management and General 12.0% | \$158,321

■ Development 13.0% | \$173,613

TOTAL: \$1,335,379

COMPASS NATIONAL

Suzanne B. Laporte

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Development Director

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Director of the Sorkin Center

Nalini Rogers

Director, On Board

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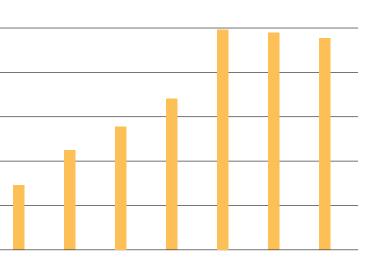
Tricia Handza

Program Manager

Megan Tomey

Assistant Program Manager

REVENUE HISTORY: 2012-2019



"Having worked as a Project Leader with an exception volunteers for a Compass client, I saw first-hand had able to combine our backgrounds to add significant had a great time working together, and the client e gratitude for the deliverables we provided. Impression how tightly organized Compass is in fulfilling its rowhy I've continued to support the organization fin JAIME PLUDO, FORMER PROJECT LEADER

For Nonprofit Governance

rkin Center for Nonprofit grant from CEB, now was created in honor of the xecutive at CEB. During ssion for nonprofit work o develop a nonprofit board taff. After his death in 2016, cided to honor his legacy o to a future generation of Center.

pass trains nonprofit board er builds on Compass' ooards through our Board ojects. In addition, the Sorkin n with Compass' On Board siness professionals onto ls matched to boards, along nbers, can receive training

oghue, Bart Edgerton, Gleicher, Anjali Gupta, han, Kyle Moore

ANNUAL SUMMIT

Compass held the second annual Nonprofit Board Best Practices Summit on May 17, 2019 at Latham & Watkins. Compass welcomed 80 individuals, representing a total of 24 nonprofits to our first "paperless" Summit, where we used the Whova app to supplement programming.

Tom Monahan, former CEO of CEB, kicked off the day by sharing his perspective on nonprofit board success. Speakers and panelists subsequently covered topics including Board Governance, Nonprofit Finance, Fundraising, and Nonprofit Boards as a High Performing Team.

Over the last two years, 168 nonprofit board members and leaders from 53 nonprofits have attended the Sorkin Summit board training.

We would like to thank the speakers and panelists who created sessions to share their knowledge and experience during the Sorkin Center Summit:

Char Beales, John Crain, Garrick Francis, Daniela Grigioni, Kevin Hagan, Peter Jablow, Paul Jackson, Tom Monahan, Nancy NeJame, Lucretia Risoleo, Sally Sloan, Michelle Tafel, Brendan Whittsitt

orking with Compass because the impact that our client organizations is transformational. I cherish e leading Compass teams and have found the with clients, Compass staff, and fellow volunteers f the most rewarding experiences of my 25+ year pass is a master at delivering value and creating

STRATEGIC PLAN GOALS: 2017-2022

Goal 1: Continue to increase Compass' national presence through expansion to select, major metropolitan areas and through new opportunities that address nonprofits' most strategic needs.

Goal 2: Continue to provide the highest quality experience for everyone engaging with Compass in order to ensure improved outcomes for local communities.

Goal 3: Become a leader in supporting nonprofits that need assistance when they are considering or implementing a merger.

Goal 4: Build the internal infrastructure and technology capabilities to support a growing, national organization.

Goal 5: Establish systems and processes to generate sustainable funding to enable Compass to thrive in existing cities and expand to new ones.

Goal 6: Ensure the governance practices that provide a strong back bone for both the national board and local city boards.

Compass continued exploring our role in helping no to deliver on their mission. In 2017-18, a Compass t of technology in the nonprofit sector. The goal of the understand, and effectively communicate how techniques impacted, and has the potential to impact, the ability their mission.

The team found that while most nonprofits recognize most are unable to strategically leverage new technologically organizations struggle to take advantage of IT solution culture, staff knowledge, and funding. The team also fail to invest in IT and technology may be hurting th The findings of the Compass project were included in ("Can Technology Transform the Nonprofit Sector?"

With this knowledge of the current state and future for nonprofits, Compass launched two technology of in the fall of 2018. These projects aimed to determine could leverage technology to enhance their ability to and support the organization's short- and long-term provided recommendations for staffing, processes, a with each organization's stated project objectives. Ta

- Assessing the current state of technology, i.e., a t
- Developing a short- and long-term technology str
- Outlining a technology roadmap and tactical ne
- Addressing key challenges the organization faced
- Considering processes around data collection an
- · Researching best practices and technology-relate savvy, performance-oriented peer organizations
- Identifying data-related challenges with current and outlining improved strategies and operations

Compass will continue piloting Technology & Digi 2019-20 as we work to refine the role we can play in the most of technology.

ACT





4000 Lorcom Lane Arlington, VA 22207 www.encorestage.org

Working with Compass has been one of the best experiences of my professional life.

I'm deeply grateful to Compass and the fantastic team members that made such a positive impact on my organization. Compass' dedication to non-profit capacity building allows small organizations, like mine, to receive consulting expertise far beyond our means. Encore Stage & Studio participated in Classic projects in both 2017/2018 and 2018/2019. As a local arts education organization, we were seeking a new marketing plan to better reach our patrons. Throughout this process we realized that Board Development work was also needed to help our organization function at the highest level. Both of our projects provided us with needed tools and deeper understanding. Compass volunteers charted the course for our current success.

Leading a small non-profit has many challenges. Day-to-day and other immediate issues frequently crop up before I can sit down to work on long-term goals. My Compass team has been so incredibly valuable because they made strategic thinking a regular appointment on my calendar. Our project leaders took the time to truly understand the mission and examine the interconnected issues facing Encore. I was so impressed with their deep knowledge of non-profit organizations and thoughtful guidance towards our strategic goals. Our final deliverable was scaled to my organization and provided us with concrete steps and action items that we could accomplish. We'll never let these plans get dusty on a shelf.

Most of all, I felt respected by our team. The collaboration between Compass and Encore staff and board was seamless. We were valued partners, not a problem for outside experts to "fix." This mutual respect made working with Compass volunteers one of the best experiences of my professional life. The guidance and support I received throughout our projects enabled me to be a more effective and successful leader for Encore.

I cannot imagine that the progress Encore made over the last two years would have happened without the outstanding dedication of our project leaders and team. Compass has been an amazing gift. Thank you!

Sincerely

Sara Strehle Duke Executive Director Encore Stage & Studio



with a safe, nurturing, and life e their academic achievement, into healthy adults.

mmunity of with high ons, training ages.





The Welders

The Welders is a DC-based playwr mission is to establish an evolving development and production. The works by DC playwrights and strive engagement between artists and n

STRATEGIC ALIGNMENT



Horizons Greater Washington

Horizons Greater Washington develops public-private partnerships between independent and public school communities to empower economically

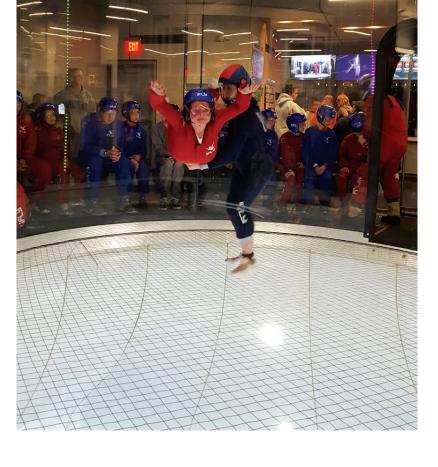


Arling (AAC

AAC is a center de supportir to increa and invol

STRAT

viding





The McLean Project for the Arts exhibits the work of emergi from the Mid-Atlantic region, promotes public awareness an concepts of contemporary art, and offers instruction and ed

STRATEGIC ALIGNMENT

"The timeliness and immediately actionable recommendations were the best part of the pro close second place is the team's engagement of such that they fully understood the insights." LORI CARBONNEAU, EXECUTIVE DIRECTOR, MCLEAN PROJECT FOR THE ARTS

GALA Inc., Grupo de Artistas Latinoamericanos

GALA preserves and promotes Latino arts and culture and shares this rich Hispanic heritage through its theatre productions and other diverse performing arts programs.

STRATEGIC ALIGNMENT







Housing Unlimited

Housing Unlimited provides affordable housing for people in mental health recovery who are able to live independently in Montgomery County, MD.

STRATEGIC ALIGNMENT



City Kids Wilderness P

City Kids builds youth resiliency, b skills for success, through intensiv wilderness settings to encourage g

STRATEGIC ALIGNMENT



The Family Place empowers lowincome families and fosters the optimal development of their young children through educationa









Common Good City Farm works to create a vibrant, informed, and well-nourished community through urban farming. Common Good City Farm provides lowincome and area residents with access to healthy produce, youth education and employment programs, and adult farmbased educational sessions.

STRATEGIC ALIGNMENT

ECHO

ECHO seeks to empower individuals with disabilities to achieve their optimal level of personal, social and economic success.

STRATEGIC ALIGNMENT







Live It Learn It

Live It Learn It partners with schools and cultural institutions to create and deliver experiential learning opportunities for students in order to increase students' self-efficacy, motivation, and achievement.

STRATEGIC ALIGNMENT

Tudor Place

Tudor Place aims to bring people closer to their own stories and the American story by connecting them to history, culture, and domestic life in the nation's capital.

BOARD DEVELOPMENT

Washington Inner City (WINNERS Lacrosse)

WINNERS uses character-based ed lacrosse to teach life skills to boys neighborhoods of Washington, DC.

BOARD DEVELOPMENT



-section

Kiwanis Foundation of the District of Columbia

their own voices as published authors. STRATEGIC ALIGNMENT

Shout Mouse Press is a nonprofit writing and publishing program dedicated to amplifying unheard

voices through writing workshops designed for all levels of literacy and empowering those from

marginalized communities to tell their own stories in

Shout Mouse Press

The Kiwanis Foundation serves the children and families of DC through direct service, scholarships,



Identity, Inc.

Synetic Theater

Synetic redefines theater by blend techniques and movement, investig growth, and creating unforgettable experiences for any audience.

BOARD DEVELOPMENT



Identity facilitates the successful t Latino youth into adulthood by pro guidance, positive role models, and of community.



Iontgomery County

County educates and prepares respect and healthy living.

dren and families y childhood ograms in a





The Fishing School

The Fishing School prepares eleme for success in high school and life performance and life skills.

FUNDING STRATEGY



SEED SPOT

SEED SPOT strives to educate,



Kid P

Kid Power by promo physical and positi underser

FUNDI







Junior League of Washington

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chool

Junior League of Washington is an organization of women committed to promoting voluntarism, developing the potential of women, and improving the community.

STRATEGIC MARKETING

Hero Dogs

Hero Dogs improves the quality of life for our nation's veterans by raising, training, and placing service dogs and other highly skilled canines.

STRATEGIC MARKETING





The Washington Ballet

The Washington Ballet brings the joy of dance to the nation's capital through ballet performances, dance training and community engagement.

STRATEGIC TECHNOLOGY

4615 Theatre Company

4615 Theatre Company is committed to both classic pieces as well as contemporary plays, while giving young artists a space to collaborate and push the boundaries of conventional theatre.

INCUBATOR



House of Ruth

House of Ruth provides women, children, and families suffering from traumatic abuse with resources to build safe, stable lives.

STRATEGIC PLANNING









Washington Literacy Center

Washington Literacy Center raises the literacy level of adults in Washington, DC so they may function on the job, in the family and in society.

SUSTAINABILITY ANALYSIS



Congressional Chorus

Congressional Chorus transforms lives and inspires people to embrace our common humanity through the performance of American choral music.

SUSTAINABILITY ANALYSIS

Abramson Scholarship Foundation

The Abramson Scholarship Foundation works to ensure that motivated District of Columbia public high school graduates have the opportunity to attend college and the tools to succeed once they get there.

SUSTAINABILITY ANALYSIS & STRATEGIC ALIGNMENT



RS' CENTER

Alliance for New Music-Theatre

The Alliance for New Music-Theatre fosters the collaboration of artists; nurtures the creation, development, and performance of new works; and engages audiences in the creative process to promote an appreciation and deeper understanding of the transformative power of music-theatre.

SUSTAINABILITY ANALYSIS

The Actors' Center

The Actors' Center empowers actors in the Washington DC-area to achieve their highest potential, by providing members access to casting,

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*Notes current employer and MBA program, where applicable.

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Dave Wetzig

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Shruti Shah

munity, Greater munity. es back unteers lent of sulting, r. ledges nese rategic reater rd and 20 ng for profits

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Ryan Malkes

United Health Group

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*denotes 2018-19 volunteer

FOUNDATION SUPPORTERS

We are grateful to the following foundations whose support allowed us to reach so many nonprofits this year. Some of the these foundations provided general operating support to Compass, while others sponsored projects for their grantee organizations, and some did both!

With much gratitude, we acknowledge:

The William S. Abell Foundation
Aid Association for the Blind of the
District of Columbia
The Jack R. Anderson Foundation
The Morris and Gwendolyn

The Morris and Gwendolyn
Cafritz Foundation

A. James and Alice B. Clark Foundation Elmo Foundation

Lantry Family Foundation

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The Meyer Foundation Share Fund United Way

And special thanks to:

 Share Fund for partnering with Compass to sponsor 17 Micro Projects for Share Fund grantees.

GREATER WASHINGTON

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John Crain, Meredith Hobik, Paula Jacobs, Peter Jacobstein, Jeff Kass, Harry Knight, Burgess Levin, Tracey Moon, John Nolan, Lynn O'Connell, Susan Park, Nowell Rush, Emil Skodon, Ari Zentner

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Akosua Baah-Dwomoh, Joan Barclay, John Crain, Paula Jacobs, Meredith Hobik, Harry Knight, Tracey Moon

IN KIND CONSULTING

Marni Boyer, Capital One Sanjay Bhutiani, Glover Park Group

2019 COMPASS SUMMER INTERNS

AJ Maner, Evy Stein, Kristina Yarovinsky

And very special thanks to:

Dan McVane for his tremendous gift of time in helping manage the Compass audit

And to the following individuals for serving as the Compass liaison at their company or firm:

- · Howard Hyde at Arnold & Porter
- T. Weymouth at Hogan Lovells
- Rachel Strong at Morgan, Lewis & Bockius
- · Colin Jones and Shruti Shah at Booz Allen Hamilton
- Catherine Brown at EAB
- · Hollie Freeman Vugrinovich at the Advisory Board Company
- Shannon White at Guidehouse
- Morgan Herman at PWC

Finally, we would like to wish the best of luck to our volunteers who are starting MBA programs this fall.

PARTNERING BUSINESS SC

We are grateful for the continued s business school alumni clubs:

Columbia Business School Fugua School of Business at Duke Georgetown University McDonough Haas School of Business at the Ur Harvard Business School Johnson Graduate School of Manage Michigan Ross School of Business MIT Sloan School of Management Northwestern Kellogg School of Ma NYU Stern School of Business Stanford Graduate School of Busin Tuck School of Business at Dartmo UNC Kenan-Flagler Business Scho University of Chicago Booth School University of Texas McCombs Scho University of Virginia Darden Scho The Wharton School at the University Yale School of Management

"My husband and I are longtime supporters of Comission to connect the business and nonprofit conto effect lasting positive change in our region. Has several years as a board member at Compass, I know the care Compass' leaders take in stewarding our

FTI Consulting

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n**der** rystin Nelson,

eader Natasha ka cy Yike

t Leader en s, Shruti

The Fishing School

Karl Schwenkmeyer, Project Leader Adam Dorko, Deputy Project Leader Kaela Colwell, James Dalton, Mimi McCain, Deanne Titus, Esto Tseaye, Jeff Warta

Girls on the Run of Montgomery County

Patrice Feinstein, Co-Project Leader Anne Aaron, Deputy Project Leader Ashley Hill Bruce, Andy De, Regina Hall, Brian Smith, Sonia Tabriz, Kelcy Walsh

Hero Dogs

Julie Chapman, Project Leader Michelle Ongaro, Deputy Project Leader Hilary Joel, Garth Moore, Rob Russano, Susan Stewart, Maria Steyn, Elizabeth Trentacost

Hope for Henry

Hindy Shaman, Project Leader Danny Fortin, Deputy Project Leader Nick Christiansen, Molly Fallon, Ashwini Kabata, Maddie McMorrow, Judy Robinson, Andria Seneviratne, Natalie Trebes

House of Ruth

Ken Schoppmann, Project Leader Janice McHenry, Deputy Project Leader Ruth Adu-Gyamfi, Claire Deichmann, Catherine Gwin, Justin Kollinger, Jason Lunday, Nai Le, Cynthia Osemene

Housing Unlimited

Sarah Stevens, Project Leader Shuxin Zheng, Deputy Project Leader Dan Davidson, Rebecca Gorin, Nicholas Nam, Jahera Otieno, Pamela Silberman, Woody Stanley, Chris Tawa

Identity, Board Development

Mary Gross, Project Leader Susan Kearney, Project Leader Chris Mixter, Project Leader Janelle Banda, Deputy Project Leader AJ Bhaskar, Seth McIntyre, Miriam Mokuena, Nicole Silverman

Identity, Technology

Chudi Uraih, Project Leader Matt Hill, Deputy Project Leader Scott Marquardt, Veronica Morales, Matthew Robinson, Amelia Salutz, David Szakonyi, Sarah Zolad

Junior League of Washington

Margaret Mountjoy, Project Leader Mariya Kretova, Deputy Project Leader Fahmid Ahmed, Jessica Cummings, Annie Fulton, Yayoi Furuhata, Alyssa Guo, Hannah Jung, John Recchia

Kid Power

Chris Chiang, Project Leader Alexi Greenberg, Deputy Project Leader Scott Dulman, Lena Rice, Lucretia Risoleo, Cailyn Spencer, Megan Tooley, Brett Weiss

Rosemount Center

David Ware, Project Leader Monica Avakian, Deputy Project Leader Allison Courtney, Alix Edwards, Sean Long, Laura Montes, Jon Polon, Kelly Waldron

Seed Spot

Emily Liner, Project Leader Anand Sharma, Deputy Project Leader Adam Golodner, Barbara Kafka, Une Lee, Brendan McCarthy, Alaina Rolfes, Frank Sherrill, Yaritza Vargas

Tudor Place

Paula Jacobs, Project Leader Dave Wetzig, Deputy Project Leader Charles Both, Greg Harrington, Ann Henry, Harry Knight, Anne Marie Eifel, Janelle Mirabeau, Rumbi Mufuka

Two Rivers Public Charter Schools

Vicki Burns, Project Leader Roy Gamse, Project Leader Chris Inzerillo, Deputy Project Leader Steph Bloch Newman, Alex Caceres, Yomaira Escalante, Fiona Heckscher, Ashley Howlett, Ugo Uba-Okonkwo

The Washington Ballet

Webb Dryfoos, Project Leader Caroline Simon, Deputy Project Leader Haejin Hwang, Raman Melgani Chinnapa, Alex Meo, Nigel Mills, Kadeisha Pinkney, Deb Seidner, Lauren Victor

GREATER WASHINGTON MICRO PROJECTS

4615 Theatre Company

Rudy Subramanian, Project Leader Enaka Ashu, Jeff Johnson, Timmy Liu, Sedale McCall

Abramson Scholarship Foundation

Jeff Kass, Project Leader Collin Engels, Mark Fitterman, Sophie Jorasch, Shruti Shah

The Actors' Center

Kaily Yee, Project Leader Alex Khan, Tatevik Markarvan, Karan Mathur, Nick Perkins

Aid Association for the Blind of the District of Columbia

Kristalee Overdahl, Project Leader Illa Brown, Anissa Elayadi, Mike Pickett, Chris Ragsdale

Alliance for New Music-Theatre

Deepa Mahidhora, Project Leader Jennifer Chemi, Rebecca Clayton, Rachel Hoang, Sully Masumi, Kenneth Nunnenkamp

City Kids Wilderness Project

Folu Okunade, Project Leader Jane Conroy, Christine Hoisington, Farshid Jahed, Elaine Kennedy

Common Good City Farm

Lindsey Longendyke, Project Leader

Sasan Dehghan, Berkley Jenkins, Brenna Thorpe, Shannon White

Compass

Roberta Shapiro, Project Leader Jennifer Blasko, Jessie Clark, Carl Cohen, Brendan Maggiore, Emily Strother

Congressional Chorus

Gail Reisman, Project Leader Douglas Lim, Christina Rzepka, Aaron Skonecki

The Family Place

Erin Langley, Project Leader Victoria Esser, Kathleen Hodge, Mikiko Kitamura, Vinod Makam

GALA

Cindy Gertz, Project Leader

Horizons Greater Washington Alex Leikin, Project Leader

Raechel Banks, Elizabeth Casey-Rutland, Amy Kroll, Shauna Theel

Joy of Motion Dance

Julie Meyer, Project Leader Aysia Francis, Diane Greenbaum, Wesley Johnson

Kiwanis Foundation of the District of Columbia

Dennis Smyth, Project Leader Anna Gagliardo, Geordie Herald, Nick Suarez, Myla Williams

Live it Learn it

David Spett, Project Leader Nancy Nguyen, Tosin Olusola, Paul Trigonoplos, Emily Vaughan

McLean Project for the Arts

John Cooper, Victoria Eick, Lydia Redway

Shout Mouse Press

Jeffery Jones, Project Leader Alex Dudley, Roberta Hatchett, Terry Knapp, Michael Rogers

Synetic Theater

Les Baer, Project Leader Lijian Fang, Tara Marcus, Miranda McFadden

Theatre Prometheus

Colbie Holderness, Project Leader Jackie Cannon, Nicole Rusli, Michael Shuster, Emma Ward

Washington Inner City Lacrosse Foundation

J.D. Englehart, Project Leader John Ayanian, Maria Grimshaw, Patrice Johnson, Bob Motyka

Washington Literacy Center

Andre Fowlkes, Project Leader Chris Alleyne, Susan Farnsworth, Kim Feinstein, Jordanna Lutz

Washington Area Performing Arts Video Archive

Jordan Loeb, Project Leader Kevin Fish, Davis Grove, Jelena Karatosic, Katherine Lim

The Welders

Divya Kulkarni, Project Leader

Working teams wit individua of fun, ar lifelong fi Building with my clients an them to a biggest ch make a gr has given of fulfilln will never I pursue i plan to co involveme nonprofit hope to o the space DENISE K

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LEADER

I business professionals onto ts seeking board members. ass' experience of providing of to local nonprofits. It iring business professionals conprofits.

d 22 candidates onto the nizations through two ogram.

placed 13 candidates on the s in Greater Washington:

We would like to thank the On Board Selection Committees for supporting this year's program and interviewing both candidates and nonprofit Executive Directors and Board Chairs.

ON BOARD SELECTION COMMITTEE FALL 2018

Abby Cherner, Amanda Miller, Anne Hefter, Amedee Provoust, Char Beales, Cathy Bernasek, Craig Schultz, Ken Taylor, John Oberdorfer, Lisa Wright, Mary Stuart McCamy, Meredith Hobik, Paula Jacobs, Phyllis Caldwell, Regina Hall, Sally Sloan

ON BOARD SELECTION COMMITTEE SPRING 2019

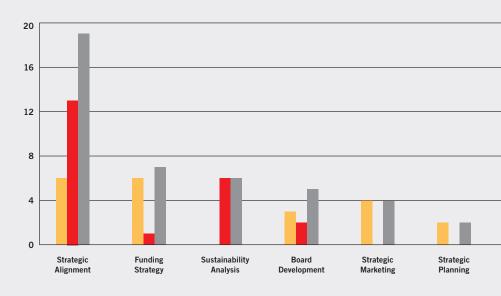
Abby Cherner, Amanda Miller, Amedee Provoust, Char Beales, Cathy Bernasek, Craig Schultz, Ken Taylor, John Oberdorfer, Lisa Wright, Meredith Hobik, Paula Jacobs, Ainsley MacLean, Malini Jadeja

ass placed nine candidates on Vashington nonprofit boards:

iety

candidate placed on the





Compass provided consulting services in these eight service lines this year in Greater Washington.

"I support Compass because of the multi-layered a impact of my investment. My investment not only nonprofit community get to the next level through projects, but it also gives the volunteers from the community a way to give back and have more ballives. Compass has created a movement to empoy professionals to use their skills to have social impactional and volunteers.

Signature Theatre Jubilee JumpStart Sitar Arts Center Kara Kennedy Fund Sixth & I Kid Power Spooky Action Theater Latin American Youth Center Step Afrika! National Center for Children and Families Studio Theatre Network for Teaching Entrepreneurship Synetic Theater New Community for Children Theater J, Edlavitch DC Jewish Our Military Kids Community Center Playworks DC Theatre Lab School of the Dramatic Arts Prince George's Child Resource Center Theatre Prometheus **Public Allies** The Actors' Center Reading Partners The Metropolitan Center for the Sasha Bruce Youthwork Visual Arts Sitar Arts Center The Washington Ballet St. Ann's Center for Children, Youth, Theatre Washington/Helen Hayes Awards and Families Washington Area Performing Arts Step Afrika! Video Archive Teens Run DC Washington National Cathedral U.S. Chess Center Washington Performing Arts Urban Alliance Washington Stage Guild Washington Inner City Lacrosse ompany We Happy Few Productions Foundation (WINNERS Lacrosse) The Welders Wilderness Leadership & Learning Words Beats & Life Wonders Child Care Workhouse Arts Foundation YoKid...Stretch Your Limits YMCA of Metropolitan Washington CHILDREN AND YOUTH YWCA of the National Capital Area Alexandria Seaport Foundation **BEST Kids** COMMUNITY DEVELOPMENT Black Student Fund AND SUPPORT Boys & Girls Clubs of Greater 501cTECH Washington Arcadia Food Campagna Center Catalogue for Philanthropy Capital Partners for Education Center for Nonprofit Advancement CASA for Children of DC Charge Up Collaborative Chess Challenge in DC City First Enterprises City Gate Coalition for Smarter Growth City Year Washington DC Common Good City Farm College Success Foundation Compass Community Foundation for CollegeTracks Critical Exposure Northern Virginia DC Action for Children Community Foundation for the DC Lawvers for Youth National Capital Region DC Scores DC Bar Foundation DC Youth Orchestra Empower DC FRESHFARM Markets Dance Institute of Washington Fair Chance Family and Youth Initiative For the Love of Children Impact Silver Spring Girl Scout Council of the Jovid Foundation Korean Community Service Center Nation's Capital Girls Incorporated of the Washington DC of Greater Washington Metropolitan Area Latino Economic Development Center Girls on the Run - DC Leadership Greater Washington Girls on the Run - Northern Virginia Leadership Sanctuary Girls on the Run – Montgomery County Life Asset Girls Rock! DC Pentagon Memorial Fund Skyland Workforce Center Higher Achievement Homeless Children's Playtime Project Stone Soup Films

Taproot Foundation DC

Tech Impact

Volunteer Fairfax Washington Area Bicyclists Association Washington Area Community Investment Fund Washington Regional Association of Grantmakers Work Place DC Yachad DISABILITY SERVICES Arc of Northern Virginia Art Enables Cornerstone Montgomery Easter Seals Serving DC | MD | VA Linden Resources Madison House Autism Foundation Marriott Foundation for People with Disabilities Northern Virginia Therapeutic Riding Program Quality Trust for Individuals with Disabilities Treatment and Learning Centers **DOMESTIC ABUSE** Calvary Women's Services DC Volunteer Lawvers Project District Alliance for Safe Housing My Sister's Place **EDUCATION** 826DC Alliance Française de Washington Beacon House Black Student Fund **Bridges Public Charter School Bright Beginnings** Briva Public Charter School Byte Back **BUILD Metro DC** Capital Area Asset Builders (CAAB) Capital Partners for Education Carlos Rosario International Public Charter School Center for Inspired Teaching César Chávez Public Charter School Chelsea School Child & Family Network Centers City Year Washington, DC College Success Foundation CollegeTracks Communities in Schools of the Nation's Capital Computer C.O.R.E. DC Promise Neighborhood Initiative Ellington Fund Elsie Whitlow Stokes Public

Charter School

Friendship Children's Center

Free Minds Book Club & Writing Workshop

Green Acres School **Higher Achievement** Hopkins House Horizons Greater Washington Howard University School of Communications Ivvmount School KID Museum Kingsbury Center Lab School of Washington Latin American Montessori Bilingual Public Charter School Literacy Council of Northern Virginia Literacy Lab Literacy Volunteers and Advocates Live It Learn It Main Street Child Development Center Mentors of Minorities in Education, Inc. National Child Research Center National History Day National Science Teachers Association National Women's History Museum New Community for Children New Futures Next Step Public Charter School One World Education Osher Lifelong Learning Institute at American University PEN/Faulkner Foundation Reach Incorporated **Reading Connection** Reading Partners River School Rosemount Center Scholarship Fund of Alexandria See Forever Foundation/Maya Angelou Schools Teaching for Change Turning the Page Two Rivers Public Charter School Washington English Center Washington Literacy Center Washington School for Girls Washington Yu Ying Public Charter School Wonders Early Learning Words Beats & Life VirginiaFIRST

EMERGENCY RELIEF

YouthBuild Public Charter School

Arlington Thrive Alexandria Red Cross American Red Cross - DC

ENVIRONMENT

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United Community Ministries

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Washington Area Community

Investment Fund

Washington Legal Clinic for the Homeless

Wesley Housing Development Corporation

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LEGAL SERVICES

CASA for Children of DC
Children's Law Center
DC Bar Foundation
DC Bar Pro Bono Center
DC Employment Justice Center
DC Lawyers for Youth
DC Law Students in Court
DC Volunteer Lawyers Project
Washington Legal Clinic for
the Homeless

SENIOR SERVICES

Emmaus Services for the Aging Home Care Partners Insight Memory Care Center Iona Senior Services Seabury Resources for Aging Senior Services of Alexandria

SOCIAL SERVICES

A Wider Circle

Alexandria Seaport Foundation

Arlington Thrive
Aspire Counseling

Avuda

The Barker Foundation

Bread for the City

Byte Back

Capital Area Asset Builders

Capital Area Food Bank

Caregiver Action Network
Catholic Charities of DC

Child Center and Adult Services

Child & Family Network Centers

City First Enterprises

Community Crisis Services

Damien Ministries

DC Fiscal Policy Institute

DC Greens

Doorways

Empowered Women International

Equal Rights Center

Family Matters of Greater Washington

For Love of Children (FLOC)

Friends of Guest House

Georgia Avenue Family Support

Collaborative

Good Shepherd Housing and

Family Services

Greater Prince William Community

Health Center

Healthy Babies Project

Interfaith Works

Jewish Social Service Agency

Kidsave International

Latin American Youth Center

Life Asset

LIFT-DC

The Literacy Lab

Manna Food Center

Martha's Table

Mary's Center for Maternal and

Child Care

Miriam's Kitchen

Northern Virginia Family Service

OAR of Fairfax County

Perry School Community Services Center

Public Allies

Samaritan Inn SOME

St. Ann's Center for Children, Youth,

and Families

Stepping Stones Shelter

Stop Child Abuse Now

STRIVE DC

Total Family Care Coalition

Urban Alliance

Vehicles for Change

Voices for a Second Chance

Volunteers of America – Chesapeake

Washington English Center

Wendt Center for Loss & Healing

YMCA of Metropolitan Washington

VETERANS

Bob Woodruff Foundation

Capitol Post

Homes for Our Troops

Our Military Kids

Veterans on the Rise

Yellow Ribbon Fund



June 5, 2019

At Hopeworks, when we reflect upon our experience with Compass, perhaps the one thing that comes up time and time again is "how did we get our expectations of the benefits of Compass so wrong?"

At Hopeworks, we make one simple promise to our youth -- that their future does not have to look like their past. We connect youth to life-changing opportunities where their growing technology skills go to work for Hopeworks own businesses, and then move on to work in industry within our community. The real-world, on-the-job experience they gain raises their potential and benefits our partners.

When we started working with Compass, we expected the greatest benefit of the project would be a team of skilled, dedicated, and thoughtful volunteers who would help us grow our employment for young people with a strategic marketing plan. We got just that, with volunteers that were so skilled, and so good at what they did, that one of our supporters who was interviewed by them asked, "where did you get this team, and how can I hire them?" Hopeworks got the skilled, dedicated, and thoughtful volunteers we expected, but we were wrong to think that that would be the greatest benefit of the project.

We also expected that the most important part of working with Compass would be the high-level research and analysis that they would produce. We got exactly that. When the team presented their results at our Board meeting, multiple Board members asked if we could change the agenda to give the team more time, as they had not seen such quality work! We got great research and analysis, but we were wrong to think that that would be the greatest benefit of working with Compass.

Instead, the greatest benefit -- and the most important part -- of working with Compass was what they allowed us to do. Compass helped us keep our promise to our youth, that their futures do not have to look like their pasts.

Keeping our promise -- that is the greatest benefit of working with Compass, one that we never could have anticipated.

Dan Rhoton Executive Director from serving more young nat we don't have enough businesses. With your we a plan to change that new job created will be ung person who can in Hopeworks and whose ange. Thanks again, of our board and more y, the young people we plan is going to be an help for us."

NSON, BOARD CHAIR





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African-American Char(AACC)

AACC serves businesses in the pu sector who are committed to supprebusinesses in the region.

BOARD DEVELOPMENT



Why Not Prosper

Why Not Prosper helps women discover their own strength and become responsible, economically self-sufficient and contributing



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in crisis due to the costs associated with caring for a seriously ill, injured, or disabled child.

BOARD DEVELOPMENT



Frontline Dads

Frontline Dads facilitates the intellectual, emotional, spiritual, and cultural development of African American men and at-risk youth to empower them to assume leadership positions in their families and communities.

FUNDING STRATEGY



Congr Latino

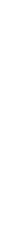
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Art-Reach

Art-Reach is a connector, leader, a accessible cultural opportunities for disabilities and communities facing

FUNDING STRATEGY











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FUNDING STRA

Philadelphia

Philadelphia VIP lev of the community to services and ensure r as a cohesive unit. The volunteers brought their owledge to our unique nd helped us create plan to improve."

ULT ACTIVITIES CENTER **OMERY COUNTY**



Senior Adult Activities Center of Montgomery County (Montco SAAC)

Through recreational, educational, and social activities, Montco SAAC involves, enriches, and empowers adults 50 years of age or better to live as independently as possible in all phases of life.

STRATEGIC ALIGNMENT



Our Closet

Our Closet provides free clothing to Philadelphians in need in neighborhoods throughout the city, with a dignified shopping experience and no forms to fill out or eligibility requirements.

STRATEGIC ALIGNMENT



Council of Spanish Speaking Organizations (Concilio)

As a leader for Latino family services, Concilio cultivates the strength and resilience of children and families, improves quality of life, and maintains the Latino community's history and culture.

STRATEGIC ALIGNMENT



Dean Miller, Chair

Philadelphia Alliance for Capital & Technologies

The Wharton School

Robert Levin, Treasurer

CIS Ventures, LLC

Harvard Business School

John Collins, National Board Chair

Capital One

Jack Crowley

Ventec Life Systems

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Harvard Business School

Brent Martin

Hersha Hospitality Trust

Harvard Business School

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Mathew Rotenberg

Blank Rome

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Columbia Business School

Richard Sternhell

Columbia Business School

Elizabeth Tabas

Reed Smith

Ian Waxman

AmeriHealth Caritas

Stephen A. Zipf, Jr.

Hampton-Haddon Marketing

Harvard Business School

Ex Officio

where applicable.

Beth Dahle

Compass

Executive Director, Greater P.

* Notes current employer and M

In Memory

The Compass community was devastated this spring by the passing of Mathew S. Rotenberg, a Philadelphia's Board of Directors since 2017. Mat was an esteemed partner at the Philadelphia la he was a member of the Finance, Restructuring, and Bankruptcy group. In addition to his servieven while he battled aggressive stage 4 melanoma, Mat continued to participate as a volunteer of Compass in every year from 2014 onward. Mat was an indelible part of the Compass communit

Mat's service to the Philadelphia nonprofit community through Compass was an inspiring exam



rowth in Greater Philadelphia by encouraging and work in the region

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We appreciate volunteer recruiting support from the following:

Accenture Baker Tilly Blank Rome

Booz Allen Hamilton

Comcast

EY

Goldman Sachs

The Haverford Trust Company

J.P. Morgan Mercer

Morgan Lewis

Navigate

NewSpring Capital

PwC SEI

Slalom Consulting

Turnaround Management Association

UGI Corporation **ZS** Associates

EVENT SUPPORT

We could not hold our orientations, information sessions, and trainings without the generosity of the following organizations:

Blank Rome

Broad Street Ministry Brown Brothers Harriman

The Chamber of Commerce for Greater Philadelphia

Dechert

Independence Blue Cross

Knoll

Morgan Lewis

PwC

Slalom Consulting

VOLUNTEERS FROM OUR CORPORATE PARTNERS

We thank the following volunteers from our Corporate Partners:

Accenture

Awele Ajufo Brandon Barthelmeh

Jade Jackson Chris Lotto

Hallie Morgan-Rodriguez

Adam Payonk Alexis Seigel Basha Webster

Baker Tilly Sara Marcq

Blank Rome

Ashley Catalano-Leckerman

Molly Crane Casey Klein Rachel Packer Mathew Rotenberg Adam Sansweet Josh Strober Jillian Zvolensky

Booz Allen Hamilton

Ashley Tomisek

Comcast

Cassy Best Lexie Carroll Carlos Couto Sima Golnabi

Caroline Goodbody

Eric Heisler

Catherine Honohan Otelia Hudson Neshema Keetin

Nick Kotchetkov Melissa Lapp

Micaela Larson Katie Law

Anisha Madappa Nate Mormann

Azam Mukhtar Sky Osterhout Chris Stoczko

Tom Thornton

EY

Anthony Lacatena

Goldman Sachs Matthew Schaefer

The Haverford Trust Company

Allie Wilk

J.P. Morgan

Meredith Aronson Addy Cleverly Bruno Levine Kirstin Russell

Mercer

Matt Cuddy Peter Sowa Tyler Torres

Navigate Joe Abesh

Rich Ekelman Mike Padgeon Tony Ruggieri

NewSpring Capital Mitchell Sussman

PwC

Amanda Giordano

Tim Green Jeff Koung Drew Miller Ronak Patel Kathleen Quin

SEI

Jim Jencarelli

Slalom Kelsey 1 Anusha Pete Go Priya Lo Wendy

Turnar Associa J.W. Clo Michae Kate H

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BENEFACTORS

\$10,000 and above

JMC Fund

Peter G. Schlotterer & Elizabeth M. Zipf Charitable Trust

PATRONS

\$5,000-\$9,999

Melissa and Paul Anderson

Robert Keith

Richard and Alexis Sternhell

LEADERSHIP CIRCLE

\$2,500-\$4,999

Jack Crowley

Beth and David Dahle

Elizabeth Tabas

DIRECTOR'S CIRCLE

\$1,000-\$2,499 Megan Bouquet* Ed DeLussey

Michelle Hong

Anthony & Susan Ibarguen

Dean Miller

Abe and Andie Morris Judit Nagy-Eichelberger

Dan Rader

Samuel Tabas Family Foundation

SUPPORTERS

\$500-\$999

Pete and Jan Albert Carrie and David Brodsky Dave and Colleen Crossed

Brvan Dorsev*

Matt and Lisa Gillin

Amy Kelly

Marc and Jennifer Lederman

Robert Levin

Brian and Christine Lobley

Lisa Loughney* Julia Orts* Julia Pare* Ronak Patel* Frank Perras* Jaime Pludo

Philadelphia Convention and Visitors

Bureau Kapila Ratnam Mathew Rotenberg* Jill and Sid Steinberg Tyler Torres*

Ian Waxman Connie Williams

\$250-\$499

Matthew and Michele Adams Robert and Patricia Aglira Anne Randig Andres* Stephen and Erica Barnes Chuck and Martie Bernicker

James Buck

Buck and Susan Buckley

James Clayton* Lawana Dumas* Joe Fricker* Michele Hangley Arthur Hirsch* Jill Klotzbach* Jeffrey Koung* Robert Kuehl* Anthony Lacatena* Micaela Larson* Katie Law* Peggy Leimkuhler

Edwin Mahoney Karen and Neil Mara

Lawrence and Ronnie Margel Brent Martin and Cruz Velasco

Drew Miller* Michael Pagano* Anshoo Patel Robert Pratter Kathleen Quin* Katie Shrader*

Brian and Maud Tierney

Jeff Wilson* Lloyd Wirshba* Frank Wolf J. Peter Wolf* Suzanne Wolfson*

\$100-\$249

Anonymous* Kelsey Bailey*

Ellan and Len Bernstein

Gary Bockol* Allan Brown James Bullock Donald Caldwell Lily Cappelletti Marc Cappelletti* Bridget Carroll*

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Robert Ciaruffoli James Clements*

Christopher and Betsie D'Angelo

Lvsa Dahlin* Deborah Diamond David & Shelley Dinehart

John Donohue Evelyn Eskin Jacques Fu* Sharon Gallagher Michael Goodman* David Gruber

Ellen and Philip Gutterman

Brendan Harnett Eric Heisler*

Kevin and Barbara Ilsen

Jade Jackson* Audrey Jaffe* Stephen Jannetta Ruchi Kapoor* Jack Kirkpatrick

Richard and Sharon Kollender

Charles Kurz II

Donald Leibowitz and Karen Brodsky

Kristy Leong Lisa Lewis* Marcos Lopez Christopher Lotto* James McKenzie Nicholas Mraz Robb Muse* David Othmer* Wesley Payne* Sophia Pearson*

Albert and Arlene Perlstein

Mike Purcell Samantha Ramsey* Diego Rimoch* Jay Rose Scott Sameroff Evan Sameroff* Adam Sansweet*

John and Elaine Schaefer Jenna Setzman*

Josh Strober*

Susan Tachau and Mark Anderson

Don and Diane Uber Samantha Udolf* Mike and Tracy Viola Richard Waxman Allison Wilk* Christine Wilmerding* Tom and Susan Zug

Up to \$100

Jeffrey Bodle Ari Borthakur* Deneene Brockington* Debbie Buchwald*

Alexis Carroll* Ashley Catalano-Leckerman*

Molly Crane* Alec DiDonato* Jacob Elich* Ronan Gannon Jessica Gatof* Caroline Goodbody* Timothy Green* Danielle Haakmat*

Catherine Heitzenrater* James Jencarelli*

Nancy Katz* Casey Klein* Nick Kotchetkov* Melissa Lapp* Micaela Larson* Priya Levering* Rachel LeWitt' Katy Lichtenstein* Sara Marcq* Robert Martin*

Barbara Mihatov Wendy Ney Manley* Schuyler Osterhout* John Owens Michael Paek* Adam Payonk*

Kirstin Russell* Matthew Schaefer* Benjamin Schimeneck* Larry Shanok*

Peter Sowa* Drew Stahl* Puja Thaker Ashley Tomisek* Paul Trueax* Jose Vega*

Stephen Washkalavitch* Jillian Zvolensky*

"As a funder of nonprofit organizations, I often regreat need in the Philadelphia community. Comp

recruiting and directing the talent of very skilled help nonprofits strategically in the ways that they

contribut as the in matching support f

CORPO

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AstraZen Lily Capp

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A CLASSIC PROJECTS

of Commerce

gton, Tim Green, Jade Jackson, In, Wes Payne

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erships

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_{rr} k, Scott Gorman, Chris Lotto, h

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Pagano, Tony Ruggieri, Orlando

g Organizations (Concilio)

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.eader liller, Adam Sansweet, Basha

eader Evan Sameroff, Peter Sowa, Josh

Kathleen Quin, Katie Shrader,

eader

Hopeworks

Eric Heisler, Project Leader Joe Abesh, Deputy Project Leader Marc Cappelletti, Sima Golnabi, Bud Hirsch, Anisha Madappa, Michael Paek, Jillian Zvolensky

Philadelphia Education Fund

Jeff Wilson, Project Leader Jenna Setzman, Deputy Project Leader Awele Ajufo, Carlos Couto, Audrey Jaffe, Lisa Lewis, Julie Pare, Ronak Patel

Philadelphia VIP

Jacques Fu, Project Leader Megan Bouquet, Deputy Project Leader Caroline Goodbody, Otelia Hudson, Casey Klein, Jeff Koung, Anthony Lacatena, Larry Shanok, Drew Stahl

Senior Adult Activities Center of Montgomery County (Montco SAAC)

Jim Clayton, Project Leader Lexie Carroll, Deputy Project Leader Adam Gentzel, Jim Jencarelli, Sara Marcq, Wendy Ney Manley, Sam Ramsey, Allie Wilk, Suzanne Wolfson

GREATER PHILADELPHIA MICRO PROJECTS

The Center for Returning Citizens

Ben Williams, Project LeaderAndrew Goodman, Kirstin Russell, Jason Thompson, Jess Tubbs

Frontline Dads

Debbie Buchwald, Project LeaderJessica Gatof, Barbara Klauer, Katy Lichtenstein, Mike Padgeon

Our Closet

David Dahle, Project Leader Kelsey Bailey, Ina Sargen, Rena Tal

Peter's Place

Paul Hashemi, Project Leader Meredith Aronson, Brandon Barthelmeh, Addy Cleverly, Robb Muse

Philadelphia Auto & Parole Reentry

Danielle Haakmat, Project Leader
Maria Campo, Ralph Harris, Catherine Honohan, Mahal Singh

Why Not Prosper

Samantha Farmer, Project Leader Cassy Best, Amanda Giordano, Adam Payonk, Frank Perras

GREATER PHILADELPHIA

CLIENT SELECTION COMMITTEE

Anne Andres, Jim Clayton, Lawana Dumas, Bob Kuehl, Lisa Loughney, Brent Martin, Barbara Mihatov, Michele Molano, Robb Muse, Julie Orts, David Othmer, Julie Pare, Nick RisCassi, Jay Rose, Ansel Thompson

PROJECT ADVISORS

Doug Bloom, Rob Levin, Brent Martin, Barbara Mihatov, Michele Molano, Judit Nagy-Eichelberger, Jay Rose, Rich Sternhell, Steve Zipf

SERVICE LINE TRAINERS

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PROJECT LEADER INTERVIEW COMMITTEE

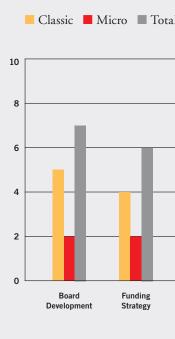
Jim Clayton, Jack Crowley, Lawana Dumas, Rob Levin, Barbara Mihatov, Jay Rose, Rich Sternhell, Ian Waxman, Jeff Wilson, Steve Zipf

Finally, we would like to wish the best of luck to our volunteers who are starting MBA programs this fall.

PARTNERING BUSINESS SCHOOL ALUMNI CLUBS

We are grateful for the continued support of the following local business school alumni clubs:

Columbia Business School Fugua School of Business at Duke Georgetown University McDonough School of Business Haas School of Business at the University of California Berkeley Harvard Business School Johnson Graduate School of Management at Cornell Michigan Ross School of Business MIT Sloan School of Management Northwestern Kellogg School of Management NYU Stern School of Business Stanford Graduate School of Business Tuck School of Business at Dartmouth **UNC Kenan-Flagler Business School** University of Chicago Booth School of Business University of Texas McCombs School of Business University of Virginia Darden School of Business The Wharton School at the University of Pennsylvania Yale School of Management



Compass provided consulting servithis year in Greater Philadelphia.

"This is the best organization that I work with on basis and I am in the process of stepping down from commitments to prioritize time for Compass."

agural cohort of On Board ne cohort was sponsored by ct senior executives.

n matches qualified business s of local nonprofits seeking builds on Compass' experience gic consulting to local ission of inspiring business their local nonprofits.

On Board Selection I individual candidates and ors and Board Chairs.

ON COMMITTEE

kin, Michelle Hong, Mihatov, Michele Molano, , Jay Rose, Joy Sardinsky,

3ergen[,]

ACHIEVEability

After School Activities Partnerships (ASAP)

American Red Cross - Philadelphia

ArtWell

Bethesda Project

Broad Street Ministry

Center for Advocacy for the Rights and Interests of the Elderly

CARIF)

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Chester County OIC

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Family Service Association of Bucks County

Greater Philadelphia Cultural Alliance

Green Building United

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Interfaith Center of Greater Philadelphia

Jounce Partners, Inc.

Junior Achievement of Southeastern Pennsylvania

LCH Community Health Center Kennett Square

(La Comunidad Hispana)

Living Beyond Breast Cancer

Lutheran Settlement House

Main Line Art Center

Maternity Care Coalition

Mercy Neighborhood Ministries of Philadelphia

Mighty Writers

Montgomery Early Learning Centers

Nationalities Service Center

North Light Community Center

PathWays PA

Pennsylvania Academy of the Fine Arts (PAFA)

Pennsylvania Assistive Technology Foundation

Philadelphia Works

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Development (PHENND)

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Southeast Asian Mutual Assistance Association Coalition

(SEAMAAC)

Steppingstone Scholars

Welcoming Center for New Pennsylvanians

West Oak Lane Charter School

Women Against Abuse

Women Organized Against Rape

Women's Center of Montgomery County

gether a board survey for the client and I had lity to present in-depth results and insights on an . Getting to hear the client have an ah-ha moment se action on the conclusions was fantastic."



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June 14, 2019

Natalie Tessler, Executive Director Compass Chicago

1716 N. Winchester Avenue Chicago, IL 60622

Dear Natalie.

I write to express my deep appreciation for the work that the Compass organization, its volunteers, and you have done on behalf of Victory Gardens Theater.

The mission of our 45-year-old institution is to develop and produce new theater work and cultivate an inclusive theater community. Victory Gardens' core strengths are nurturing and producing dynamic and inspiring new plays reflecting the diversity of our city's and nation's culture through engaging diverse communities. In partnership with Chicago Public Schools, we also bring art and culture to our city's active student population.

We asked our Compass team to help get us ready for a full strategic planning process by gathering information in a deep dive with VGT staff, board members, funders, and patrons.

The team interviewed over 35 people, dug into three years of data, reviewed our development consultant's research and other material to assess where we were and how we are perceived. This allowed them to come to their recommendations.

Our Executive Director Erica Daniels and I have met with the full team about five times. Erica also met weekly with our Compass project leader Christine. Together, they have created a strategic roadmap for leadership. This will be an excellent resource to the board as we embark on crafting our strategic plan.

I must tell you how impressed I was by the dedication and hard work of the Compass volunteers. They put in a tremendous number of hours these last several months, and the end result reflects the care and focus of each of the team members.

The Compass model is innovative and really impactful. As someone who is deeply involved in several nonprofits in Chicago, I'm glad Compass is here providing such an important resource to the sector. In fact, I already recommended Compass to one of the other organizations on whose board Lepna.

Thank you again for everything.

Sincerely

TAMUL

Steven N. Miller President, Board of Directors







" Effective chan a carefully cur process. Comp provided the or perspective our of Directors not adopt and deligneded improvement while allowing protect the improvement our board mer DOUGLAS BRAEXECUTIVE DEFACING FORWA

enter

to disrupt the cycle of poverty ing a safe and supportive ics, athletics, and leadership.

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Acade Schoo

AUSL tra in Chicag schools t



ion

s sports-based youth development ids living in some of Chicago's mmunities.





SAGA Innovations

SAGA Innovations transforms the I resourced schools through high-im tutoring embedded within the scho

FUNDING STRATEGY



Chinese Mutual Aid Association

The Chinese Mutual Aid Association serves the needs, promotes the interests, and enhances the well-being of several



Chica Healt

Chicago provides more tha



uer

es a theater ecosystem that is e of all ages and backgrounds, complex cultural landscape.



'I'm 100% confident that the action plan created in collaboration with our Compass team will catapult our organization through its next phase of growth."

AMY MUMMERY, EXECUTIVE DIRECTOR, AMERICA SCORES CHICAGO

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* Notes current employer and N where applicable.



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William Blair Julie Choate Jeanette Scott

ZS Associates Tom Alford Erika Arnold Ethan Hobel Every donation to Compass stretches deep into the community, making high-level, pro bono consulting available to the Chicago nonprofit community. Every \$1 donated to Compass translates into \$10 of consulting services back to the nonprofit community.

In 2018-2019, Compass volunteers provided the market equivalent of \$1,938,400 in strategic consulting, free of charge to Chicago's nonprofit sector.

Compass gratefully acknowledges the generous supporters who made our work with 11 Chicago nonprofits possible in 2018-19.

Note: This list reflects donations received between July 1, 2018 and June 30, 2019

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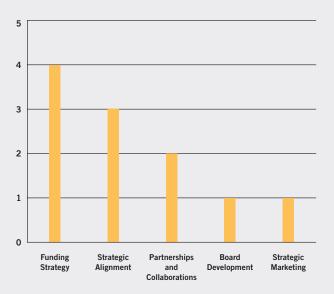
/illiam Blair eanette Scott* ulie Choate*

wC eff McAleer* ahul Sangal*

akeda

ana Vielmetti

denotes 2018-19 volunteer



Compass provided consulting services in these five service lines this year in Chicago.

CHICAGO PROJECTS

Academy for Urban School Leadership

Marci Goldberg, Project Leader Alyssia Portee, Deputy Project Leader Lisa Belcher, Jim Biery, Kristyn Friske, Sarah Green Beth Linn, Michelle Monieson, Shannon Traylor, Samantha Zeluck

America SCORES Chicago

Dan Gaynor, Project Leader Naira Ahmad, Deputy Project Leader

Sean Bristow, Nicole Grebianowski, Ulric Huang, Melissa Lapica Mark Lewry, Laura McKenzie

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Alex Biehl, Pat Cormany, Ming Lei, Jonathan Levine, Lunh
Nguyen, Shuhani Patel, Rene Poellinetz, Jeff Sprau

Chicago Women's Health Center

Cynthia Garde, Project Leader Raulston Boger, Deputy Project Leader Julie Choate, Aalok Dave, Mauricio Nares, Andy Nicodemus, Loredana Perri, John Prinzivalli, Emily Silman

Chinese Mutual Aid Association

Jean Tsai, Project Leader
Tom Alford, Deputy Project Leader
Tyler Belyea, Eddie Cisneros, Amy Gibson, Joseph Hawkins,
Akshat Khajuria, Ruth Sotak, Ty Spruiell

CommunityHealth

Sid Panjwani, Project Leader Mike Hannon, Deputy Project Leader Shanantu Argawal, Tina Chatalas, Chris Gradone, Ethan Hobel, Priyank Purohit, Gene Schoon, Liz Winierski

Facing Forward

Cynthia Plouché, Project Leader Carolyn Brown, Deputy Project Lea Alex Amedeo, Erika Arnold, Stepha Galea, Erin Shencopp, Susan Weis

Gary Comer Youth Center

Jay Abraham, Project Leader Eva Stojchevska, Deputy Project L Rose Bronstein, Adhiraj Mathur, Gi Jeanette Scott, Jennessa Tabba, M

HANA Center

Amy Mosser, Project Leader Charity Fort, Deputy Project Leader Hao Ning, Deputy Project Leader Amynah Ali, Sandra Altamero-Dow Creyts, Paul Duffy, Arsal Khanani,

SAGA Innovations

Landon Spitalnik, Project Leader Shiven Shah, Deputy Project Lead Mara Alioto, Reva Bhatia, Clay Gra Emily Murphy, Rohit Srivastava

Victory Gardens Theater

Christine Beattie, Project Leader Chris Mayerfeld, Deputy Project Le Kannan Arumugam, Oge Ezeokoli, Suzanna Novytska, Adam Southard

" I very much feel that I did something to make the bit better for a few people."

ALYSSIA PORTE, DEPUTY PROJECT LEADER

IMITTEE

Arnita Curtis, Jason Felger, Matt e-Palmer, Karianne Gomez, Robin a Khan, Danielle Lazarowitz, lichael Locke, Tracey Pavlishin, niven Shah, Ruth Sotak, Eva

Natalie Tessler, Aaron Toppston

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The Resurrection Project
St. Martin de Porres House of Hope
University of Chicago Crime Lab

Volunteers of America of Illinois Youth Outreach Services

of our final meeting and 1) seeing how satisfied s and 2) getting a deeper understanding of how work would impact the organization was really at final moment was very rewarding."





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